



**FACILITIES SUBCOMMITTEE MEETING**  
 Gilroy Unified School District – via Zoom teleconference  
 9 a.m. Friday, Oct. 2, 2020

1.

ITEM	PAGE #
A. Approval of minutes: Sept. 11, 2020	1-4
B. <b>Time certain, 9 a.m.:</b> Measure E Financing update from Raymond James and Isom Advisors	5-18

**2. FACILITIES & NEW CONSTRUCTION (PAUL NADEAU)**

ITEM	SITE	VENDOR	COST	FUNDING SOURCE	PAGE #
A. Tree trimming and removal	Brownell MS	Mighty Tree Movers	\$8,200	Measure E	19-20
B. Additional inspection services	Brownell MS	Jerome Zalinski	\$54,610	Measure E	21
C. Approval of furniture for library/media center	Brownell MS	KI	\$49,598.17	Measure E	22-33
D. Project inspector services	South Valley MS	Jerome Zalinski	\$700,000	Measure E	34
E. Quality bidders	District-widel	Colbi Technologies	\$18,000	Measure E	35-40
F. Contract amendment	Club Drive	Padre Associates	\$925	Measure E	41
G. Installation of cameras in pool area	Gilroy HS	QoVo Technologies	\$13,813.64	Measure E	42-50
H. Debrief on the Campbell School of Innovation visit <b>INFORMATION ONLY</b>	N/A	N/A	N/A	N/A	51-57
I. Purchase of playground equipment	Glenview, ES, El Roble ES, Rod Kelly ES	SPEC Play	\$1,288,080.84	AIPG Grant	58-115

**3. MAINTENANCE (DAN MCAULIFFE)**

ITEM	SITE	VENDOR	COST	FUNDING SOURCE	PAGE #
A. Tree removal and replacement in kinder area	Eliot ES	Anderson's Tree Care	\$7,020	RRM	116-121
B. Tree trimming and pruning	El Roble Park	Anderson's Tree Care	TBD	RRM	122-124
C. Trip hazards	El Roble ES	TBD	TBD	RRM	125-129

D. Site improvement requests <b>INFORMATION ONLY</b>	Gilroy HS farm	TBD	TBD	RRM	130-31
E. Trucks for fleet	Maintenance	Morgan Hill Ford	\$28,310.23/ each	TBD	132-141

#### 4. EMERGENCY & SAFETY (AURELIO RODRIGUEZ)

ITEM	SITE	VENDOR	COST	FUNDING SOURCE	PAGE #
A. Visitor and emergency management system	District-wide	Raptor Technologies	\$34,796, paid over three years or about \$11,600 per year.	75% School Violence Prevention Program (SVPP) grant and 25% general fund	142-143
B. Raptor Alert <b>INFORMATION ONLY</b>	District-wide	Raptor Technologies	\$19,200	N/A	144

#### 5. ALVARO MEZA'S ITEMS

ITEM	SITE	PAGE #
A. El Roble Park: District property, but city public park	El Roble ES	145-146

#### OTHER PROJECTS/FACILITY ISSUES AT SITES

SITES		
ANTONIO DEL BUONO ES	BROWNELL MS	CHRISTOPHER HS
ELIOT ES	SOLORSANO MS	GECA
EL ROBLE ES	SOUTH VALLEY MS	GILROY HS
GLEN VIEW ES		MT. MADONNA HS
LAS ANIMAS ES		
LUIGI APREA ES	DISTRICT OFFICE	
ROD KELLEY ES		
RUCKER ES		

**NEXT MEETING: 9 A.M. FRIDAY, Nov. 13, 2020**

## FACILITIES SUBCOMMITTEE MEETING

Friday, Sept. 11, 2020

### PRESENT

BC Doyle

Debbie Flores

Dan McAuliffe

Paul Nadeau

Anna O'Connor

Linda Piceno

Kimberly Smith

**MEETING CALLED TO ORDER:** 9:40 a.m.

### APPROVAL OF MINUTES FROM AUG. 7, 2020

- BC made the motion to approve the minutes. Linda seconded.
- All in favor.

### TIME CERTAIN: AEDIS ARCHITECTS ON SOUTH VALLEY MS MODERNIZATION PROJECT

- Aedis team: Joe Vela, John Diffenderfer, Andrew Mikkelsen, Eve Olimpo, Matt Puckett.
- Have met with SVMS departments in access needs in series of gatherings with site admins.
- Discussed traffic flows, visitors.
- Preliminary square footage: 25,000. Projected budget, based on this preliminary square footage: \$89M.
- Timeline: Ahead of timeline because contractor will be on board sooner than projected.
- Five major design ideas emerged from this stage of work:
  - Entrance on Murray with prominent admin building. Also, some preference has emerged for the admin, library and MPR to be connected as a main façade. Also, allow for outside access to facilities like MPR and gym with ability to restrict access to rest of campus;
  - Academic areas around a central quad;
  - Amphitheater;
  - Gym in SW corner of site;
  - No through access across campus.
- Aedis presented preliminary concepts that were developed from input from these meetings.
- Dr. Flores would like to see a school with an interior lobby, like the one shown in the concept. Aedis said they'll research if any are in Santa Clara County.
- Linda said she's concerned about the trees and amphitheater in the concept. Is that much space being dedicated to this area? It's too much land for this. Dr. Flores would like to set up a time to physically see this part of the campus, the space between the trees.
- Dr. Flores will follow up with Alvaro to see if he knows how many students use the back entrance of the campus. Linda suggests looking at current 3<sup>rd</sup> and 4<sup>th</sup> graders.

- Linda: One idea was to flip the admin and library so that the admin had a better view of the campus. Is that still being considered? Also, remember to take into account the neighborhood needs and community.
- These concepts have been shown to staff on the committee. They've provided input.
- Next steps: Modifications to Aedis will be doing some 3-D modeling. Lease-leaseback contract in the works. Going to the board on 9/17.
- These go to the site staff as a preliminary concept for their input. First meeting in October will be a preliminary view of the design / informational item can go to the 9/17 board meeting. Then it can go the staff on the meeting.

## **FACILITIES & NEW CONSTRUCTION (PAUL NADEAU)**

### **BROWNELL MS: OWNER FURNISHINGS**

- Measure E
- These are items that the district provides.
- Two microwave ovens and refrigerator for the staff lounge.
- Next steps: This will go the board for approval.

### **BROWNELL MS: BELSON TRASH RECEPTACLES (OWNER FURNISHED)**

- \$11,852 from Measure E
- 18 pairs of bins. Trash and recycle bins side-by-side.
- Checked with site head custodian, who said more might need a few more but recommended going with this plan to see how they work first.
- Similar to what is at Christopher HS, which have worked well at that site.
- Gilroy HS has a similar request for trash bins, same amount of bins and price. That request will be routed through maintenance and principal for approvals, etc.
- Next steps: This will go the board for approval.

### **BROWNELL MS: FENCING PROPOSAL/GATES**

- \$83,169.61 from Measure E
- Crusader Fencing
- Fence wrapping around side one First Street. This includes in putting in parking gates.
- Next steps: If approved, this would be handed back to Flint for more accurate pricing.

### **BROWNELL MS: MEDIA CENTER/6TH-GRADE FURNITURE**

- \$366,720 from Measure E
- KI Furniture
- Only additional soft seating for library, conference room.
- Linda is concerned the backless ottomans invite casual, disruptive gatherings. But because so few are planned, she's OK with continuing.
- More items may be ordered in the future but Paul has asked the school to live with what has now been ordered and installed so any additional orders will be informed decisions.
- Next steps: This will go to the board for approval.



**BROWNELL MS: HAZMAT ABATEMENT OF GYM**

- Measure E
- EnviroScience
- First step in getting approved changes started to gym. It will identify any hazardous materials that are present and would need to be removed.

**BROWNELL MS: MOUNTED TVS VS. ON CARTS**

- Measure E
- Next steps: This item will be moved to another meeting. David Laboranti, Alvaro and Maribel should be present for discussion.

**BROWNELL MS: GREY GATES TO EACH POD**

- Measure E
- Talk to the Aedis. What are options?
- Next steps: This item will be moved to another meeting. Paul will talk to Aedis to develop options.

**GILROY HS: SOLICITATION OF BIDS FOR COURTYARD PROJECT**

- Budget for this part of the project is \$250K. (Overall budget is about \$370K)
- Measure E
- DSA approval is in and this ready to bid. Goal is to get this completed before the Thanksgiving break.
- This is projected to stay within budget. Only item Paul foresees to add to the cost, would be additional work to move power subpanel. The committee would approve this if it's within a reasonable price range.
- Can the committee see the design at the next FSC meeting?
- Next steps: This is approved to go to bid. Paul will send the concepts after this meeting and they'll be presented for review at the next meeting.

**SOUTH VALLEY MS: CONTRACT FOR GENERAL CONTRACTOR FOR MODERNIZATION PROJECT**

- Information item.
- \$70M from Measure E. This is ready to the board for approval.

**MAINTENANCE (DAN MCAULIFFE)****DISTRICT-WIDE: ROOF REPAIRS**

- TREMCO WTI.
- Next steps: This will go the next meeting so Mark Good can hear it.

**ADB/SCCOE ANNEX: METAL ROOF REPAIR**

- Information only.
- Estimated to be about \$34K-\$38K.
- TREMCO

- Metal roof has shifted on this site. The roof may not have been installed properly but the shift may have started in the last year. They may be shifting because they were installed correctly. All panels that are affected need to be removed and reinstalled.
- Needs to be addressed before winter.
- TREMCO will not provide the repair but will help facilitate bids, vendors, etc.
- How long is roof warrantied? It depends on vendor.
- Next steps: Dan will get the three bids for this project. The proposal will be presented at future FSC meeting.

#### **SOLORSANO MS: WATER DAMAGE**

- \$3,000 to \$4,000 from RRM
- BOSCO
- Caused by HVAC water condensation line.
- The damage was more visual than structural.

#### **CHRISTOPHER HS: CONCRETE FLOOR CRACKING**

- Information only.
- Cottage Floors
- This issue is in the A wing, upper wing.
- Crack in floor that has become very apparent. The solution is to add band of flooring over the crack. It will reoccur and have to be repaired every three to four years.

#### **OTHER PROJECTS/FACILITY ISSUES AT SITES**

- **Gilroy HS:** Feral cats have become an issue on this campus. Animal control won't pick them up from the site. This many cats on a site can lead to a flea problem, similar to what happened at Mt. Madonna HS. Maintenance is working on solutions for this.
- **District-wide:** Every site has at least five handwashing stations. We've received part of our soap order; the rest is on back order. Twenty-five handwashing stations are in Maintenance yard that still need to be distributed. All sites have glass panels in lobbies. More are on their way. Portable partitions are here (800); about 40 have been distributed. Three-sided partitions are ordered but not delivered yet. Social distancing stencils are being painted throughout. Stickers and A-frames are available as well. This will be shared with health subcommittee. Only concerns are with staffing.
- **Gilroy HS:** At least one break-in recorded has been recorded at the new pool. The concern is that the chemicals are balanced for hibernation, not pool use right now and anyone who gets in the water can experience skin irritation. The only people allowed on the deck are the two pool techs and Dr. Flores. Coach Pickford has gone in to clean up his office and storage area. When will the pool be ready to be occupied? It can be ready within days, as long as we have advance notice. We need to post warning signs while in hibernation mode.

**MEETING ADJOURNED:** 11:22 a.m.

**NEXT MEETING:** 9 a.m. Friday, Oct. 2, 2020

# GILROY UNIFIED SCHOOL DISTRICT

## Measure E Financing Update



October 2, 2020

### Raymond James Public Finance

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### Isom Advisors, a Division of Urban Futures

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Walnut Creek, CA 94596

Jon Isom, Principal  
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- The District has two primary types of debt
  - Certificates of Participation (“COPs”) repaid by the General Fund
    - The District uses developer fees to make the principal and interest payments on the COP
  - General Obligation Bonds (“GO Bonds”) repaid by property taxes
    - Currently outstanding are Measure I (2002), Measure P (2008) and Measure E (2016)

<b>Gilroy Unified School District</b>	<b>Closing Date</b>	<b>Final Maturity</b>	<b>Original Par Amount</b>	<b>Outstanding Par</b>	<b>Outstanding Callable Par</b>	<b>Call Date</b>
<b>Outstanding Certificates of Participation</b>						
Refunding COPs, Series 2016	7/26/2016	2039	\$27,870,000	\$25,110,000	\$18,390,000	4/1/2026 at 100%
			<u>\$27,870,000</u>	<u>\$25,110,000</u>	<u>\$18,390,000</u>	
<b>Outstanding General Obligation Bonds</b>						
2008 GO 2009A	3/12/2009	2032	\$49,986,615	\$1,467,495	\$0	CIBs: NC; CABs: NC
2008 GO 2015	2/19/2015	2044	\$30,385,000	\$30,385,000	\$30,385,000	8/1/2024 at 100%
2015 GO Refunding	2/19/2015	2028	\$35,300,000	\$31,635,000	\$17,090,000	8/1/2024 at 100%
2016 GO Series 2017A	1/19/2017	2046	\$60,000,000	\$51,170,000	\$51,170,000	8/1/2026 at 100%
2016 GO Series 2019 Meas P	5/14/2019	2048	\$28,955,000	\$27,740,000	\$27,015,000	8/1/2027 @ 100%
2016 GO Series 2019 Meas E	5/14/2019	2039	\$15,320,000	\$10,940,000	\$6,405,000	8/1/2027 @ 100%
2019 GO Refunding	10/31/2019	2047	\$124,165,000	\$121,365,000	\$110,350,000	8/1/2028 @ 100%
			<u>\$344,111,615</u>	<u>\$274,702,495</u>	<u>\$242,415,000</u>	

- In 2016, the District refinanced its 2008 COPs for lower interest rates
- The refinancing generated \$9.01 million in savings for the District, or approximately \$390,000 annually
- Current annual payments are approximately \$1.75 million through April 1, 2039

### General Obligation Bonds

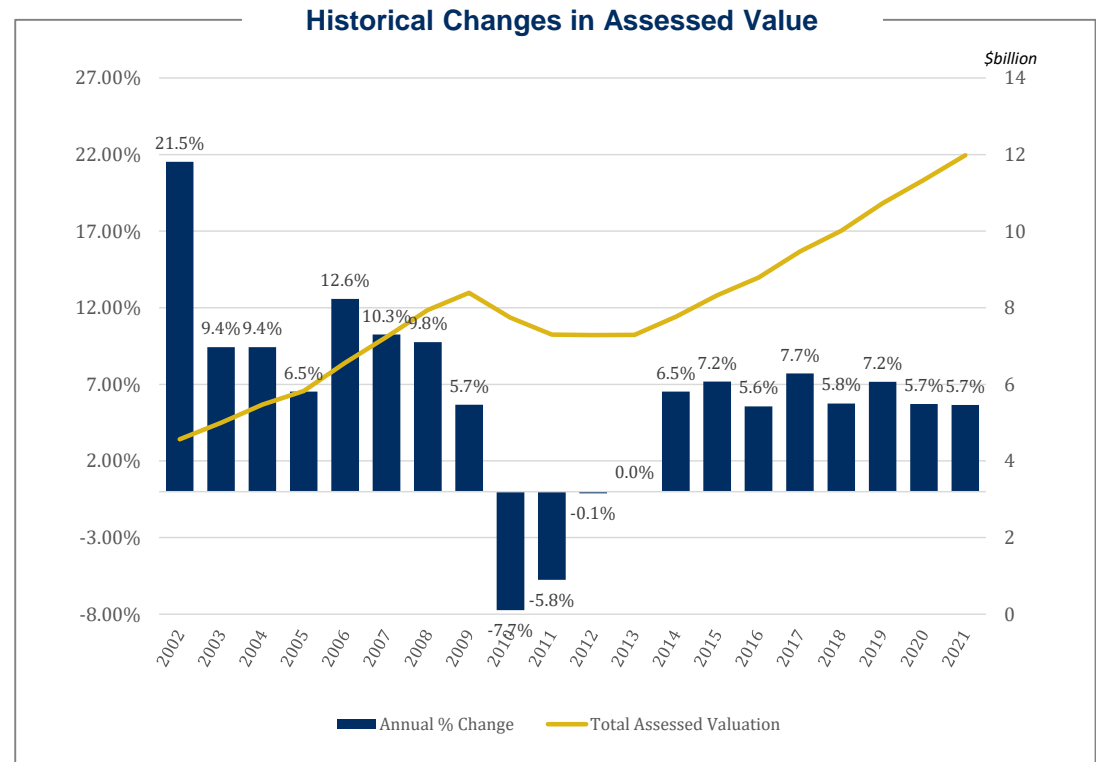
- District voters have approved three general obligation bond measures, totaling \$389 million of authorization since 2002
- Following the 2019 issuance of bonds in May, there is a total of \$94.68 million in authorized, but unissued bonds from Measure E
  - The District has capacity under its \$60.00 tax rate to issue the remaining authorization to meet project funding needs in 2021

Bond Authorization	Election Date	Approval Rate	Proposition	Original Authorization	Remaining Authorization	Statutory Maximum	Election Maximum
<b>Election of 2002 (Measure I)</b>	11/5/2002	62.7%	39	\$69,000,000	\$0	\$60.00	\$57.18
<b>Election of 2008 (Measure P)</b>	11/4/2008	67.6%	39	\$150,000,000	\$0	\$60.00	\$60.00
<b>Election of 2016 (Measure E)</b>	6/7/2016	60.9%	39	\$170,000,000	\$94,680,000	\$60.00	\$60.00

- The District has always been a good steward of taxpayer dollars, looking at new money bond structures to create efficiencies and taking advantage of low interest rates to refinance existing debt
  - In 2013 the District's bond refinancing saved taxpayers \$12 million in interest payments
  - In 2013, the JPA financing structure eliminated the use of Capital Appreciation Bonds, saving taxpayers over \$50 million
  - In 2015, the District's bond refinancing saved taxpayers \$3.8 million in interest payments
  - In 2019, the District refinanced its 2013 JPA Bonds to save taxpayers \$15.27 million in interest payments

- District assessed valuation growth has averaged 5.94% since 2001

Fiscal Year Ending	Total Assessed Valuation	Annual % Change
2001	\$3,759,850,167	--
2002	\$4,569,436,890	21.53%
2003	\$5,000,609,710	9.44%
2004	\$5,471,698,219	9.42%
2005	\$5,828,676,031	6.52%
2006	\$6,562,095,778	12.58%
2007	\$7,234,779,019	10.25%
2008	\$7,940,622,905	9.76%
2009	\$8,391,444,646	5.68%
2010	\$7,742,139,589	-7.74%
2011	\$7,296,534,694	-5.76%
2012	\$7,288,496,041	-0.11%
2013	\$7,290,788,460	0.03%
2014	\$7,767,264,697	6.54%
2015	\$8,325,283,754	7.18%
2016	\$8,788,592,152	5.57%
2017	\$9,465,917,024	7.71%
2018	\$10,010,812,397	5.76%
2019	\$10,728,720,966	7.17%
2020	\$11,341,890,510	5.72%
2021	\$11,984,136,824	5.66%



- The projected tax rate for the 2002 Election was \$57.18 per \$100,000 of assessed value
- The projected tax rate for each of the 2008 and 2016 Elections was \$60.00 per \$100,000 of assessed value
- Tax rates for Measures I, P & E since 2012 are below:

Fiscal Year	AV Growth	Measure I 2002 Election	Measure P 2008 Election	Measure E 2016 Election	Total Tax Rate
2012	-0.11%	\$54.50	\$47.90		\$102.40
2013	0.03%	\$57.10	\$47.20		\$104.30
2014	6.54%	\$58.00	\$56.40		\$114.40
2015	7.18%	\$56.60	\$59.90		\$116.50
2016	5.57%	\$52.20	\$54.90		\$107.10
2017	7.71%	\$50.10	\$51.30	\$60.00	\$161.40
2018	5.76%	\$47.80	\$49.10	\$55.90	\$152.80
2019	7.17%	\$46.70	\$46.30	\$15.40	\$108.40
2020	5.72%	\$44.40	\$54.40	\$53.40	\$152.20
2021	5.66%	\$42.80	\$54.10	\$55.00	\$151.90
<b>Average</b>	<b>5.12%</b>	<b>\$51.02</b>	<b>\$52.15</b>	<b>\$47.94</b>	<b>\$127.14</b>

*All tax rates are shown per \$100,000 of assessed value*



- The capacity calculation below shows the District’s current capacity of \$24.9 million:

Net Bond Capacity Calculation (Current)	
2020-21 Assessed Valuation	\$11,984,136,824
Multitplied by: Statutory Debt Limit Factor	2.50%
Gross Bond Issuance Capacity	\$299,603,421
(Less: Current Outstanding GO Bond Principal)	(\$274,702,495)
Current Net Available Bonding Capacity	\$24,900,926

- Bond capacity is the maximum amount a District may borrow during a bond issuance
  - Bond capacity fluctuates as assessed valuation grows/declines and GO Bonds are issued or paid off
  - The Statutory Debt Limit is 2.50% for unified school districts
  - If necessary, Districts may apply for a debt limit waiver from the California Department of Education

- Under the existing bond capacity limit of 2.50%, the District may issue up to \$24.9 million and assuming assessed valuation of 4.00%, the District would be able to access its full remaining Measure E funds by 2024

Bonding Capacity @ 2.50% Limit							
Date	Assessed Value*	Gross Bonding Capacity	Beginning Principal	Amortized Principal	Outstanding Principal	Net Bonding Capacity	Date
2/1/2021	\$11,984,136,824	\$299,603,421	\$274,702,495	\$0	\$274,702,495	<b>\$24,900,926</b>	2/1/2021
8/1/2021	\$12,463,502,297	\$311,587,557	\$274,702,495	\$9,325,000	\$265,377,495	<b>\$46,210,062</b>	8/1/2021
2/1/2022	\$12,463,502,297	\$311,587,557	\$265,377,495	\$0	\$265,377,495	<b>\$46,210,062</b>	2/1/2022
8/1/2022	\$12,962,042,389	\$324,051,060	\$265,377,495	\$5,335,000	\$260,042,495	<b>\$64,008,565</b>	8/1/2022
2/1/2023	\$12,962,042,389	\$324,051,060	\$260,042,495	\$0	\$260,042,495	<b>\$64,008,565</b>	2/1/2023
8/1/2023	\$13,480,524,084	\$337,013,102	\$260,042,495	\$5,400,000	\$254,642,495	<b>\$82,370,607</b>	8/1/2023
2/1/2024	\$13,480,524,084	\$337,013,102	\$254,642,495	\$0	\$254,642,495	<b>\$82,370,607</b>	2/1/2024
8/1/2024	\$14,019,745,048	\$350,493,626	\$254,642,495	\$5,885,000	\$248,757,495	<b>\$101,736,131</b>	8/1/2024

- CDE has a process to submit a waiver of the bonded indebtedness limit to allow the District to exceed 2.50%, which, upon approval, would allow the District to issue bonds at a percentage higher than 2.50% (<http://www.cde.ca.gov/re/lr/wr/submit.asp>)
- Waiver submission requirements include:
  - Summary of key issues
  - District request/rational
  - Public hearing/Local Board approval
  - Consultation with bargaining units (i.e. CSEA, teacher's association)
  - Consultation with Advisory Committee (i.e. Facilities Subcommittee)
- A waiver request normally takes approximately ten to twelve weeks to analyze and process
- SBE holds meetings every two months. Upcoming scheduled meetings are:
  - November 5-6, 2020
  - January 13-14, 2021
  - March 17-18, 2021
- Since 2017, a total of 46 school districts requested a bond capacity waiver and all have received approval from SBE
  - Santa Clara County School Districts include: Alum Rock Union ESD, Franklin-McKinley SD and Luther Burbank SD

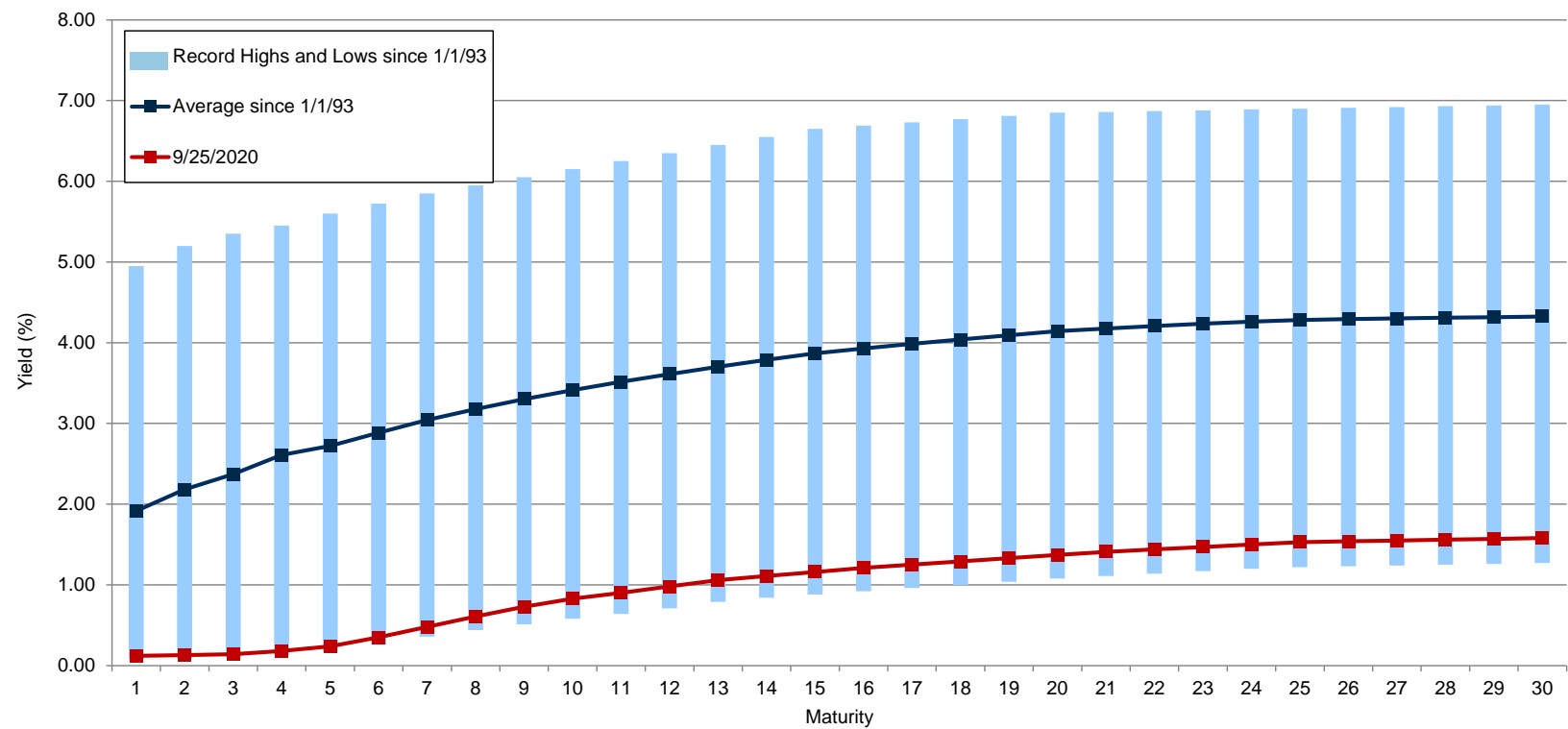
- A debt capacity waiver of 3.10% would allow the District to issue all of its \$94.68 million in remaining authorization early next year

Net Bond Capacity Calculation (with Wavier)	
2020-21 Assessed Valuation	\$11,984,136,824
Multitplied by: Waived Capacity Limit	<u>3.10%</u>
Gross Bond Issuance Capacity	\$371,508,242
(Less: Current Outstanding GO Bond Principal)	(\$274,702,495)
Net Available Bonding Capacity with Waiver	\$96,805,747

- The bond capacity waiver would be available only to the remaining Measure E authorization and per CDE guidelines, may not be applied for bond authorizations not yet approved by voters

- Interest rates are at or near historical lows

Historical AAA MMD Interest Rates



- Below is a sample calendar for a Spring 2021 bond sale, assuming the January 2021 SBE Meeting to approve the bond capacity waiver

Measure E, Series C Bond Issuance	
Date	Event
10/2/2020	Facility Subcommittee Meeting
10/15/2020	Informational Board Presentation regarding Bond Issuance and Waiver Process
October 2020	Consult with Bargaining Units
11/5/2020	Public Hearing, District Board approves waiver request
11/6/2020	District submits waiver request
1/14/2021	State Board of Education Waiver Meeting
February 2021	District Board approves bond resolution, forms of legal documents
February 2021	Rating Agency Conference Calls
3/1/2021	Post POS
3/9/2021	Price Bonds, Lock in interest rates
3/31/2021	Closing, funds wired to District account held with Santa Clara County

- Below is a sample calendar for a Spring 2021 bond sale, assuming the March 2021 SBE Meeting to approve the bond capacity waiver

Measure E, Series C Bond Issuance	
Date	Event
10/2/2020	Facility Subcommittee Meeting
11/5/2020	Informational Board Presentation regarding Bond Issuance and Waiver Process
November 2020	Consult with Bargaining Units
12/17/2020	Public Hearing, District Board approves waiver request
1/6/2021	District submits waiver request
February 2021	District Board approves bond resolution, forms of legal documents
February 2021	Rating Agency Conference Calls
3/17/2021	State Board of Education Waiver Meeting
3/18/2021	Post POS
3/25/2021	Price Bonds, Lock in interest rates
4/15/2021	Closing, funds wired to District account held with Santa Clara County

The information contained herein is solely intended to facilitate discussion of potentially applicable financing applications and is not intended to be a specific buy/sell recommendation, nor is it an official confirmation of terms. Any terms discussed herein are preliminary until confirmed in a definitive written agreement. While we believe that the outlined financial structure or marketing strategy is the best approach under the current market conditions, the market conditions at the time any proposed transaction is structured or sold may be different, which may require a different approach.

The analysis or information presented herein is based upon hypothetical projections and/or past performance that have certain limitations. No representation is made that it is accurate or complete or that any results indicated will be achieved. In no way is past performance indicative of future results. Changes to any prices, levels, or assumptions contained herein may have a material impact on results. Any estimates or assumptions contained herein represent our best judgment as of the date indicated and are subject to change without notice. Examples are merely representative and are not meant to be all-inclusive.

Raymond James shall have no liability, contingent or otherwise, to the recipient hereof or to any third party, or any responsibility whatsoever, for the accuracy, correctness, timeliness, reliability or completeness of the data or formulae provided herein or for the performance of or any other aspect of the materials, structures and strategies presented herein. This Presentation is provided to you for the purpose of your consideration of the engagement of Raymond James as an underwriter and not as your financial advisor or Municipal Advisor (as defined in Section 15B of the Exchange Act of 1934, as amended), and we expressly disclaim any intention to act as your fiduciary in connection with the subject matter of this Presentation. The information provided is not intended to be and should not be construed as a recommendation or "advice" within the meaning of Section 15B of the above-referenced Act. Any portion of this Presentation which provides information on municipal financial products or the issuance of municipal securities is only given to provide you with factual information or to demonstrate our experience with respect to municipal markets and products. Municipal Securities Rulemaking Board ("MSRB") Rule G-17 requires that we make the following disclosure to you at the earliest stages of our relationship, as underwriter, with respect to an issue of municipal securities: the underwriter's primary role is to purchase securities with a view to distribution in an arm's-length commercial transaction with the issuer and it has financial and other interests that differ from those of the issuer.

Raymond James does not provide accounting, tax or legal advice; however, you should be aware that any proposed transaction could have accounting, tax, legal or other implications that should be discussed with your advisors and/or legal counsel.

Raymond James and affiliates, and officers, directors and employees thereof, including individuals who may be involved in the preparation or presentation of this material, may from time to time have positions in, and buy or sell, the securities, derivatives (including options) or other financial products of entities mentioned herein. In addition, Raymond James or affiliates thereof may have served as an underwriter or placement agent with respect to a public or private offering of securities by one or more of the entities referenced herein.

This Presentation is not a binding commitment, obligation, or undertaking of Raymond James. No obligation or liability with respect to any issuance or purchase of any Bonds or other securities described herein shall exist, nor shall any representations be deemed made, nor any reliance on any communications regarding the subject matter hereof be reasonable or justified unless and until (1) all necessary Raymond James, rating agency or other third party approvals, as applicable, shall have been obtained, including, without limitation, any required Raymond James senior management and credit committee approvals, (2) all of the terms and conditions of the documents pertaining to the subject transaction are agreed to by the parties thereto as evidenced by the execution and delivery of all such documents by all such parties, and (3) all conditions hereafter established by Raymond James for closing of the transaction have been satisfied in our sole discretion. Until execution and delivery of all such definitive agreements, all parties shall have the absolute right to amend this Presentation and/or terminate all negotiations for any reason without liability therefor. Thomson Reuters Municipal Market Data ("MMD") is a proprietary yield curve which provides the offer-side of AAA rated state general obligation bonds as determined by the MMD analyst team. Raymond James & Associates, Inc., member New York Stock Exchange/SIPC.



# Mighty Tree Movers Inc.

408-464-5200

PO Box 12  
Los Gatos, California  
95031  
United States

2a

Description	Rate	Qty	Line Total
Tree Trimming MTM will trim (7) large Camphor trees along Carmel Street adjacent to new running track. These trees have a lot of deadwood from loss of dedicated irrigation over last few years. Deadwood to be removed. Some clearance pruning along track side (East side), where lower branches will be raised up to provide clearance. Some clearance and weight reduction trimming on street side as well, where branches extend a bit too far and weigh too much. This will reduce long-term chances of branch failure. Any damaged, partially dead, or crossing branches that pose a possible future threat will also be trimmed and/or reduced. All debris chipped and removed from site. *Note: One day the street parking along Carmel next to school will need to be restricted from parking so trimming can happen w/o risk to vehicle damage. To be managed by GC, unless arrangements made otherwise.	\$3,500.00	1	\$3,500.00

## Billed To

Dan McAuliffe  
Gilroy Unified School District  
220 Swanston Lane  
Gilroy, California  
95020  
United States

## Estimate Number

0001081

## Estimate Date

09/22/2020

Stump Grinding	\$850.00	1	\$850.00
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MTM will grind down (5) stumps from tree removals (below) down 12 to 16 inches below grade. Some wood chip debris will be left on side from grinding operation and will be spread out as mulch.

Arborist	\$850.00	1	\$850.00
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ISA Certified arborist site visit to assess site conditions based on recommendation from city. Damaged tree, and imported soil over existing root balls inspected and recommendations for mitigation completed.

This line item also covers arborist support of trimming and removal project detailed within this proposal.

Tree Removal	\$3,000.00	1	\$3,000.00
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Completely remove large half-dead locust tree on intersection of Hanna Street and 2nd St. Also completely remove (4) large privot trees at some location. Chip wood and remove all debris from site.

Subtotal	8,200.00
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Tax	0.00
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<b>Estimate Total (USD)</b>	<b>\$8,200.00</b>
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## CONSTRUCTION SERVICES OF JEROME R. ZALINSKI

P.O. Box 36, Gustine, Ca. 95322-0036  
 Cell (209) 652-9447 Office (209) 854-2370 Fax (209) 854-1842  
 Calif. Contractors Lic.# 356114 DSA/ORS Cert.# 2520 OSHPD Cert.# 20814

September 22, 2020

Mr. Paul Nadeau  
 Facilities Director  
 Gilroy Unified School District  
 7810 Arroyo Circle  
 Gilroy, CA 95020

Mr. Nadeau

We are pleased to provide you with proposals for Additional inspection services for the new Brownwill Middle School new campus project (DSA app #01-118187) in the Gilroy Unified School District. The proposal is based on Additional Construction costs added to the project.

Project Description and proposal amount as follows:

Brownell New School Project original stated Construction costs of \$48,400,000

added construction costs \$ 5,461,000

Additional Inspection Fee at 1% = **\$54,610**

District to supply each Inspector with a minimum 8ft by 12ft (96 sq. ft.) of office space on project site for Summer projects (10 weeks or less) and 10ft by 300ft (300 sq. ft.) for projects with duration exceeding 10 weeks. With internet connection available in office. Office MUST be left on-site until ALL (includes punch list) work is completed on-site.

Class 2 Inspector may be assigned to these projects.

Estimates are based on plans, specification and information received on or before the above date. If the schedule duration is extended or accelerated by the School District or the Contactor, or additional work is added to the project scope, additional costs may be incurred by the District under this proposal.

If District, Architect or DSA requires additional coverage on any of the noted projects that project budget shall be reevaluated.

Projects must close out within 90 days of substantial completion/occupancy for projects up to 10 weeks scheduled duration and 180 days of projects exceeding 10 weeks of scheduled duration or addition costs may incur.

This proposal shall be an attachment to any contract issued by the District for the above noted work.

Thank You



Jerome R. Zalinski  
 Principal Inspector



QUOTATION: 20TRS-433681-1/C

## Gilroy Unified School District: Brownell Middle School: Library/Media Center

CREATED 7/28/2020 | REVISED 9/9/2020 | Valid Through 10/26/2020



## Gilroy Unified School District: Brownell Middle School: Library/Media Center

KI is pleased to present the enclosed quotation. The following items are included:

- Quote
- Summary
- Itemized Quote
- Detailed PO requirements
- Product Options

Quote Number: 20TRS-433681-1/C

*CREATED 7/28/2020 / REVISED 9/9/2020* | **Valid Through 10/26/2020**

PRODUCT TOTALS	\$45,502.91
See Quote Detail Summary	\$4,095.26
<b>GRAND TOTAL</b>	<b>\$49,598.17</b>

### Sales Team:

Bridget Eyraud  
Field Sales Specialist  
Bridget.eyraud@ki.com  
831-521-9959

**Requested Delivery Date:**

To be Determined

### Sold To

Gilroy Unified School District  
7810 Arroyo Circle  
Gilroy, CA 95020  
P. (408) 847-2700  
Customer # 18377

### End User

Brownell Middle School  
7800 Carmel Street  
Gilroy, CA 95020

### Ship To

To be Determined

### Installation

DROP SHIPPED/No Installation

Taylor Schmidt  
Inside Sales Specialist  
taylor.schmidt@ki.com  
877-240-5376






### Client Notes:




Pricing is based off SPA0029272 in coordinance with the Sourcewell Drop Ship Contract.  
Quote reflects delivered pricing.  
Installation is not included.  
Changes in quantity, finish options, etc. may affect pricing.  
When submitting purchasing contracts please reference quote#20TRS-433681-1  
Please send PO directly to taylor.schmidt@ki.com



CREATED 7/28/2020  
 VALID THROUGH 10/26/2020  
 Prepared By Taylor Schmidt  
 Quote Filename Gilroy Unified School District: Brownell Middle School: Library/Media Center - 20TRS-433681-1/C






Line	Model		Qty.		Sell Price	Extended Total	TBD Options
<b>Tag 1: CONFERENCE B7</b>							
1.1	DN2200 S20270628	*Modified-Doni Four-Leg Armless Chair w/Casters,Uph Seat,Solid Color	8		\$226.35	\$2,310.80	
		Poly Seat & Back Color		Compliance to TB 117-2013	-NFR		
		Poly Seat & Back Color NFR		NA	NA		
		Finish - Plastic color		PCY Cayenne	*Modified		
		Finish - Plastic color		Per Order Net Upcharge	Per Order One Time Charge for Setup Chg Fee /CM	500.00	
		Frame Color		Champagne Metallic	/CCC		
		Caster Option		Carpet casters	/NFR		
		Seat Upholstery		Compliance to TB 117-2013	GRPP1		
		Doni Upholstery NFR		Pallas Fabric Group P1	JUGGERNAUT		
		P1 Pallas Fabric		JUGGERNAUT	/27.239.112.P		
		JUGGERNAUT		WEATHERWOOD	Note: Lead-time Change External Note		
				Additional 15 working days lead-time is required			
				NON-STANDARD POLY- \$500 Setup Fee. If SKU total on order exceeds 100 units, fee will be waived (SKU=Product/Color)			
1.2	PIFR3072C-74P S2027062	*Modified-Pirouette,Fixed Collaborative,Rectangular,30x72",74P Edge	1		\$611.10	\$611.10	
		Edge Color		Monticello Maple edge	/EMT		
		Laminate		KI Laminates	Standard		
		KI Laminates		MONTICELLO MAPLE 7925-38	/LMT		
		Leg Finish		Champagne Metallic	/CM		
		Casters/Glides		Black wheel, Silver hub-2 locking/2 non-locking	/4EC		
		Modesty Panel		No fabric modesty panel	/NMP		
		Grommet/PowerUp Option		NA	NA		
		Worksurface/top - Power Module (with cutout)		1VM - One Villa Module with USB w/Wire Management - Loc L1A	*Modified		
		Finish - Paint finish		Finish - Paint finish	GCM Champagne Metallic		
		Electrical system components - Cord length change		Electrical system components - Cord length change	9' - 108" Cord		
<b>Tag 1: CONFERENCE B7</b>						<b>WorkGroup Product Subtotal</b>	<b>\$2,921.90</b>
<b>Tag 1: MEDIA CENTER B1</b>							
2.1	CTABLE-73P	C-Table,Personal Worksurface,27" High,18"Dia	9		\$218.25	\$1,964.25	
		Edge Color		Monticello Maple edge	/EMT		
		Surface Finish		KI Laminates	Standard		
		KI Laminates		MONTICELLO MAPLE 7925-38	/LMT		
		Base Finish		Champagne Metallic	/CM		
2.3	MP18H/CST/NC	MyPlace 18" Hexagon, 2" Casters, Non-contrast	2		\$303.30	\$606.60	
		Non-Contrasting Fabric		Compliance to TB 117-2013	/NFR		
		Non-Contrasting Fabric		Fabric Grade E	E		
		Fabric		SANDSTONE	SANDSTONE		
		SANDSTONE		RUBY	/27.222.088.P		
		Moisture Barrier		No Moisture Barrier	/NMB		
2.4	MP18R/CST/NC	MyPlace 18" Round,2" Casters,Non-Contrast	2		\$263.70	\$527.40	
		Non-Contrasting Fabric		Compliance to TB 117-2013	/NFR		
		Non-Contrasting Fabric		Fabric Grade E	E		
		Fabric		SANDSTONE	SANDSTONE		
		SANDSTONE		RUBY	/27.222.088.P		
		Moisture Barrier		No Moisture Barrier	/NMB		

**CREATED** 7/28/2020  
**VALID THROUGH** 10/26/2020  
**Prepared By** Taylor Schmidt  
**Quote Filename** Gilroy Unified School District: Brownell Middle School: Library/Media Center - 20TRS-433681-1/C

Line	Model		Qty.		Sell Price	Extended Total	TBD Options
2.5	MP5S/CGL/FC	MyPlace Five Star w/Back, Concealed Glides, Contrast	4		\$828.00	\$3,312.00	
		Highest Grade Fabric (Exclude Seat Grade) Fabric Contrast #1/Base Fabric Contrast #1/Base Fabric JUGGERNAUT Fabric Contrast #2/Seat Fabric Contrast #2/Seat Fabric JUGGERNAUT Fabric Contrast #3/Back Fabric Contrast #3/Back Fabric DEMETER Moisture Barrier	Fabric Grade J Compliance to TB 117-2013 Fabric Grade H JUGGERNAUT WEATHERWOOD Compliance to TB 117-2013 Fabric Grade H JUGGERNAUT WEATHERWOOD Compliance to TB 117-2013 Fabric Grade J DEMETER CURRANT No Moisture Barrier	J /NFR H JUGGERNAUT /27.239.112.P NFR H JUGGERNAUT /27.239.112.P NFR J DEMETER /27.259.138.P /NMB			
2.6	MPCRE/CST/NC	MyPlace Crescent, 2" Casters, Non-Contrast	4		\$332.10	\$1,328.40	
		Non-Contrasting Fabric Non-Contrasting Fabric Fabric SANDSTONE Moisture Barrier	Compliance to TB 117-2013 Fabric Grade E SANDSTONE RUBY No Moisture Barrier	/NFR E SANDSTONE /27.222.088.P /NMB			
2.7	MPT26R/CGL/NC	MyPlace 26" Round Table, Concealed Glides, Non-Contrast	1		\$432.00	\$432.00	
		Non-Contrasting Fabric Non-Contrasting Fabric Fabric JUGGERNAUT Laminate KI Laminates 74P Edge Color Moisture Barrier	Compliance to TB 117-2013 Fabric Grade H JUGGERNAUT WEATHERWOOD KI Laminates MONTICELLO MAPLE 7925-38 Monticello Maple edge No Moisture Barrier	/NFR H JUGGERNAUT /27.239.112.P Standard /LMT /EMT /NMB			
2.8	DN2200 S20270628	*Modified-Doni Four-Leg Armless Chair w/Casters, Uph Seat, Solid Color	48		\$226.35	\$10,864.80	
		Poly Seat & Back Color Poly Seat & Back Color NFR Finish - Plastic color Finish - Plastic color  Frame Color Caster Option Seat Upholstery Doni Upholstery NFR P1 Pallas Fabric JUGGERNAUT	Compliance to TB 117-2013 NA PCY Cayenne Per Order Net Upcharge  Champagne Metallic Carpet casters Compliance to TB 117-2013 Pallas Fabric Group P1 JUGGERNAUT WEATHERWOOD Additional 15 working days lead-time is required NON-STANDARD POLY- \$500 Setup Fee. If SKU total on order exceeds 100 units, fee will be waived (SKU=Product/Color)	-NFR NA *Modified Per Order Charge for Setup Fee /CM /CCC /NFR GRPP1 JUGGERNAUT /27.239.112.P Note: Lead-time Change External Note			
2.9	PINR3672T-74P	Pirouette, Nesting Training, Rectangular, 36x72", 74P Edge	8		\$586.74	\$4,693.92	




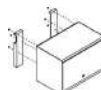




**CREATED** 7/28/2020  
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**Quote Filename** Gilroy Unified School District: Brownell Middle School: Library/Media Center - 20TRS-433681-1/C

Line	Model	Qty.	Sell Price	Extended Total	TBD Options
	 Edge Color Laminate KI Laminates Leg Finish Casters/Glides Grommet/PowerUp Option Modesty Panel	Monticello Maple edge KI Laminates MONTICELLO MAPLE 7925-38 Champagne Metallic Black wheel, Silver hub-2 locking/2 non-locking No Grommets, PowerUp or Wire Management/No Cutouts No fabric modesty panel	/EMT Standard /LMT /CM /4EC /NNN /NMP		
2.10	<b>PLDT4872-74P</b>  Pillar Table,Post Leg,D Shape,48x72",29"H,74P Edge Edge Color Grommet/PowerUp Option Laminate KI Laminates Leg Finish Casters/Glides	4 Monticello Maple edge No grommets, PowerUp or wire management/No cutouts KI Laminates MONTICELLO MAPLE 7925-38 Champagne Metallic Casters	\$480.06 /EMT /NNN Standard /LMT /CM /CST	\$1,920.24	
2.11	<b>SYCNC</b>  Sway Lounge Chair,Non-Contrast Sway Shell Poly Color Sway Base Poly Color Sway Glide Upholstery Grade/Color Non-Contrast Upholstery-NFR P1 Pallas Fabric TRANSLATION	4 Cool Grey Cool Grey Nylon glides Compliance to TB 117-2013 Pallas Fabric Group P1 TRANSLATION CERISE	\$866.25 /SCG /BCG /GNY /NFR GRPP1 TRANSLATION /27.294.118.P	\$3,465.00	
<b>Tag 1: MEDIA CENTER B1</b>				<b>WorkGroup Product Subtotal</b>	<b>\$29,114.61</b>
<b>Tag 1: OFFICE B10</b>					
3.1	<b>7D/D2448-74P-P</b>  700 Series Desk,Partial Modesty Panel,74P Edge,24x48"W Grommets Enamel Color Surface Finish KI Laminates Edge Color (also color of Grommet and/or PowerUp, if selected)	1 Grommets - left and right Champagne Metallic KI Laminates MONTICELLO MAPLE 7925-38 Monticello Maple edge/Light Tone grommet	\$408.60 /G /CM Standard /LMT /TMT	\$408.60	
3.2	<b>7D/R2448-74P-P</b>  700 Series Desk,Return,Partial Modesty Panel,74P Edge,24x48"W Grommets Enamel Color Surface Finish KI Laminates Edge Color (also color of Grommet and/or PowerUp, if selected)	1 Grommets - left and right Champagne Metallic KI Laminates MONTICELLO MAPLE 7925-38 Monticello Maple edge/Light Tone grommet	\$439.65 /G /CM Standard /LMT /TMT	\$439.65	





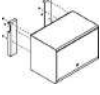





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**Quote Filename** Gilroy Unified School District: Brownell Middle School: Library/Media Center - 20TRS-433681-1/C

Line	Model		Qty.		Sell Price	Extended Total	TBD Options
3.4	DN2200 S20270628	<div><div>*Modified-Doni Four-Leg Armless Chair w/Casters,Uph Seat,Solid Color</div><div><div><div>Poly Seat &amp; Back Color</div><div>Poly Seat &amp; Back Color NFR</div><div>Finish - Plastic color</div><div>Finish - Plastic color</div><div> </div><div>Frame Color</div><div>Caster Option</div><div>Seat Upholstery</div><div>Doni Upholstery NFR</div><div>P1 Pallas Fabric</div><div>JUGGERNAUT</div></div><div><div>Compliance to TB 117-2013</div><div>NA</div><div>PCY Cayenne</div><div>Per Order Net Upcharge</div><div> </div><div>Champagne Metallic</div><div>Carpet casters</div><div>Compliance to TB 117-2013</div><div>Pallas Fabric Group P1</div><div>JUGGERNAUT</div><div>WEATHERWOOD</div><div>Additional 15 working days lead-time is required</div><div>NON-STANDARD POLY- \$500 Setup Fee. If SKU total on order exceeds 100 units, fee will be waived (SKU=Product/Color)</div></div><div><div>-NFR</div><div>NA</div><div>*Modified</div><div>Per Order Charge for Setup Fee</div><div>/CM</div><div>/CCC</div><div>/NFR</div><div>GRPP1</div><div>JUGGERNAUT</div><div>/27.239.112.P</div><div>Note: Lead-time Change</div><div>External Note</div></div></div></div>	2	\$226.35	\$452.70		
3.5	KWMTK48	<div><div>Aristotle Wall-Mount Tackboard,47x3/4Dx17"H</div><div><div></div><div><div>Fabric Selection</div><div>PV2 Fabric</div><div>GRIDLOCK</div></div><div><div>Pallas Vertical Fabric Grade PV2</div><div>GRIDLOCK</div><div>COBBLESTONE</div></div><div><div>GRPV2</div><div>GRIDLOCK</div><div>/28.085.072.P</div></div></div></div>	1	\$109.35	\$109.35		
3.6	MP18R/CST/NC	<div><div>MyPlace 18" Round,2" Casters,Non-Contrast</div><div><div></div><div><div>Non-Contrasting Fabric</div><div>Non-Contrasting Fabric</div><div>Fabric</div><div>SANDSTONE</div><div>Moisture Barrier</div></div><div><div>Compliance to TB 117-2013</div><div>Fabric Grade E</div><div>SANDSTONE</div><div>RUBY</div><div>No Moisture Barrier</div></div><div><div>/NFR</div><div>E</div><div>SANDSTONE</div><div>/27.222.088.P</div><div>/NMB</div></div></div></div>	1	\$263.70	\$263.70		
3.7	OH84QB	<div><div>Oath Task Arm Chair</div><div><div></div><div><div>Base Finish</div><div>Caster Type</div><div>Oath Mesh</div><div>Upholstery Grade/Color</div><div>Upholstery Grade/Color</div><div>P1 Pallas Fabric</div><div>POLKA DOTTY</div></div><div><div>Black plastic base</div><div>Carpet casters</div><div>Black</div><div>Compliance to TB 117-2013</div><div>Pallas Fabric Group P1</div><div>POLKA DOTTY</div><div>POPPY</div></div><div><div>/P</div><div>/CC</div><div>/OMBL</div><div>/NFR</div><div>GRPP1</div><div>POLKA DOTTY</div><div>/27.227.038.P</div></div></div></div>	1	\$301.70	\$301.70		
3.8	PRDS48/UN/LB	<div><div>Unite Universal Overhead w/Steel Door,Load Bar Mount,48"W</div><div><div></div><div><div>Overhead Assembly</div><div>Overhead Paint Color Selection</div><div>Key Option</div><div>National Key Alike</div></div><div><div>Unassembled</div><div>Champagne Metallic paint, Light Tone plastic trim</div><div>Key alike</div><div>Key Alike Lock #101</div></div><div><div>/U</div><div>/CM/HLG</div><div>/KA</div><div>/L101</div></div></div></div>	1	\$351.45	\$351.45		
3.9	S7L/303603D	<div><div>700 Series Files Lat File,3H-30Wx18Dx39-1/4"H</div><div><div></div><div><div>Pull Options</div><div>Unit Color</div><div>Counterbalance Option</div><div>Key Option</div><div>National Key Alike</div></div><div><div>Classic (inset pull)</div><div>Champagne Metallic</div><div>With Counterbalance</div><div>Key alike</div><div>Key Alike Lock #101</div></div><div><div>/CLSC</div><div>/CM</div><div>/CBW</div><div>/KA</div><div>/L101</div></div></div></div>	1	\$609.75	\$609.75		
3.10	S7P/1520MBBF	<div><div>700 Series Files Mobile Ped-Box/Box/File-20" Nominal Depth</div><div><div></div><div><div>Pull Options</div><div>Unit Color</div><div>Key Option</div><div>National Key Alike</div></div><div><div>Classic (inset pull)</div><div>Champagne Metallic</div><div>Key alike</div><div>Key Alike Lock #101</div></div><div><div>/CLSC</div><div>/CM</div><div>/KA</div><div>/L101</div></div></div></div>	1	\$389.70	\$389.70		






**CREATED** 7/28/2020  
**VALID THROUGH** 10/26/2020  
**Prepared By** Taylor Schmidt  
**Quote Filename** Gilroy Unified School District: Brownell Middle School: Library/Media Center - 20TRS-433681-1/C

Line	Model		Qty.		Sell Price	Extended Total	TBD Options
3.11	SWLB.48	Wall Mounted Load Bar,48"W	1		\$67.05	\$67.05	
		Paint Color Light Tone .LG					
3.12	TLT5.36	Universal Shelf/Cabinet Task Light,36"W,For 42" & 48" Overheads	1		\$40.05	\$40.05	
3.13	WWM	Worksurface Velcro Wire Manager	1		\$23.40	\$23.40	
Tag 1: OFFICE B10						WorkGroup Product Subtotal	\$3,457.10
Tag 1: OFFICE B8							
4.1	7D/D2448-74P-P	700 Series Desk,Partial Modesty Panel,74P Edge,24x48"W	1		\$408.60	\$408.60	
		Grommets Grommets - left and right /G					
		Enamel Color Champagne Metallic /CM					
		Surface Finish KI Laminates Standard					
		KI Laminates MONTICELLO MAPLE 7925-38 /LMT					
		Edge Color (also color of Grommet and/or PowerUp, if selected) Monticello Maple edge/Light Tone /TMT					
4.2	7D/R2448-74P-P	700 Series Desk,Return,Partial Modesty Panel,74P Edge,24x48"W	1		\$439.65	\$439.65	
		Grommets Grommets - left and right /G					
		Enamel Color Champagne Metallic /CM					
		Surface Finish KI Laminates Standard					
		KI Laminates MONTICELLO MAPLE 7925-38 /LMT					
		Edge Color (also color of Grommet and/or PowerUp, if selected) Monticello Maple edge/Light Tone /TMT					
4.3	DN2200 S20270628	*Modified-Doni Four-Leg Armless Chair w/Casters,Uph Seat,Solid Color	1		\$226.35	\$226.35	
		Poly Seat & Back Color Compliance to TB 117-2013 -NFR					
		Poly Seat & Back Color NFR NA NA					
		Finish - Plastic color PCY Cayenne *Modified					
		Finish - Plastic color Per Order Net Upcharge Per Order Charge for Setup Fee					
		Frame Color Champagne Metallic /CM					
		Caster Option Carpet casters /CCC					
		Seat Upholstery Compliance to TB 117-2013 /NFR					
		Doni Upholstery NFR Pallas Fabric Group P1 GRPP1					
		P1 Pallas Fabric JUGGERNAUT JUGGERNAUT					
		JUGGERNAUT WEATHERWOOD /27.239.112.P					
		Additional 15 working days lead-time is required Note: Lead-time Change					
		NON-STANDARD POLY- \$500 Setup Fee. If SKU total on order exceeds 100 units, fee will be waived External Note					
		(SKU=Product/Color)					
4.4	KWMTK48	Aristotle Wall-Mount Tackboard,47x3/4Dx17"H	1		\$109.35	\$109.35	
		Fabric Selection Pallas Vertical Fabric Grade PV2 GRPV2					
		PV2 Fabric GRIDLOCK GRIDLOCK					
		GRIDLOCK COBBLESTONE /28.085.072.P					

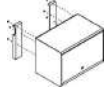





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**Prepared By** Taylor Schmidt  
**Quote Filename** Gilroy Unified School District: Brownell Middle School: Library/Media Center - 20TRS-433681-1/C

Line	Model		Qty.		Sell Price	Extended Total	TBD Options
4.5	MP18R/CST/NC	MyPlace 18" Round,2" Casters,Non-Contrast	1		\$263.70	\$263.70	
		Non-Contrasting Fabric Non-Contrasting Fabric Fabric SANDSTONE Moisture Barrier		Compliance to TB 117-2013 Fabric Grade E SANDSTONE RUBY No Moisture Barrier	/NFR E SANDSTONE /27.222.088.P /NMB		
4.6	OH84QB	Oath Task Arm Chair	1		\$301.70	\$301.70	
		Base Finish Caster Type Oath Mesh Upholstery Grade/Color Upholstery Grade/Color P1 Pallas Fabric POLKA DOTTY		Black plastic base Carpet casters Black Compliance to TB 117-2013 Pallas Fabric Group P1 POLKA DOTTY POPPY	/P /CC /OMBL /NFR GRPP1 POLKA DOTTY /27.227.038.P		
4.7	PRDS48/UN/LB	Unite Universal Overhead w/Steel Door,Load Bar Mount,48"W	1		\$351.45	\$351.45	
		Overhead Assembly Overhead Paint Color Selection Key Option National Key Alike		Unassembled Champagne Metallic paint, Light Tone plastic trim Key alike Key Alike Lock #101	/U /CM/HLG /KA /L101		
4.8	S7L/303603D	700 Series Files Lat File,3H-30Wx18Dx39-1/4"H	1		\$609.75	\$609.75	
		Pull Options Unit Color Counterbalance Option Key Option National Key Alike		Classic (inset pull) Champagne Metallic With Counterbalance Key alike Key Alike Lock #101	/CLSC /CM /CBW /KA /L101		
4.9	S7P/1520MBBF	700 Series Files Mobile Ped-Box/Box/File-20" Nominal Depth	1		\$389.70	\$389.70	
		Pull Options Unit Color Key Option National Key Alike		Classic (inset pull) Champagne Metallic Key alike Key Alike Lock #101	/CLSC /CM /KA /L101		
4.10	SWLB.48	Wall Mounted Load Bar,48"W	1		\$67.05	\$67.05	
		Paint Color Light Tone		.LG			
4.11	TLT5.36	Universal Shelf/Cabinet Task Light,36"W,For 42" & 48" Overheads	1		\$40.05	\$40.05	
							
4.12	WWM	Worksurface Velcro Wire Manager	1		\$23.40	\$23.40	
							
Tag 1: OFFICE B8						WorkGroup Product Subtotal	\$3,230.75

**CREATED** 7/28/2020  
**VALID THROUGH** 10/26/2020  
**Prepared By** Taylor Schmidt  
**Quote Filename** Gilroy Unified School District: Brownell Middle School: Library/Media Center - 20TRS-433681-1/C

Line	Model		Qty.		Sell Price	Extended Total	TBD Options
<b>Tag 1: OFFICE B9</b>							
5.1	7D/D2448-74P-P	700 Series Desk,Partial Modesty Panel,74P Edge,24x48"W	1		\$408.60	\$408.60	
		Grommets Enamel Color Surface Finish KI Laminates Edge Color (also color of Grommet and/or PowerUp, if selected)	Grommets - left and right Champagne Metallic KI Laminates MONTICELLO MAPLE 7925-38 Monticello Maple edge/Light Tone grommet	/G /CM Standard /LMT /TMT			
5.2	7D/R2448-74P-P	700 Series Desk,Return,Partial Modesty Panel,74P Edge,24x48"W	1		\$439.65	\$439.65	
		Grommets Enamel Color Surface Finish KI Laminates Edge Color (also color of Grommet and/or PowerUp, if selected)	Grommets - left and right Champagne Metallic KI Laminates MONTICELLO MAPLE 7925-38 Monticello Maple edge/Light Tone grommet	/G /CM Standard /LMT /TMT			
5.3	DN2200 S20270628	*Modified-Doni Four-Leg Armless Chair w/Casters,Uph Seat,Solid Color	1		\$226.35	\$226.35	
		Poly Seat & Back Color Poly Seat & Back Color NFR Finish - Plastic color Finish - Plastic color  Frame Color Caster Option Seat Upholstery Doni Upholstery NFR P1 Pallas Fabric JUGGERNAUT	Compliance to TB 117-2013 NA PCY Cayenne Per Order Net Upcharge  Champagne Metallic Carpet casters Compliance to TB 117-2013 Pallas Fabric Group P1 JUGGERNAUT WEATHERWOOD Additional 15 working days lead-time is required NON-STANDARD POLY- \$500 Setup Fee. If SKU total on order exceeds 100 units, fee will be waived (SKU=Product/Color)	-NFR NA *Modified Per Order Charge for Setup Fee /CM /CCC /NFR GRPP1 JUGGERNAUT /27.239.112.P Note: Lead-time Change External Note			
5.4	KWMTK48	Aristotle Wall-Mount Tackboard,47x3/4Dx17"H	1		\$109.35	\$109.35	
		Fabric Selection PV2 Fabric GRIDLOCK	Pallas Vertical Fabric Grade PV2 GRIDLOCK COBBLESTONE	GRPV2 GRIDLOCK /28.085.072.P			
5.5	MP18R/CST/NC	MyPlace 18" Round,2" Casters,Non-Contrast	1		\$263.70	\$263.70	
		Non-Contrasting Fabric Non-Contrasting Fabric Fabric SANDSTONE Moisture Barrier	Compliance to TB 117-2013 Fabric Grade E SANDSTONE RUBY No Moisture Barrier	/NFR E SANDSTONE /27.222.088.P /NMB			
5.6	OH84QB	Oath Task Arm Chair	1		\$301.70	\$301.70	
		Base Finish Caster Type Oath Mesh Upholstery Grade/Color Upholstery Grade/Color P1 Pallas Fabric POLKA DOTTY	Black plastic base Carpet casters Black Compliance to TB 117-2013 Pallas Fabric Group P1 POLKA DOTTY POPPY	/P /CC /OMBL /NFR GRPP1 POLKA DOTTY /27.227.038.P			

**CREATED** 7/28/2020  
**VALID THROUGH** 10/26/2020  
**Prepared By** Taylor Schmidt  
**Quote Filename** Gilroy Unified School District: Brownell Middle School: Library/Media Center - 20TRS-433681-1/C

Line	Model		Qty.		Sell Price	Extended Total	TBD Options
5.7	PRDS48/UN/LB	Unite Universal Overhead w/Steel Door,Load Bar Mount,48"W	1		\$351.45	\$351.45	
		Overhead Assembly		Unassembled	/U		
		Overhead Paint Color Selection		Champagne Metallic paint, Light Tone plastic trim	/CM/HLG		
		Key Option		Key alike	/KA		
		National Key Alike		Key Alike Lock #101	/L101		
5.8	S7L/303603D	700 Series Files Lat File,3H-30Wx18Dx39-1/4"H	1		\$609.75	\$609.75	
		Pull Options		Classic (inset pull)	/CLSC		
		Unit Color		Champagne Metallic	/CM		
		Counterbalance Option		With Counterbalance	/CBW		
		Key Option		Key alike	/KA		
		National Key Alike		Key Alike Lock #101	/L101		
5.9	S7P/1520MBBF	700 Series Files Mobile Ped-Box/Box/File-20" Nominal Depth	1		\$389.70	\$389.70	
		Pull Options		Classic (inset pull)	/CLSC		
		Unit Color		Champagne Metallic	/CM		
		Key Option		Key alike	/KA		
		National Key Alike		Key Alike Lock #101	/L101		
5.10	SWLB.48	Wall Mounted Load Bar,48"W	1		\$67.05	\$67.05	
		Paint Color		Light Tone	.LG		
5.11	TLT5.36	Universal Shelf/Cabinet Task Light,36"W,For 42" & 48" Overheads	1		\$40.05	\$40.05	
							
5.12	WWM	Worksurface Velcro Wire Manager	1		\$23.40	\$23.40	
							
Tag 1: OFFICE B9						WorkGroup Product Subtotal	\$3,230.75
Tag 1: PRINCIPAL A7							
6.1	7D/R3060-74P-F S20280585	*Modified-700 Series Desk,Return,Full Modesty Panel,74P Edge,30x60"W	1		\$831.60	\$831.60	
		Grommets		Grommets - left and right	/G		
		Enamel Color		Starlight Silver Metallic	/SX		
		Surface Finish		KI Laminates	Standard		
		KI Laminates		RIVER CHERRY LAM 7937-38	/LRY		
		Edge Color (also color of Grommet and/or PowerUp, if selected)		River Cherry edge/Black grommet	/TRY		
		Worksurface/top - Shape / size modification		7D/R3078-74P-F -30"D x 78"W	*Modified		
				Additional 15 working days lead-time is required	Note: Lead-time Change		
Tag 1: PRINCIPAL A7						WorkGroup Product Subtotal	\$831.60



## QUOTATION

**CREATED** 7/28/2020  
**VALID THROUGH** 10/26/2020  
**Prepared By** Taylor Schmidt  
**Quote Filename** Gilroy Unified School District: Brownell Middle School: Library/Media Center - 20TRS-433681-1/C

Line	Model		Qty.		Sell Price	Extended Total	TBD Options
Tag 1: Additional Doni							
7.1	DN2200 S20270628	*Modified-Doni Four-Leg Armless Chair w/Casters,Uph Seat,Solid Color	12		\$226.35	\$2,716.20	
		Poly Seat & Back Color		Compliance to TB 117-2013	-NFR		
		Poly Seat & Back Color NFR		NA	NA		
		Finish - Plastic color		PCY Cayenne	*Modified		
		Finish - Plastic color		Per Order Net Upcharge	Per Order Charge for Setup Fee		
		Frame Color		Champagne Metallic	/CM		
		Caster Option		Carpet casters	/CCC		
		Seat Upholstery		Compliance to TB 117-2013	/NFR		
		Doni Upholstery NFR		Pallas Fabric Group P1	GRPP1		
		P1 Pallas Fabric		JUGGERNAUT	JUGGERNAUT		
		JUGGERNAUT		WEATHERWOOD	/27.239.112.P		
				Additional 15 working days lead-time is required	Note: Lead-time Change		
				NON-STANDARD POLY- \$500 Setup Fee. If SKU total on order exceeds 100 units, fee will be waived (SKU=Product/Color)	External Note		
Tag 1: Additional Doni						WorkGroup Product Subtotal	\$2,716.20

## Quote Summary

**Product SubTotal: \$45,502.91**  
**Estimated Sales Tax 9.0000%: \$4,095.26**  
**Quote Total: \$49,598.17**

## NOTES:

- Images shown above are intended for approximate visual reference only and may not represent the exact models, numbers, descriptions or options selected. Refer to the model number/description/options shown for full product specifications.
- Sales Tax (For Shipment within the United States Only): Estimated sales/use tax will be calculated when order is entered. It is the customer's responsibility to pay any applicable sales/use tax due upon invoicing. A customer will not be charged sales tax if (1) a Resale Certificate, (2) an Exempt Organization Certificate, or (3) a Direct Pay permit is on file with KI's Finance Department. If no certificate is on file, the appropriate sales/use tax rate in effect at shipment will be applied and tax will be added to the customer's invoice.
- This project contains non-standard items which are not returnable and not cancelable. The warranty on non-standard product that alters function is 1 year. The warranty on non-standard product that does not alter function, but only finish (i.e., paint or plastic color, laminate, grommet removal) matches that of the standard product. Modification to U.L. Listed products eliminates the listing. Product will not have U.L. Listing labels unless specifically spelled out on this quote.

Customer represents that the product information contained within this quote is complete and accurate. Changes to quantities and/or options/finishes will affect this quote. If applicable, other charges such as freight, tax, installation and/or delivery fees may be added at time of order.

Sales resulting from purchase orders issued by the customer to KI (Whether related to this quotation or otherwise) are governed and controlled by the Terms and Conditions found at [www.KI.com/terms](http://www.KI.com/terms)

Prepared by Taylor Schmidt  
Market Code: 2=2=K-12

Opportunity #: 433681

Quote Filename: Gilroy Unified School District: Brownell  
Middle School: Library/Media Center - 20TRS-433681-1

#### Final Considerations:

To ensure your Purchase Order (PO) is processed quickly and efficiently, please adhere to the following requirements:

1. All purchase orders must be issued to KI or KI c/o the dealer with this address:  
KI  
1330 Bellevue Street  
Green Bay, WI 54302
2. The following items must be included on all purchase orders:
  - Sold To/Bill To Information: complete legal name, address, telephone number and fax number
  - Ship To Information: complete legal name, address, contact name, contact phone number
  - Purchase Order Number: a customer-specific identifier, typically a sequential purchase order number or requisition number
  - Issue Date: date the purchase order was issued
  - Sales Tax: applicable sales tax will be added upon KI invoicing. If tax exempt, customer must provide or have the tax exempt certificate on file at KI
  - Purchase Order Total: total of all items and services included on the purchase order
  - Authorization: signature of authorized purchasing agent or buying entity
  - Order Details: reference a fully optioned KI quote (ex: 11KGH-85432) or include all the information listed below
    - Quantity of each item
    - Complete model number, including all finish and option information (by line item)
    - Net purchase price (by line item)
    - Extended net purchase price (all line items)
    - Any additional applicable charges (ex: installation and/or delivery charges)
    - Contract name and/or number if pricing is based on a contract reference
3. Signatures on a quote or a worksheet cannot be accepted as a purchase order.
4. In the event that you do not have a formal Purchase Order process, please contact your KI Sales Representative or call 1-800-424-2432, and we will assist you with creating a PO.

We appreciate your cooperation in providing us with all the required information listed above on your Purchase Order. Complete information helps us serve you better. Thank you for your order.

**Purchase Orders that do not meet these requirements will be placed on hold until complete information is received by KI. Purchase orders on hold are not released to manufacturing or assigned a delivery date. KI order lead times begin once the order is released to manufacturing.**

## CONSTRUCTION SERVICES OF JEROME R. ZALINSKI

P.O. Box 36, Gustine, Ca. 95322-0036

Cell (209) 652-9447

Calif. Contractors Lic.# 356114 DSA/ORS Cert.# 2520 OSHPD Cert.# 20814

September 22, 2020

Mr. Paul Nadeau  
Facilities Director  
Gilroy Unified School District  
7810 Arroyo Circle  
Gilroy, CA 95020

Mr. Nadeau

We are pleased to provide you with proposals for inspection services for the new South Valley Middle School new campus project in the Gilroy Unified School District. The proposal is based on project set-up; pre-construction preliminaries, on-site construction (28 = Months) and project close out.

Project Description and proposal amount as follows:

South Valley New Middle School Project (28 months)	
Project set up and pre-construction preliminaries	= \$ 12,500
On-site Construction ( 27 Months X \$25,000)	= \$675,000
Project Close out	= \$ 12,500
Total Anticipated budget	<hr/> = \$700,000

District to supply each Inspector with a minimum 8ft by 12ft (96 sq. ft.) of office space on project site for Summer projects (10 weeks or less) and 10ft by 300ft (300 sq. ft.) for projects with duration exceeding 10 weeks. With internet connection available in office. Office MUST be left on-site until ALL (includes punch list) work is completed on-site.

Class 1 or 2 Assistant Inspector may be assigned (if DSA requires) to this project.

Estimates are based on plans, specification and information received on or before the above date. If the schedule duration is extended or accelerated by the School District or the Contractor, or additional work is added to the project scope, additional costs may be incurred by the District under this proposal.

If District, Architect or DSA requires additional coverage on any of the noted projects that project budget shall be reevaluated.

Projects must close out within 90 days of substantial completion/occupancy for projects up to 10 weeks scheduled duration and 180 days of projects exceeding 10 weeks of scheduled duration or addition costs may incur.

This proposal shall be an attachment to any contract issued by the District for the above noted work.

Thank You



Jerome R. Zalinski  
Principal Inspector



## QUALITY BIDDERS CLIENTS

### **Amador County Unified School District**

Nancy Kohlman, Director of Fiscal Services, (209) 257-5333

### **Bakersfield City School District**

Marcos A. Rodriguez, Director of Facilities, (651) 631-5883 x73107

### **Beaumont Unified School District**

Lisa Hendrix, Facilities Coordinator (951) 845-1631 x005374

### **Berkeley Unified School District**

John Calise, Executive Director of Facilities, (510) 644-6066

### **Bonita Unified School District**

Penny Reyes, Director of Purchasing/Warehouse (909) 971-8200 x5250

### **Briggs School District**

David Norris, VCSBSA, Director of MOT, (805) 383-9315

### **Cabrillo Unified School District**

Katherine Bagot, Admin MTO/Bond, (650) 712-1703

### **Cajon Valley Union School District**

Sharon Clay, Coordinator, (619) 588-3266

### **Calistoga Joint Unified School District**

Chris Ochs, Director of Facilities, Maintenance, Operations and Transportation, (707) 942-4703

### **Campbell Union High School District**

Nancy Torres Pfeiffer, CBO, (408) 371-0960 x 2030

### **Campbell Union School District**

Doug Williams, Construction Manager, (408) 209-8715

### **Central Unified School District**

Tatum Toste, Facilities Planning Manager, (559) 274-4700 x 63102

### **Central Union High School District**

Arnold Preciado, Asst Sup Business and Support Services, (760) 336-4506

### **Chino Valley Unified School District**

Anna Hamilton, Director of Purchasing, (909) 628-1202 x 1226

### **City of Coronado**

Ofelia Andrade, Management Analyst, (619) 522-7381

### **City of Millbrae**

Rose Velilla, Management Analyst, (650) 259-2419

### **City of Pismo Beach**

Erin Olsen, Management Analyst, Public Works/Engineering, (805) 773-7038

### **Coalinga-Huron Unified School District**

Nikki Dever, District Administrative Assistant, (559) 935-7574

### **Compton Unified School District**

Deborah Spottsville, Contract Admin & Compliance Oversight Manager, (310) 639-4321 x67630

### **Contra Costa County Office of Education**

John Hild, Director General Services, (925) 942-3333

**Covina-Valley Unified School District**

Robin Harbert, Assistant Director of Purchasing, (626) 974-7000 x800128

**Cupertino Union School District**

Jeff Bowman, COO, (408) 252-3000 x 61323

**Davis Joint Unified School District**

Maureen Poole, Facilities Specialist, (530) 757-5300

**Del Norte Unified School District**

Steve Morgan, Director of Facilities and Construction, (707) 464-0211

**Downey Unified School District**

Jennifer Pearson, Program Manager, (310) 266-5144

**El Centro Elementary School District**

Michael Reyla, Director MOT, (760) 353-9200 x7033

**El Monte Union High School District**

Claudia Sanchez, Director of Purchasing, (626) 444-9005 ext 9855

**Emery Unified School District**

Jody Clarke, Director of Maintenance and Operations, (510) 224-7953

**Encinitas Union School District**

Sher Hoff, Purchasing Supervisor, (760) 944-4300

**Escondido Union School District**

Brenda Gachuz, Director of Purchasing, (760) 432-2146

**Fairfield-Suisun Unified School District**

Rachel Dula, Facilities Planner, (707) 399-5148

**Fallbrook Union High School District**

Brenda Mefford, CBO, (760) 723-6332 x 6199

**Folsom Cordova Unified School District**

Geri Wickham, Fac. & Plan., x103310

**Fountain Valley School District**

Joe Hastie, Maintenance, (714) 843-3200

**Franklin-McKinley School District**

Lou Anne Castillo, Supervisor, Purchasing, Warehouse and Capital Projects, (408) 283-6088

**Fremont Unified School District**

Kelle' Lynch McMahon, Director Facilities and Construction, (510) 657-2350

**Fremont Union High School District**

Tara Grande, Coordinator of Facilities, (408) 522-2258

**Golden Valley Unified School District**

Melinda Cullins, Secretary, (559) 645-3570

**Grossmont Union High School District**

Katy Wright, Executive Director Facilities Management, (619) 644-8159

**Guerneville School District**

Dana Pedersen, Superintendent, (707)-869-2864 x 116

**Hollister School District**

Aaron Buzzetta, Director of Facilities Maintenance and Operations, (831) 630-6375

**Imperial Unified School District**

Dawn Martin, Director of Business Services, (760) 355-3013

**Jurupa Unified School District**

Jeff Lewis, Director Centralized Support Services, (951) 360-4102

**Kern County Superintendent of Schools**

Brianna Cardoza, Facilities Use & Planning Assistant, (661) 636-4041

**Kern High School District**

Sandy Castorena, Contract Coordinator, (661) 827-3321 x 53321

**Lake Elsinore Unified School District**

Greg Bowers, Asst. Superintendent Facilities & Operations, (951) 253-7015

**Lake Tahoe Community College**

Heather Cade-Bauer, Purchasing Technician, (530) 541-4660 x212

**Lamont Elementary School District**

Jordan Miles, Program Manager, (310) 973-1300 x50098

**Lawndale Elementary School District**

Karla Bertran, Director of Purchasing, (310) 973-1300 x50098

**Lemon Grove School District**

Kathy Osborn, School Purchasing Specialist, (619) 825-5605

**Little Lake City School District**

Jorge Vargas, Buyer, (562) 868-8241 x 2268

**Livermore Valley Joint Unified School District**

Jan Shipley, Construction Supervisor, (925) 606-3390

**Long Beach Unified School District**

Beth Smith, Asst Purchasing and Contracts Director, (562) 997-7550

**Los Gatos Union School District**

Gina Valle, Admin, (408) 335-2392

**Los Gatos-Saratoga Joint Union High School District**

Hongmei Chen, Purchasing/Accounting Specialist, (408) 402-6329

**Marysville Joint Unified School District**

Brian Horn, Director of Purchasing, Warehouse and Print Shop, (530) 749-6107

**Merced City School District**

Ken Testa, Facilities Director, (209) 564-0148

**Merced Union High School District**

Jason Perez, Purchasing-Warehouse Manager, (209) 325-2203

**Mesa Union School District**

David Norris, VCSBSA, Director of MOT, (805) 383-9315

**MetroED**

Ricky Carillo, Facilities Manager, (408) 723-4272

**Mountain View School District**

Jeff Truschel, Director of Maintenance and Operations, (626) 652-4791

**Mupu Elementary School District**

David Norris, VCSBSA, Director of MOT, (805) 383-9315

**Murrieta Valley Unified School District**

David Ciabattini, Director of Purchasing, (951) 696-1600 x1068

**Napa Valley Unified School District**

Mike Pearson, Assistant Superintendent of Operational Services, (707) 253-6281

**Natomas Unified School District**

Jen Mellor, Facilities Assistant, (916) 567-5468

**Nevada Joint Union High School District**

Jordan Kohler, Director of Facilities and Construction, (530) 273-3351

**Newcastle Elementary District**

Jeff Mize, Director of Facilities and Maintenance, (916) 259-2832 x1108

**North Monterey County Unified School District**

Liann Reyes, Assistant Superintendent of Business Services, (831) 633-3343 x1208

**Nuvview Union School District**

Jeff Simmons, CBO, (951) 928-0066

**Oakdale Joint Unified School District**

Larry Mendonca, Assistant Superintendent Pupil Services & Facilities, (209) 848-4884

**Oak Park Unified School District**

Maggie Rojas, Facilities Assistant, (818) 735-3223

**Orange County Superintendent of Schools**

Ralph Figueroa, Facilities, Maintenance, and Operations Manager, (714) 966-4066

**Orange Unified School District**

Kathleen Arciniega, Purchasing and Contracts Supervisor, (714) 628-4440

**Orcutt Union School District**

Sandy Knight, Director of Fiscal Services, (805) 938-8915

**Oro Grande School District**

Morgan Shearer, Purchasing Manager, (760) 243-5884 x458

**Oxnard School District**

Lisa Franz, Director of Purchasing, (805) 385-1501 x 2414

**Oxnard Union High School District**

Joshua Koenig-Brown, Director of Maintenance Operations and Transportation, (805) 385-2518

**Pacifica School District**

Jorge Machado, Facilities Manager, (650) 738-6621

**Palm Springs Unified School District**

Julie Arthur, Executive Director, (760) 416-6113

**Parlier Unified School District**

Rene Rodriguez, Director of Classified Projects, (559) 646-2731 x1008

**Paso Robles Unified School District**

Christina Bennett, Purchasing Manager, (805) 769-1000 x30250

**Piedmont Unified School District**

Pete Palmer, Director of Facilities, (510) 594-2877

**Redding School District**

Liz Giles, Business Services, (530) 776-0242

**Rio School District**

Wael Saleh, Assistant Superintendent of Business Services, (805) 485-3111 x2130

**Roseville City School District**

Jeremiah Johnstone, Facilities Project Manager, (916) 771-1670 x 50290

**Roseville Joint Union High School District**

Scott Davis, Director Facilities Development, (916) 782-4707 ext1213

**Sacramento City Unified School District**

Jessica Sulli, Contracts Specialist, (916) 643-2464

**Salinas Union High School District**

Virginia Boyce, Director of General Services, (831) 796-7074

**San Carlos School District**

Lisa Ceragioli, Accounts Payable, (650) 590-5927

**San Dieguito Union High School District**

John Addleman, Executive Director, Planning Services, (760) 753-6491 x 5532

**San Jacinto Unified School District**

Mary Diaz, Facilities Assistant (951) 929-7700 x4681 x 5532

**San Mateo-Foster City School District**

Corey Fong, Construction Facilities Manager, (650) 312-7889

**San Rafael City Schools**

Phyllis Silverstein, Office Manager, (415)492-5904

**Sanger Unified School District**

Deborah Flores, Purchasing Agent, (559) 524-6521 ext 6536

**Santa Clara Elementary School District**

David Norris, VCSBSA, Director of MOT, (805) 383-9315

**Santa Clara Unified School District**

Rosiella Defensor, Bond Project Manager, (408) 464-0816

**Santa Cruz City Schools**

Trevor Miller, Director of Facility Services, (831) 429-3904

**Santa Maria Joint Union High School District**

Gary Wuitschick, Director of Support Services, (805) 922-4573 x 4805

**Santa Monica-Malibu Unified School District**

Sheere Bishop, Director of Procurement & Contract Management, (310) 450-8338 x 79385

**Saugus Union School District**

Nick Heinlein, Assistant Superintendent of Business, (661) 294-5300

**Selma Unified School District**

Larry Teixeira, Assistant Superintendent, (559) 898-6500

**Shasta Union High School District**

Mike Borba, Director of Maintenance, Operations and Facilities, (530) 241-3261 x 10558

**Sierra Sands Unified School District**

Randy Coit, Director of Construction, (760) 499-1871

**Solana Beach School District**

Caroline Brown, Executive Director, Capital Programs and Technology, (858) 794-7140

**Somis Union School District**

David Norris, VCSBSA, Director of MOT, (805) 383-9315

**South Bay Union School District**

Jennifer Smith, Buyer, (619) 628-5385

**St Helena Unified School District**

Joe Perez, Director of Facilities and Aquatics, (707)-967-2775

**Standard School District**

Rikki Wallace, Admin, (661) 392-2110 x129

**Sulphur Springs Union School District**

Catherine Kawaguchi, Superintendent, (805) 208-5126

**Sunnyvale School District**

Brandt Burns, Capital Projects coordinator, (408) 522-8200 x 1060

**Temecula Valley Unified School District**

Janet Dixon, Facilities Director, (951) 506-7914

**Thermalito Union Elementary School District**

Cody Walker, Asst Sup of Business and Operations, (530) 538-2900

**Trona Joint Unified School District**

Darik McCullar, Operations and Maintenance Foreman, (760) 372-2821

**Tulare Joint Union High School District**

Daniel Pierotte, Director of Facilities, (559) 688-2021

**Twin Rivers Unified School District**

Debbie Gordon, Manager of Contract & E-Rate Services, (916) 566-1600

**Val Verde Unified School District**

Stacey Strawderman, Director - Facilities, Contracts, & Purchasing Services, (951) 940-6100 x 10652

**Vanir Construction Management**

Annapet Isidoro, Contract Administrator, (415) 284-9050 x206

**Ventura County Schools Business Services Authority**

Tami Peters, CBO, (805) 383-1972

**Vista Unified School District**

Kevin Lesko, Purchasing Manager, (760) 726-2170 x92640

**Walnut Valley Unified School District**

Suzanne Beach, Director of Purchasing, (909) 595-1261 x 43420

**Washington Unified School District**

Kevin Sanders, Director of Facilities, (916) 375-7600

**Westside Union School District**

Paula Sterk, Credential Analyst, (661) 722-0716 x72122

**Windsor Unified School District**

Eric Van Pelt, CM, (707) 249-7863

**Yolo County**

Tonia Murphy, Fiscal Administrative Officer, (530)-666-8118

**Yucaipa-Calimesa Joint Unified School District**

Dennis Klein, Purchasing Manager, (909) 797-0174 x5852

**CLUB DRIVE PROPERTY**  
**Gilroy Unified School District**  
**Consultant Contract Amendment No.1**

Consultant: Padre Associates, Inc.  
 Client: Gilroy Unified School District  
 Project: Club Drive Property  
 Project No.: 1901-1931

Proposal Date: 08/16/19  
 P.O. #: A 1920-49  
 P.O. Date: 09/20/19  
 Amendment Date: 09/01/20

**Project Description:** Import of Fill Material to District's Club Drive Property

**Description of Scope of Services:**

A portion of the fill material imported from the Gilroy High School (swimming pool excavation) was identified to contain the presence of an organochlorine pesticide at a concentration slightly above the DTSC-Screening Level (SL). Therefore, the impacted soil was transported to an appropriate disposal facility. The completion of this scope of services exceeded the existing budget estimate for this project.

**Summary of Cost Amendment:**

	<u><b>AMOUNT</b></u>
Task 1 - Environmental Consulting Services	<b>Total Cost Amendment:</b> <u>\$925</u>
	-
Original Contract amount .....	\$10,000
Sum of previous contract amendments.....	\$0
Contract amount prior to this contract amendment.....	\$10,000
Amount of this contract amendment.....	<u>\$925</u>
NEW CONTRACT AMOUNT Including this contract amendment.....	<u><u>\$10,925</u></u>



Alan J. Klein  
 Consultant Name/Signature

Date: 09/01/20

Client Name/Signature

Date:





We have prepared a quote for you

**GUSD Gilroy High School Pool Video Surveillance  
proposal**

Quote # Q-GG002902  
Version 1

Prepared for:

**Gilroy Unified School District**

Paul Nadeau  
[paul.nadeau@gilroyunified.org](mailto:paul.nadeau@gilroyunified.org)





- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE

Tuesday, September 22, 2020

Gilroy Unified School District  
 Paul Nadeau  
 7810 Arroyo Circle  
 Gilroy, CA 95020  
 paul.nadeau@gilroyunified.org

Dear Paul,

QOVO Solutions, Inc. is pleased to present this proposal for hardware and services as requested. We pride ourselves on the quality and simplicity of the solutions that we deliver and our company was founded on philosophy that the customer makes the business.

This proposal is presented without a prior site survey. As such the proposal cannot be considered final until a site survey has been performed and all pricing is considered budgetary until the final site survey is completed.

The following is included in this proposal:

## **Five video surveillance cameras with one optional location for complete coverage of the existing pool at GUSD Gilroy High School.**

1. Camera to cover the main entry gate to the pool.
2. Camera to cover the right entry gate to the pool and pool deck towards main entry.
3. Right rear of pool deck.
4. # Optional left rear of pool deck.
5. Front left entry for pool deck and covering the main gate to main entry.
6. Front left entry covering the football field and entry gate.

GUSD IT Department will provide DHCP and PoE enabled switch ports for all installed cameras.

## **Versions:**

This is version 1 of the proposal and includes optional items.

Ongoing maintenance as proposed and available through QOVO Solutions, Inc. (QSI) typically proposed monthly, quarterly or yearly.

Please do not hesitate to let us know if there are any questions.

Sincerely;

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



A handwritten signature in black ink, appearing to read "G. Gilmour", with a small dot at the end.

Garth Gilmour


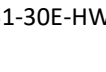
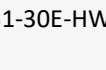







QOVO Solutions, Inc.

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



## HARDWARE

\* Contains Optional Items



Line#	Qty	Description	Price	Ext. Price
1.1	4	 <b>CD51-30E-HW Verkada CD51 Outdoor, 5MP, Zoom Lens, 30 days of storage</b>	\$846.35	\$3,385.40
1.2		<b>VERKADA BULLET CAMERAS</b>		
1.3	1	 <b>CB51-30E-HW Verkada CB51-E Outdoor Bullet Camera, 5MP, Varifocal Lens, 30 Days of Storage</b>	\$987.53	\$987.53
1.4	1*	 <b>CB51-30E-HW Verkada CB51-E Outdoor Bullet Camera, 5MP, Varifocal Lens, 30 Days of Storage</b>	\$987.53	\$987.53
1.5	2	 <b>ACC-MNT-2 Verkada Arm Mount Kit</b> Wall mounted extender arm Use with Verkada ACC-MNT-1 pendant cap	\$89.00	\$178.00
1.6	2	 <b>ACC-MNT-3 Verkada L-Bracket Mount Kit</b> Compact bracket for mounting camera perpendicular to wall Compatible with Verkada D30 and D50 cameras	\$103.20	\$206.40
1.7	2	 <b>ACC-MNT-8 Verkada Pendant Cap Mount Kit</b> Verkada Pendant Cap Mount Kit	\$69.00	\$138.00
1.8	1	 <b>Misc Material Conduit, Mounting Boxes, Velcro, zip ties. Mounti</b> Conduit, Mounting Boxes, Velcro, zip ties. Mounting screws and unistrut.	\$686.00	\$686.00
1.9	1	 <b>IC107BP241 ICC Flush Mount Blank Patch Panel - 24 - 24 Port(s) - 24 x RJ-11 - 1U High - 19" Wide - Rack-mountable</b>	\$19.29	\$19.29
1.10	6	 <b>IC1078F6BK ICC Cat 6 HD Modular Connector, Black</b> ICC Cat 6 HD Modular Connector, White - 1 x RJ-45 Female - Black	\$5.99	\$35.94
1.11	6	 <b>ICPCSD03BL ICC Cat 6 Molded Patch Cord</b> Category 6 for Network Device - Patch Cable - 3 ft - 25 Pack - 1 x RJ-45 Male Network - 1 x RJ-45 Male Network - Gold Plated Contact - Blue	\$7.99	\$47.94

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



## HARDWARE

\* Contains Optional Items

Line#	Qty	Description	Price	Ext. Price
1.12	2	OD-CABLE  Stranded, 550Mhz, UTP, Pure Bare Copper Wire, Outdoor, 23AWG, Black	\$385.22	\$770.44
1.13	6	RJ45  RJ45 Passthrough Connector	\$2.53	\$15.18



\* Optional Subtotal: \$987.53

Subtotal: \$6,470.12

Estimated Tax: \$582.32

## LICENSING & MFR. SUPPORT

\* Contains Optional Items


Line#	Qty	Description	Price	Ext. Price
2.1	5	LIC-3Y  Verkada 3 Year License	\$352.24	\$1,761.20
2.2	1*	LIC-3Y  Verkada 3 Year License	\$352.24	\$352.24

\* Optional Subtotal: \$352.24

Subtotal: \$1,761.20

## PROFESSIONAL SERVICES

\* Contains Optional Items






Line#	Qty	Description	Price	Ext. Price
3.1	5	PS-WP-EXT  Camera Exterior - Wire Placement	\$345.00	\$1,725.00

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



## PROFESSIONAL SERVICES

\* Contains Optional Items

Line#	Qty	Description	Price	Ext. Price
3.2	1	PS-WP-EXT <b>Camera Exterior - Wire Placement</b>  PS Wire Placement	\$345.00	\$345.00
3.3	5	PS-CAM-INST <b>Camera Installation, Configuration, alignment, network config and labeling.</b>  PS Camera Installation	\$140.00	\$700.00
3.4	1*	PS-CAM-INST <b>Camera Installation, Configuration, alignment, network config and labeling.</b>  PS Camera Installation	\$140.00	\$140.00
3.5	5	PS-WP-EXT <b>Conduit placement and penetration sealing</b>  PS Wire Placement	\$220.00	\$1,100.00
3.6	1	AERIAL-RENTAL <b>Boom/Lift Rental if required for installation will be billed at local rental rates.</b>  Boom Lift Rental	\$480.00	\$480.00

\* Optional Subtotal: **\$140.00**

Subtotal: **\$4,350.00**

## NOTES

Line#	Qty	Description
5.1	1	Note <b>Terms and Conditions Taxes, shipping, handling and other fee</b> Terms and Conditions Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. All orders paid by Credit Card will incur and 3% handling and convenience fee.


- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



## NOTES

Line#	Qty	Description
5.2	1	<p>Note</p> <p>Please note that the proposed system needs to have a Basic High Speed Internet to configure, control to be functional. This allows for remote monitoring and visibility to the camera system. The Verkada model is to remove the need for a local DVR/Machine that draws power and requires maintenance and updates. The High Speed internet can be shared with other facility uses such as Access Control Systems and other shared services.</p>
5.3	1	<p>Exclusion</p> <p>Qovo Solutions Inc is not providing high speed internet or managed services unless otherwise noted with in this quote.</p>
5.4	6	<p>Note - IDF Power</p> <p>Each MDF/IDF location will need access to 1 power outlet to power up provided switch which will provide power to cameras.</p>

## SHIPPING

Line#	Qty	Description	Price	Ext. Price
6.1	1	<p>UPS-GROUND</p> <p>UPS-GROUND SHIPPING</p> 	\$155.00	\$155.00

Subtotal: **\$155.00**

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



## GUSD Gilroy High School Pool Video Surveillance proposal

### Prepared by:

**QOVO Solutions, Inc.**

Garth Gilmour  
844.768.6462  
garth@qovoinc.com

### Prepared for:

**Gilroy Unified School District**

7810 Arroyo Circle  
Gilroy, CA 95020  
Paul Nadeau  
(408) 726-1686  
paul.nadeau@gilroyunified.org

### Quote Information:

**Quote #: Q-GG002902**

Version: 1  
Delivery Date: 09/22/2020  
Expiration Date: 10/22/2020

## Quote Summary

Description	Amount
HARDWARE	\$6,470.12
LICENSING & MFR. SUPPORT	\$1,761.20
PROFESSIONAL SERVICES	\$4,350.00
<b>Subtotal:</b>	<b>\$12,581.32</b>
<b>Shipping:</b>	<b>\$155.00</b>
<b>Estimated Tax:</b>	<b>\$582.32</b>
<b>Total:</b>	<b>\$13,318.64</b>

## \*Optional Expenses

Description	One-Time
HARDWARE	\$987.53
LICENSING & MFR. SUPPORT	\$352.24
PROFESSIONAL SERVICES	\$140.00
<b>Optional Subtotal:</b>	<b>\$1,479.77</b>

## Payment Details

Description	Payments	Interval	Amount
Mobilization Deposit			
Mobilization Deposit Billed Upon Approved Contract.	1	One-Time	\$6,659.32
Progress Billing			
Progress Billing @ 100% Completion	1	One-Time	\$6,659.32

- WIRELESS
- MANAGED SERVICES
- VIDEO SURVEILLANCE



#### TERMS AND CONDITIONS

##### PRICING:

Quote is valid for 30 days from issuance.

##### PAYMENT TERMS: Net 30

Taxes, shipping, handling and other fees may apply, actual amounts will be provided upon invoicing. Unless otherwise agreed in writing by QOVO Solutions Inc. all invoices are payable with twenty-one (21) days of the date of invoice. All hardware, software, and/or manufacturer related services will be invoiced upon shipment from the manufacturer. We reserve the right to cancel orders arising from pricing or other errors.

##### LATE PAYMENT POLICY:

Penalties will be applied to all late payment of 3% of the outstanding value.

##### PURCHASE ORDERS:

In the event your company does not issue Purchase Orders (PO), please utilize the signature option below. Your signature below is considered equivalent to your signed Purchase Order. With your acceptance, you are also signing and agreeing to the purchase of the products and services included and the terms and conditions of this quote. If you have any questions, please contact your sales representative directly.

##### COMMUNICATIONS:

The information contained in this transmission may be confidential. Any disclosure, copying, or further distribution of confidential information is not permitted unless such privilege is explicitly granted in writing by QOVO Solutions, Inc.(QSI). QSI reserves the right to have electronic communications, including email and attachments, sent across its networks filtered through anti-virus and spam software programs and retain such messages in order to comply with applicable data security and retention requirements. QSI is not responsible for the proper and complete transmission of the substance of this communication or for any delay in its receipt.

QOVO Solutions, Inc.

Gilroy Unified School District

Signature: \_\_\_\_\_

Name: \_\_\_\_\_  
Garth Gilmour

Title: \_\_\_\_\_

Date: \_\_\_\_\_  
09/22/2020

Signature: \_\_\_\_\_

Name: \_\_\_\_\_  
Paul Nadeau

Date: \_\_\_\_\_





























## Gilroy, CA

### Gilroy USD Grant Funded Inclusive Playground Project



### Playground Equipment Proposal

David Yosso & Chris Olsen

July 31, 2020

CLSB # 1050307

DIR # 1000064237



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COLOR KEY	
●	BURGUNDY
●	TAN
●	GREEN
Ⓟ	BROWN/TAN

### TAKTIKS TANGLE

Taktiks is a manipulation of play that Moves You® with endless developmental opportunities and unmatched play value. Using unexpected materials and shapes, Taktiks provides endless climbing, traversing and balancing activities at different challenge levels for children ages 5-12.



### TERRA METALLOPHONE

As a universal experience that inspires everyone to create, music brings a sense of wonder to the play environment. Musical experiences aren't just play; they accelerate child development intellectually, socially and emotionally.



### FREEDOM SWING

The Freedom Swing brings the joy of swinging to children of all abilities. With a locked-in harness and comfort-designed seat, the Freedom Swing can be paired with standard swings to create a space everyone can enjoy.



### CLIMBING

Climbing brings adventure and challenge to the playground while providing necessary developmental benefits such as balance, agility, upper and lower body strength and decision-making skills! When children climb, they develop confidence and take age-appropriate risks that help build skills that will help them throughout their lives.



### COGNITIVE

So many life skills are learned through play! Skills such as cognitive planning, mastering new concepts, problem solving and expression are developed naturally through play events like climbing, sliding and spinning.



### ORB® ROCKER

With four traditional seats and room for four more in the center, the Orb Rocker's unique design and exciting rocking motion invites everyone into the fun. Caregivers and children will love the ease of access with side openings for users of all sizes.













# FEATURED PLAY EVENTS



## Viper Slide

The Viper Slide can't be tamed, but kids love trying! Viper's exciting twisty and fast serpentine action is guaranteed to generate incredible high-energy fun and safe, healthy play.



## RockIt Left 72

RockIt creates the thrill, excitement and challenge of rock climbing in a realistic, yet safe, playground environment. Kids love a challenge, and RockIt challenges them with options to go around, through or over the mountain!



## ROBUST ROCKER

Overhead events build upper body strength and endurance, improve eye-hand coordination and elevate children's self-confidence.

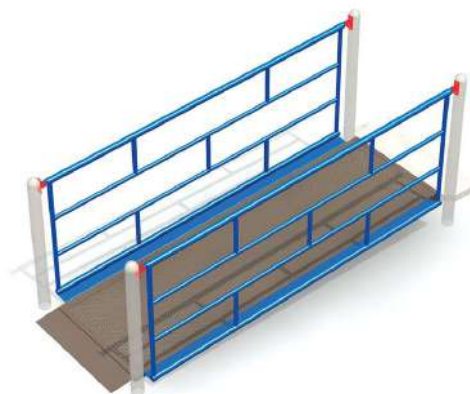


## Mini Arch Bridge

Bridges appeal to kids' imagination and urge to explore while playing on the playground.



# FEATURED PLAY EVENTS



## ADAAG Ramp

Ramps and stairs build lower body strength and improve kids' coordination.



## 3-In-A-Row Panel

Play panels offer opportunities for all children to develop skills, have fun and spend time learning outside. 3-In-A-Row is a way to bring games to the playground and teach cooperation.



## Clubhouse Hex Roof

The ClubHouse design offers kids and families the opportunity to reconnect and rediscover the wonders of nature within a safe and durable environment. A full collection of ClubHouse components, including climbers, panels, enclosures and roofs, cultivate imaginations and nurture the need for play.



## AirVenture Glider

Children will need to work together to get and keep the AirVenture Glider moving! While gliding, they will be working their upper and lower bodies and their core developing strength and balance. Where fun and development collide, AirVenture begins.

# DESIGN SUMMARY

Specified Play Equipment Company is very pleased to present this proposal for consideration for the El Roble located in Gilroy. BCI Burke Company, LLC has been providing recreational playground equipment for over 90 years and has developed the right mix of world-class capabilities to meet the initial and continuing needs of Gilroy Unified School District. We believe our proposal will meet or exceed your project's requirements and will deliver the greatest value to you.

The following is a summary of some of the key elements of our proposal:

- Project Name: El Roble
- Project Number: 137-118263-4
- User Capacity: 224
- Age Groups: Ages 5-12 years
- Dimensions: 69' 2" x 122' 6"
- Designer Name: Pa Der Vang

Specified Play Equipment Company has developed a custom playground configuration based on the requirements as they have been presented for the El Roble playground project. Our custom design will provide a safe and affordable playground environment that is aesthetically pleasing, full of fun for all users and uniquely satisfies your specific requirements. In addition, proposal # 137-118263-4 has been designed with a focus on safety, and is fully compliant with ASTM F1487 and CPSC playground safety standards.

We invite you to review this proposal for the El Roble playground project and to contact us with any questions that you may have.

Thank you in advance for giving us the opportunity to make this project a success.



INFORMATION  
MINIMUM FALL ZONE  
SURFACED WITH  
RESILIENT MATERIAL  
AREA

5446 SQ.FT.

PERIMETER

804 FT.

STRUCTURE SIZE

69' 2" x 122' 6"

STRUCTURE IS DESIGNED  
FOR CHILDREN AGES:

- ☐ 6-23 MONTH OLDS  
☐ 2-5 YEAR OLDS  
☒ 5-12 YEAR OLDS  
☐ 13 + YEAR OLDS

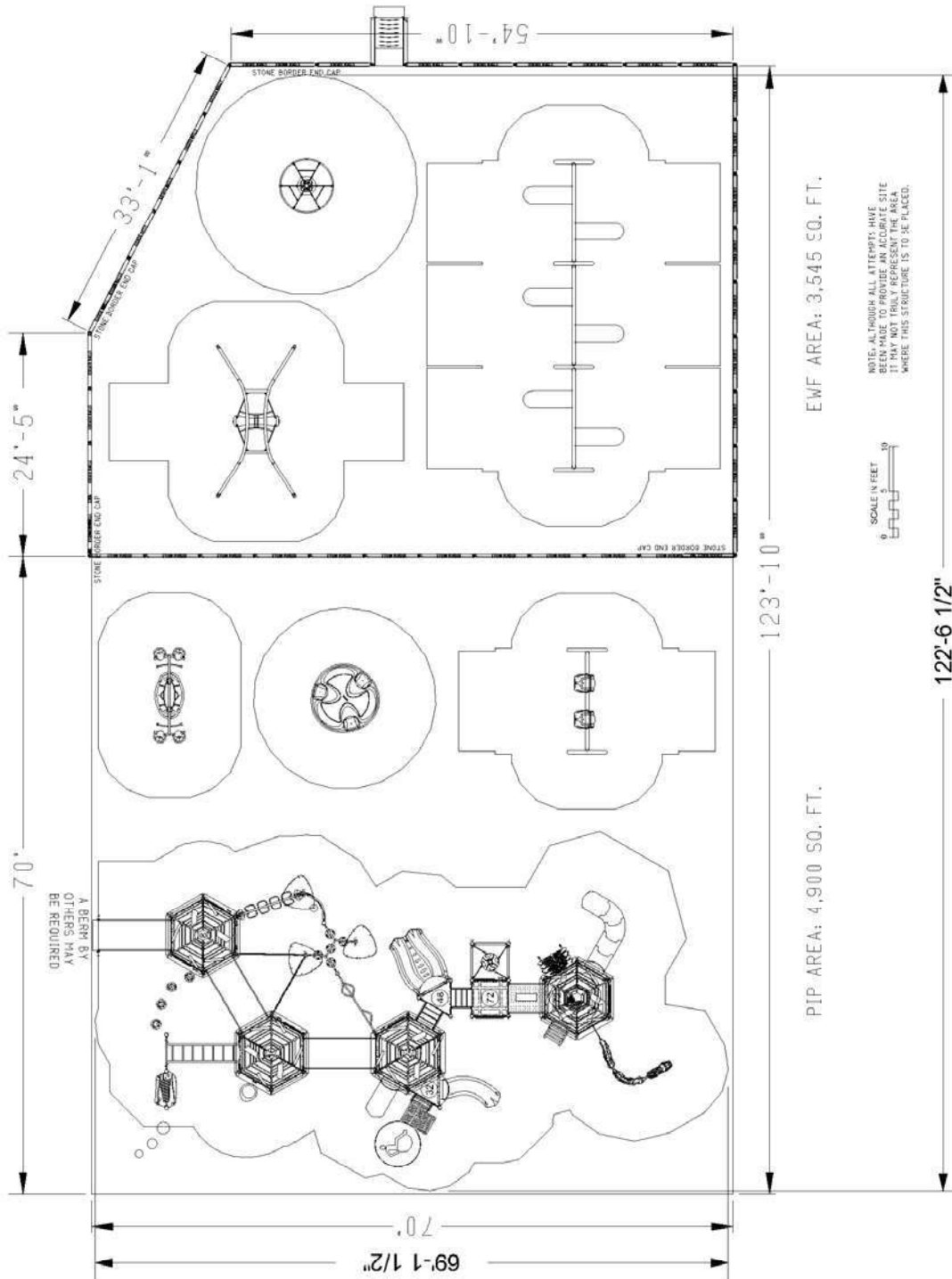


To verify product certification,  
visit [www.ipema.org](http://www.ipema.org)

The play components identified  
in this plan are IPEMA  
certified. The use and layout of  
these components conform to the  
requirements of ASTM F1487.  
To verify product certification,  
visit [www.ipema.org](http://www.ipema.org)

The space requirements shown  
here are to ASTM standards.  
Requirements for other standards  
may be different.

The use and layout of play  
components identified in this plan  
conform to the CPSC guidelines.  
U.S. CPSC recommends the  
separation of age groups in  
playground layouts.



## WARNING!

ACCESSIBLE SAFETY SURFACING MATERIAL IS REQUIRED BENEATH  
AND AROUND THIS EQUIPMENT.

FOR SLIDE FALL ZONE SURFACING AREA SEE CPSC's Handbook for  
Public Playground Safety.

PLATFORM HEIGHTS ARE IN INCHES ABOVE RESILIENT MATERIAL.

## ADA ACCESSIBILITY GUIDELINE (ADAAG CONFORMANCE)

NUMBER OF PLAY EVENTS:	39
NUMBER OF ELEVATED PLAY EVENTS:	14
NUMBER OF ELEVATED PLAY EVENTS ACCESSIBLE BY RAMP:	PROVIDED: 6
NUMBER OF ELEVATED PLAY EVENTS ACCESSIBLE BY TRANSFER SYSTEM:	PROVIDED: 14
NUMBER OF ELEVATED PLAY EVENTS ACCESSIBLE BY RAMP OR TRANSFER SYSTEM:	PROVIDED: 25
NUMBER OF GROUND LEVEL PLAY EVENTS:	PROVIDED: 8
NUMBER OF TYPES OF GROUND LEVEL PLAY EVENTS:	PROVIDED: 3

**Burke**

SERIES: Basics, Intensity, Nucleus

SITE PLAN

DRAWN BY: Pa Der Vang

El Roble

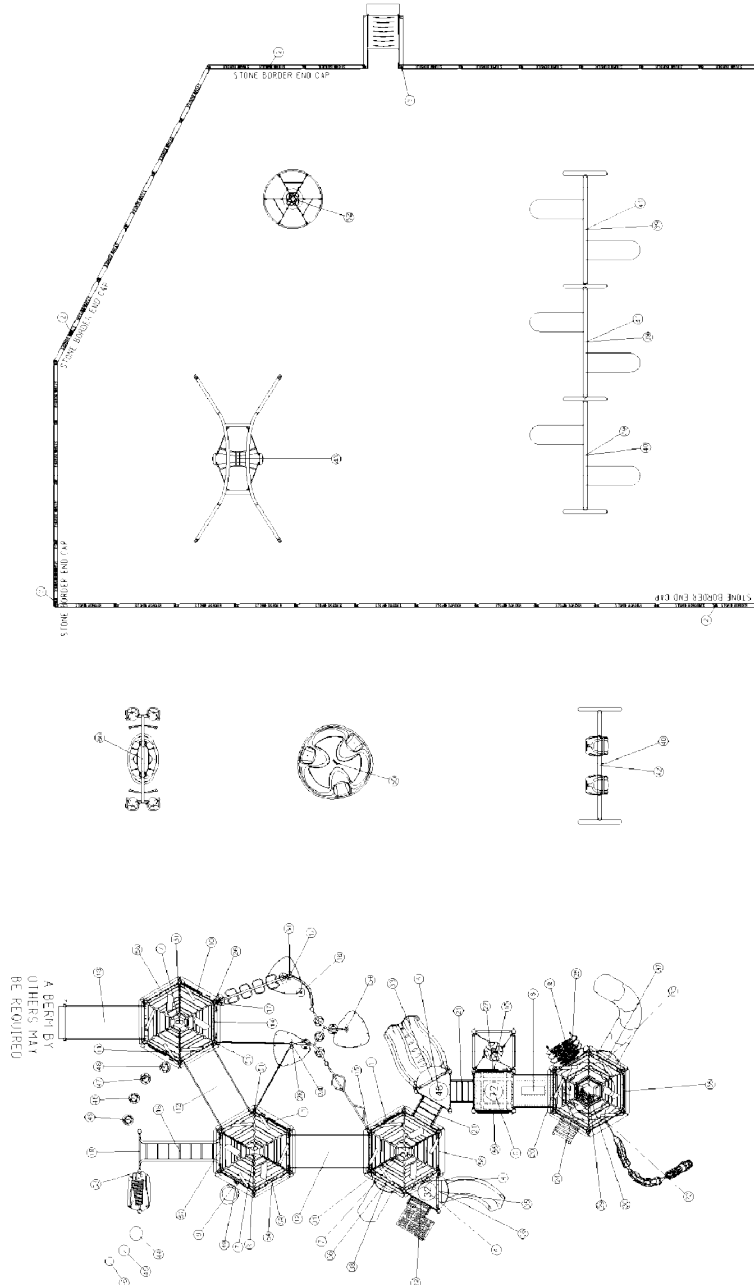
930 3rd St.

Gilroy, CA 95020

Specified Play Equipment Company

137-118263-4

ITEM	COMP.	DESCRIPTION
1	046-0053	6ft STONE BORDER/2 DRIVE PINS
2	046-0055	END CAP
3	046-0153	BORDER RAMP W/STAKES
4	270-0090	8" CLOSURE PLATE
5	270-0129	TRIANGLE PLATFORM
6	270-0130	SQUARE PLATFORM
7	270-0131	HEXAGONAL PLATFORM SSP
8	270-0190	MINI ARCH BRIDGE W/BARRIERS
9	270-0192	CLUBHOUSE UNITARY ENCLOSURE
10	270-0193	CLUBHOUSE OFFSET ENCLOSURE
11	270-0194	CLUBHOUSE OFFSET ENCLOSURE
12	270-0221	8" RISE RAMP W/ GUARDRAILS
13	270-0223	8" RISE ENTRANCE RAMP W/ GL
14	270-0266	CENTER MOUNT ENCLOSURE
15	370-0004	POWER PIPES CLIMBER
16	370-0026	LIMBER LADDER ROPE CLIMBER
17	370-0027	LAUNCH PAD
18	370-0205	LONG HORIZONTAL OVERHEAD
19	370-0247	END RUNGS
20	370-0425	INTERNAL BARRIER/LEAF CLIMBER
21	370-0467	24" TRANSITION STAIR W/BARRI
22	370-0718	TRANSFER STATION, HANDRAIL
23	370-0743	ROCKIT LEFT 72"
24	370-0771	CLUBHOUSE BOARD CLIMBER 72"
25	370-0803	JUNGLE VINE CLIMBER 72"
26	370-1611	ROBUST ROCKER
27	370-1617	TAKTIKS TANGLE CLIMBER
28	370-1624	INTENSITY PODSTEP CLIMBER
29	470-0381	NP HEXAGON PLATFORM/TREE
30	470-0632	CLUBHOUSE HEX ROOF FOR TR
31	470-0638	CLUBHOUSE HEX ROOF
32	470-0737	VIPER L2 64 72 W/O HOOD
33	470-0755	LUGE SLIDE, 48"-56"
34	470-0760	SOLIS HUE POST TOPPER
35	470-0802	MONACO SLIDE, 32"-40"
36	470-0804	SLIDE HOOD, LOW SIDE WALL
37	470-0805	SLIDE HOOD, HIGH SIDE WALL
38	470-0836	ROCKN ROLL SLIDE, 24-32 W/O
39	550-0112	BELT SEAT, 8" PAIR, STD CHAIN
40	550-0135	5" OD ARCH SWING
41	550-0136	5" OD ARCH SWING ADD-ON
42	550-0175	FREEDOM SWING SEAT, PAIR, S
43	550-0195	ADVENTURE GLIDER
44	560-0055	PLAYENSEMBLE CIRQUE DRUM
45	560-0056	PLAYENSEMBLE CIRQUE DRUM
46	560-0057	PLAYENSEMBLE CIRQUE DRUM
47	560-0448	HOP SPOT, POD 16"
48	560-0453	STEP SPOT, POD 8-16"
49	560-0553	NATURE PLAY STUMP, SMALL
50	560-2579	VOLTA INCLUSIVE SPINNER
51	560-2603	FS TRANGO CLIMBER, 5 TO 12
52	560-2611	SPINETIC W/O SPEED LIMITER
53	570-0412	PLAYENSEMBLE TERRA METAL
54	570-0622	PLATFORM ROLL GUARD
55	570-0762	CLUBHOUSE FULL BOARD PANE
56	570-1858	3-IN-A-ROW PANEL, ABOVE PLAT
57	570-1865	HDPE UNITARY ENCLOSURE, INCL
58	570-2634	CUSTOM CURVED 41 2 SIDED
59	570-2668	CAR ACCESSIBLE REACH PANEL
60	570-2709	ORB ROCKER

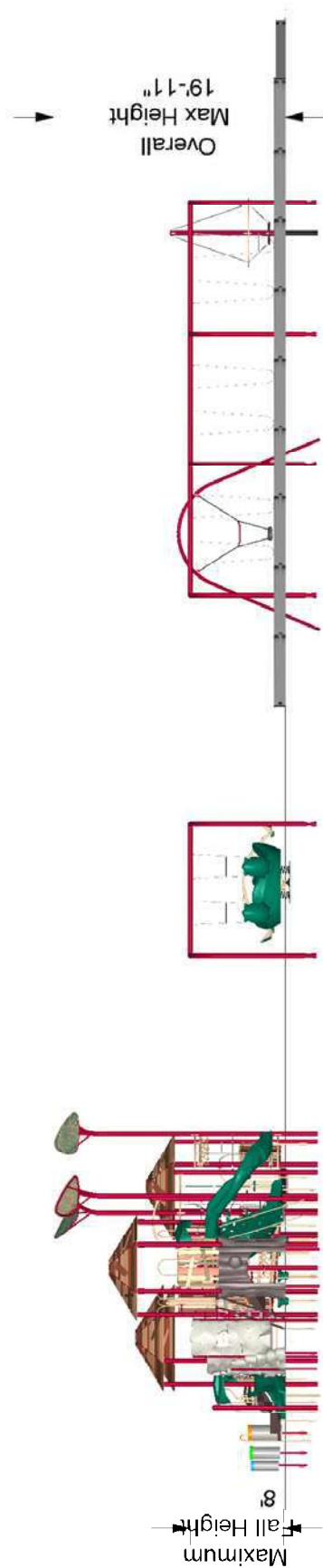


SERIES: Basics, Intensity, Nucleus  
 COMPONENT PLAN  
 DRAWN BY: Pa Der Vang

El Roble  
 930 3rd St.  
 Gilroy, CA 95020

Specified Play Equipment Company  
 137-118263-4

July 29, 2020



The protective surfacing for this design must accommodate the critical fall height.

**Burke**

SERIES: Basics, Intensity, Nucleus

ELEVATION PLAN

DRAWN BY: Pa Der Vang

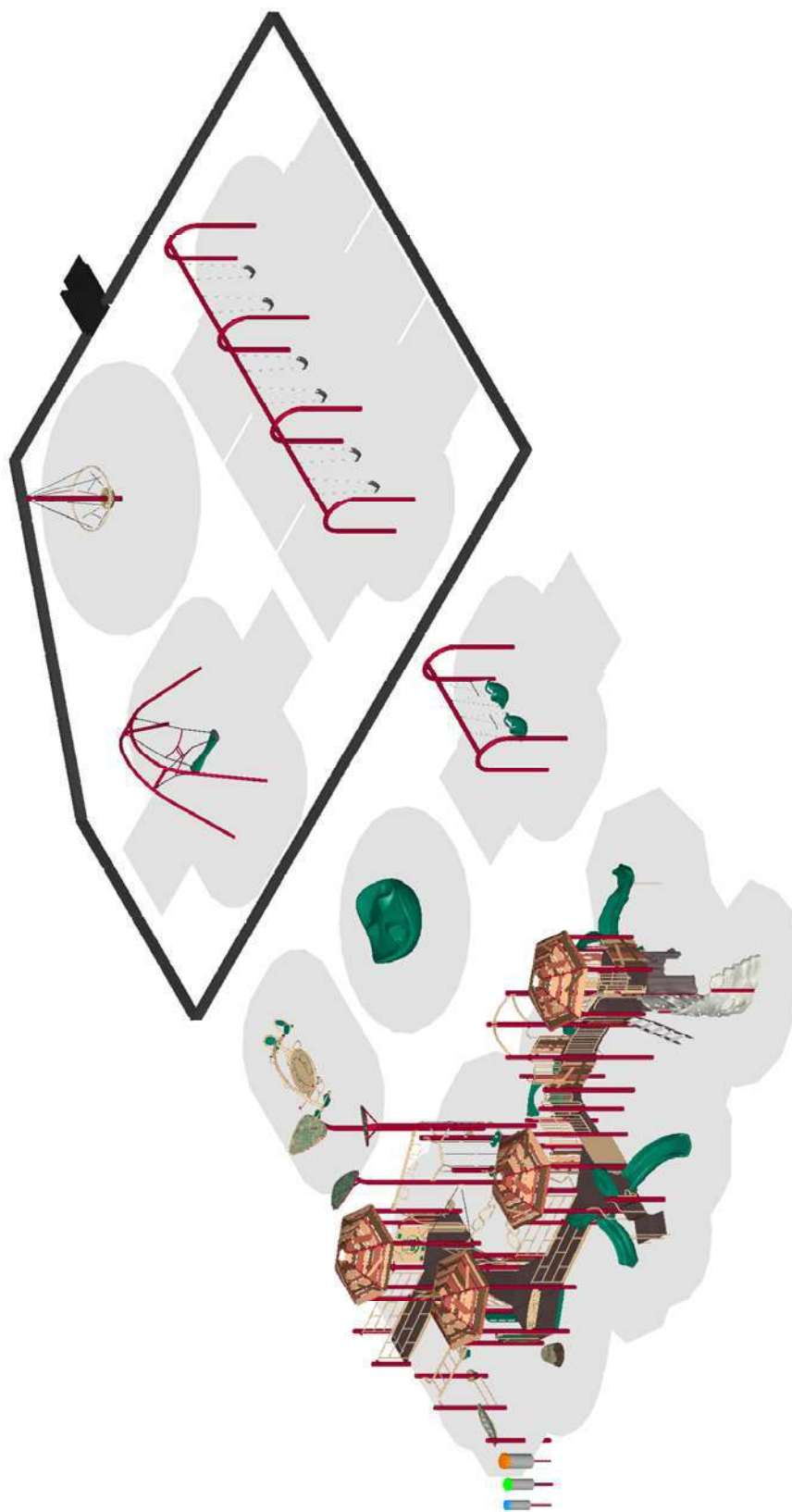
El Roble

930 3rd St.

Gilroy, CA 95020

Specified Play Equipment Company

137-118263-4



# Burke

July 29, 2020

SERIES: Basics, Intensity, Nucleus

ISOMETRIC PLAN

DRAWN BY: Pa Der Vang

El Roble

930 3rd St.

Gilroy, CA 95020

Specified Play Equipment Company

137-118263-4

**Specified Play Equipment Co.**

121 #1 Industrial Road

Belmont, CA 94002

800.475.1071

www.specplay.com

**ADDRESS**

Paul Nadeau

Gilroy Unified School District

7810 Arroyo Circle,

Gilroy, CA 95020

**SHIP TO**

Paul Nadeau

Gilroy Unified School District

Corp Yard

Gilroy, CA 95020

**Estimate 1832****DATE 07/31/2020****EXPIRATION DATE 10/31/2020****TRACKING NO.**

El Roble 137-118263-4

**CSLB# 1050307**

-

**DIR# 1000064237**

-

ACTIVITY	QTY	RATE	AMOUNT
<b>BCI Burke Equipment</b> Burke equipment per plan #137-118263-4	1	124,549.00	124,549.00T
<b>Design Development</b> Design, drafting, fabrication, production and shop drawings.	1	54,124.00	54,124.00
<b>Site Work</b> Demo of Timbers 379 LF	1	3,065.00	3,065.00
<b>Site Work</b> Removal of EWF from 70x70 area to be loaded into district trucks for disposal/re-use at corp yard.	1	10,688.00	10,688.00
<b>Demolition</b> Demo existing play structures	1	6,185.00	6,185.00
<b>Site Work</b> Excavate Soil to 8" depth-4900 SF, 122 c/y, remove and dispose dirt at District Corp yard	1	26,688.00	26,688.00
<b>Site Work</b> Concrete Curb for pour in place perimeter containment	1	16,419.00	16,419.00
<b>Site Work</b> Supply and install compacted base rock 4" depth over 4900 sf for rubber surfacing subbase	1	13,659.00	13,659.00

Please write checks to SPEC  
 121 #1 Industrial Road  
 Belmont, CA 94002



ACTIVITY	QTY	RATE	AMOUNT
<b>Installation Service</b> Installation of equipment per plan 137-118263-4 to manufacturer's specifications. To include replacing plastic borders in EWF area, factory certified installers. Prevailing wages	1	69,677.00	69,677.00
<b>Protective Safety Surfacing Installation</b> Pour in place rubber surfacing for 8' critical fall height -4900 SF @ 3.5" depth. Black and Green with waves of lighter green and brown, mix with black.	1	86,975.00	86,975.00
<b>Field Inspection</b> 3rd Party CPSI Inspection	1	900.00	900.00
<b>Temporary Fencing</b> Security Fence for duration of project.	1	1,200.00	1,200.00
<b>Receive and Offload</b> Offload of Equipment at corp yard by installers	1	2,350.00	2,350.00
<b>Freight</b> Freight and packaging	1	14,700.00	14,700.00
PLEASE NOTE: • Permits, if required, are the responsibility of the owner • Engineered drawings not included. Quote available upon request. • Bonding not included, but can be quoted upon request. • Location of underground utility conflicts required prior to installation, quote available upon request for 3rd party locator. • EWF in EWF areas to be re-used • EWF removed from sites to be loaded in district trucks for disposal/re-use at corp yard. • SPEC Turnkey Guarantee included			

By signing below you acknowledge and agree to our Contract. The values shown above represent a specific scope; no other work should be assumed unless specifically noted in the text of the above line items. Unless otherwise specified we Exclude Responsibility for: offloading equipment, removal of packaging, project security, landscape & hardscape repair, delays due to conflicts, removal of spoils, locating underground; utilities, pipes, obstructions, conditions unforeseen and/or not disclosed at time of estimate, permits, engineering, soil samples. We are experienced with State & Federal prevailing wage and certified payroll requirements from DIR/DOL and will process when applicable. Union Agreements, including PLA's, are the

SUBTOTAL	431,179.00
TAX	11,209.41

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responsibility of others and not to be included in our contract.  
Conditions: Grades; stable, compacted, & workable, (rough  
grade to be taken + or - one tenth of one inch), adequate  
access to work site provided for workmen, materials, tools, &  
equipment

TOTAL

\$442,388.41

Accepted By

Accepted Date

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121 #1 Industrial Road  
Belmont, CA 94002



### THEMED PLAY

Training your play space can bring children's imaginations to life! Studies show that imaginative play helps nurture a child's social, emotional and cognitive development.



### RAMP SYSTEM

The ramp system winds around the playground from ground level up giving all children the opportunity to be in the best of the action. Accessible ramps allow children in wheelchairs to comfortably participate in multiple activities, while also developing fine motor skills.



### FREEDOM SWING

The Freedom Swing brings the joy of swinging to children of all abilities. With a locked-in harness and a contoured designed seat, the Freedom Swing can be paired with standard swings to create a space everyone can enjoy.



### SPINNING

Besides being just plain fun, spinning helps children develop spatial awareness, balance and coordination. Children on the autism spectrum often find the motion to be a relaxing, soothing activity that can rest them if they need time to themselves.



### CLIMBING

Climbing brings adventure and challenge to the playground while providing necessary developmental benefits such as balance, agility, upper and lower body strength and decision-making skills. When children climb, they develop confidence and take age-appropriate risks that help build skills that will help them throughout their lives.



### SOCIALIZATION

Children socialize and learn important skills such as empathy and communication through play. Providing a space where children of all abilities can play side by side is important for everyone.

**SPEC**  
SPECIFIED PLAY EQUIPMENT CO.

COLOR KEY	
	SILVER
	AQUA
	WHITE
	BLUE
	GRAY
	BLUE/WHITE





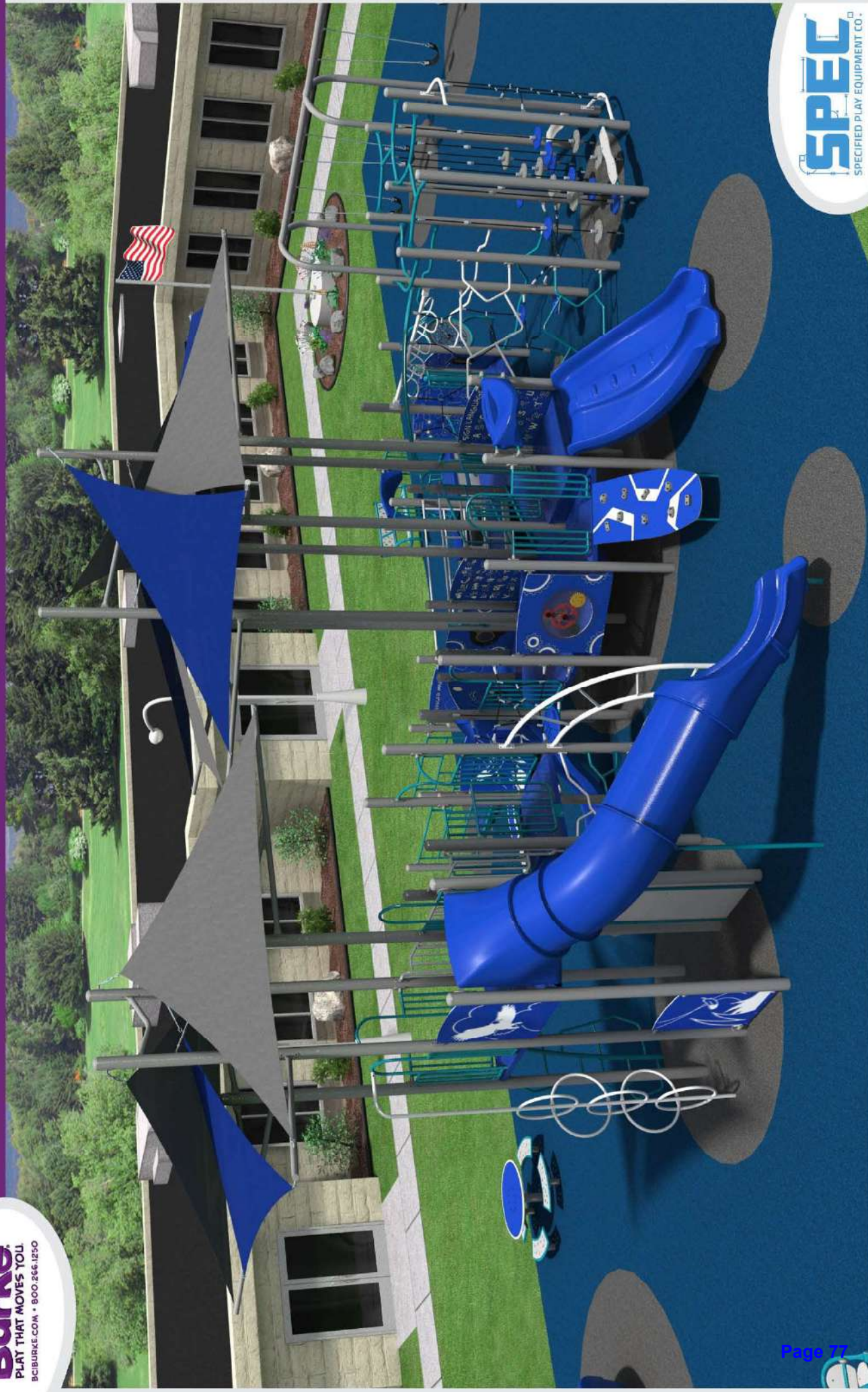




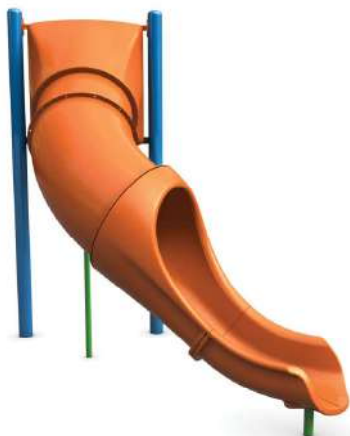


**GLEN VIEW ELEMENTARY**

PROPOSAL #137-118743-B



# FEATURED PLAY EVENTS



## COBRA SLIDE® CURVED

Excitement can't be contained when it comes to COBRA SLIDES! They are twisting, turning, in and out of light and SO MUCH FUN! Fun aside, sliding has a variety of developmental benefits ranging from core strength and balance to taking turns and imagination.



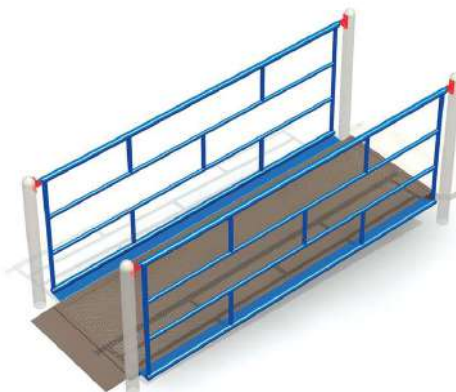
## PodStep Intensity

Full of challenge and fun, PodStep Climbers will move kids' bodies and minds as they climb up, down and around these moving pods.



## ROBUST ROCKER

Overhead events build upper body strength and endurance, improve eye-hand coordination and elevate children's self-confidence.



## ADAAG Ramp

Ramps and stairs build lower body strength and improve kids' coordination.



# FEATURED PLAY EVENTS



## COG WHEEL PANEL

Interactive play events provide opportunities for social interaction while increasing coordination and adding additional sensory stimulation to the playground.



## Ara Hex Shade

The Ara Shade System provides protection from the sun with 97% UV screen protection and is designed to withstand up to 90mph winds. The addition of Ara can change the entire look of the space and elevate the design to a whole new level!



## Arch Swings

Swings help children develop coordination and balance while providing an engaging sensory experience.



## ORB™ ROCKER

With four traditional seats and room for four more in the center, the Orb Rocker's unique design and exciting rocking motion invites everyone into the fun. Caregivers and children will love the ease of access with side openings for users of all sizes.

# DESIGN SUMMARY

Specified Play Equipment Company is very pleased to present this proposal for consideration for the Glen View Elementary located in Gilroy. BCI Burke Company, LLC has been providing recreational playground equipment for over 90 years and has developed the right mix of world-class capabilities to meet the initial and continuing needs of Gilroy Unified School District. We believe our proposal will meet or exceed your project's requirements and will deliver the greatest value to you.

The following is a summary of some of the key elements of our proposal:

- Project Name: Glen View Elementary
- Project Number: 137-118743-5
- User Capacity: 289
- Age Groups: Ages 5-12 years
- Dimensions: 49' 6" x 99' 9"
- Designer Name: Pa Der Vang

Specified Play Equipment Company has developed a custom playground configuration based on the requirements as they have been presented for the Glen View Elementary playground project. Our custom design will provide a safe and affordable playground environment that is aesthetically pleasing, full of fun for all users and uniquely satisfies your specific requirements. In addition, proposal # 137-118743-5 has been designed with a focus on safety, and is fully compliant with ASTM F1487 and CPSC playground safety standards.

We invite you to review this proposal for the Glen View Elementary playground project and to contact us with any questions that you may have.

Thank you in advance for giving us the opportunity to make this project a success.

INFORMATION

MINIMUM FALL ZONE

SURFACED WITH

RESILIENT MATERIAL

AREA

3894 SQ.FT.

PERIMETER

504 FT.

STRUCTURE SIZE

49' 6" x 99' 9"

STRUCTURE IS DESIGNED

FOR CHILDREN AGES:

☐ 6-23 MONTH OLDS

☐ 2-5 YEAR OLDS

☒ 5-12 YEAR OLDS

☐ 13 + YEAR OLDS

NSF

NSF

Registered to ISO 9001

Registered to ISO 14001

INTERNATIONAL PLAY EQUIPMENT

MANUFACTURERS ASSOCIATION

IPEMA

CERTIFIED

ASTM

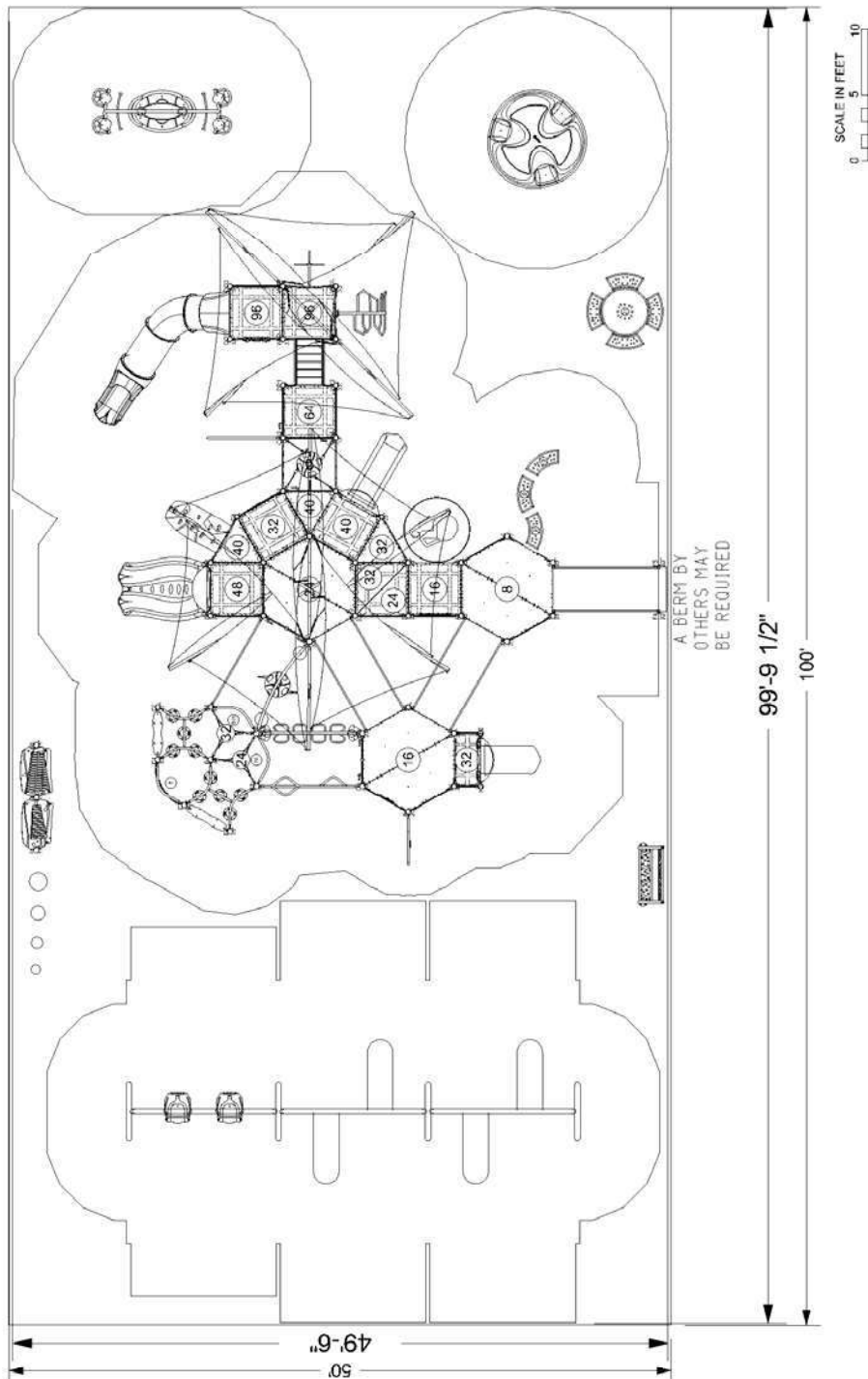
F1487

To verify product certification, visit [www.ipema.org](http://www.ipema.org)

The play components identified in this plan are IPEMA certified. The use and layout of these components conform to the requirements of ASTM F1487. To verify product certification, visit [www.ipema.org](http://www.ipema.org)

The space requirements shown here are to ASTM standards. Requirements for other standards may be different.

The use and layout of play components identified in this plan conform to the CPSC guidelines. U.S. CPSC recommends the separation of age groups in playground layouts.



# WARNING!

ACCESSIBLE SAFETY SURFACING MATERIAL IS REQUIRED BENEATH AND AROUND THIS EQUIPMENT.  
FOR SLIDE FALL ZONE SURFACING AREA SEE CPSC's Handbook for Public Playground Safety.  
PLATFORM HEIGHTS ARE IN INCHES ABOVE RESILIENT MATERIAL.

## ADA ACCESSIBILITY GUIDELINE (ADAAG CONFORMANCE)

NUMBER OF PLAY EVENTS:	46	RECD: 6
NUMBER OF ELEVATED PLAY EVENTS:	23	PROVIDED: 7
NUMBER OF ELEVATED PLAY EVENTS ACCESSIBLE BY RAMP:	PROVIDED: 16	RECD: 6
NUMBER OF ELEVATED PLAY EVENTS ACCESSIBLE BY TRANSFER SYSTEM:	PROVIDED: 23	RECD: 8
NUMBER OF ELEVATED PLAY EVENTS ACCESSIBLE BY RAMP OR TRANSFER SYSTEM:	PROVIDED: 9	RECD: 4
NUMBER OF GROUND LEVEL PLAY EVENTS:		

**Burke**

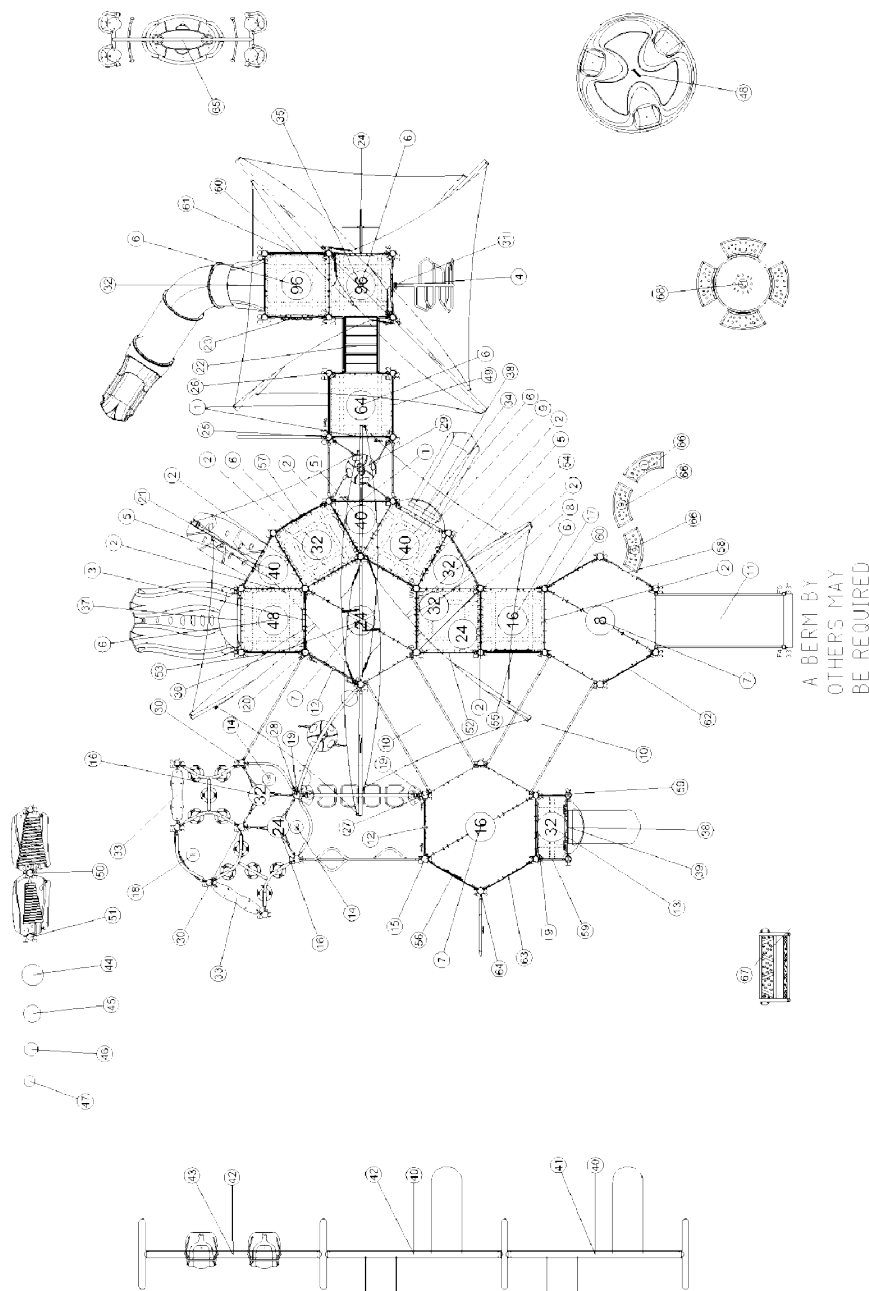
SERIES: Basics, Intensity, Nucleus  
SITE PLAN  
DRAWN BY: Pa Der Vang

Glen View Elementary  
600 West Eighth St.  
Gilroy, CA 95020

Specified Play Equipment Company  
137-118743-5

July 29, 2020

ITEM	COMP.	DESCRIPTION
1	270-0001	OFFSET ENCLOSURE
2	270-0090	8" CLOSURE PLATE
3	270-0109	PLATFORM LADDER 24"
4	270-0112	UNITARY ENCLOSURE
5	270-0129	TRIANGLE PLATFORM
6	270-0130	SQUARE PLATFORM
7	270-0131	HEXAGONAL PLATFORM S&P
8	270-0136	SPLIT SQUARE PLATFORM
9	270-0185	PLATFORM LADDER 16"
10	270-0221	8" RISE RAMP W/ GUARDRAILS
11	270-0223	8" RISE ENTRANCE RAMP W/ GU
12	270-0266	CENTER MOUNT ENCLOSURE
13	270-0291	HALF PLATFORM W/SUPPORT
14	370-0001	AGILITY ARC
15	370-0004	POWER PIPES CLIMBER
16	370-0009	HEALTHY HAMMOCK
17	370-0016	GRAB BAR ASSEMBLY
18	370-0026	LIMBER LADDER ROPE CLIMBER
19	370-0027	LAUNCH PAD
20	370-0033	ODYSSEY POST LINK DOUBLE
21	370-0037	ASCEND ROCK CLIMBER, 32" - 40"
22	370-0468	32" TRANSITION STAIR W/ BARRI
23	370-0495	STEEL PEAK CLIMBER 96"
24	370-0657	LINKING RING CLIMBER 80" - 96"
25	370-0812	CREST POINT CLIMBER
26	370-0887	TREE BRANCH CLIMBER-3
27	370-1611	ROBUST ROCKER
28	370-1620	TAKTIKS BOW CLIMBER
29	370-1622	TAKTIKS TRAIL TOWER
30	370-1624	INTENSITY PODSTEP CLIMBER
31	370-1642	VERVE CLIMBER 96" DK
32	470-0107	COBRA SLIDE CURVED 96"
33	470-0482	48" BENCH
34	470-0659	ROCK'N ROLL SLIDE, 40" - 48" W/
35	470-0670	ARA SQUARE SHADE CANOPY
36	470-0678	ARA HEX SHADE CANOPY
37	470-0756	LUGE SLIDE, 48"-56"
38	470-0804	SLIDE HOOD, LOW SIDE WALL
39	470-0836	ROCK'N ROLL SLIDE, 24-32 W/O
40	550-0112	BELT SEAT, 8" PAIR, STD CHAIN
41	550-0135	5" OD ARCH SWING
42	550-0136	5" OD ARCH SWING ADD-ON
43	550-0175	FREEDOM SWING SEAT, PAIR, 8
44	560-0055	PLAYENSEMBLE CIRQUE DRUM
45	560-0056	PLAYENSEMBLE CIRQUE DRUM
46	560-0057	PLAYENSEMBLE CIRQUE DRUM
47	560-0058	PLAYENSEMBLE CIRQUE DRUM
48	560-2579	VOLTA INCLUSIVE SPINNER
49	570-0394	PIPE WALL
50	570-0411	PLAYENSEMBLE SUPINE CHIMES
51	570-0412	PLAYENSEMBLE TERRA METALL
52	570-0842	ABC 2-SIDED PLAY PANEL
53	570-0846	SIGNING 2-SIDED PLAY PANEL
54	570-1858	3-IN-A-ROW PANEL, ABOVE PLAT
55	570-1862	COG WHEEL PANEL
56	570-1863	RAIN WHEEL PANEL
57	570-1864	GEAR PANEL
58	570-1865	HDPE UNITARY ENCLOSURE, NI
59	570-2624	HALF PIPE WALL
60	570-2635	CUSTOM CURVED 41
61	570-2640	CUSTOM CURVED 41 BELOW PL
62	570-2662	CRAZY MAZE 2-SIDED PLAY PAN
63	570-2664	BEE PANEL
64	570-2703	COLLISION RING PANEL
65	570-2709	ORB ROCKER
66	580-1312	NOVO ARC BENCH
67	580-1314	NOVO BENCH WITH BACK
68	580-1341	NOVO PICNIC TABLE



**Burke**

SERIES: Basics, Intensity, Nucleus

COMPONENT PLAN

DRAWN BY: Pa Der Vang

Glen View Elementary

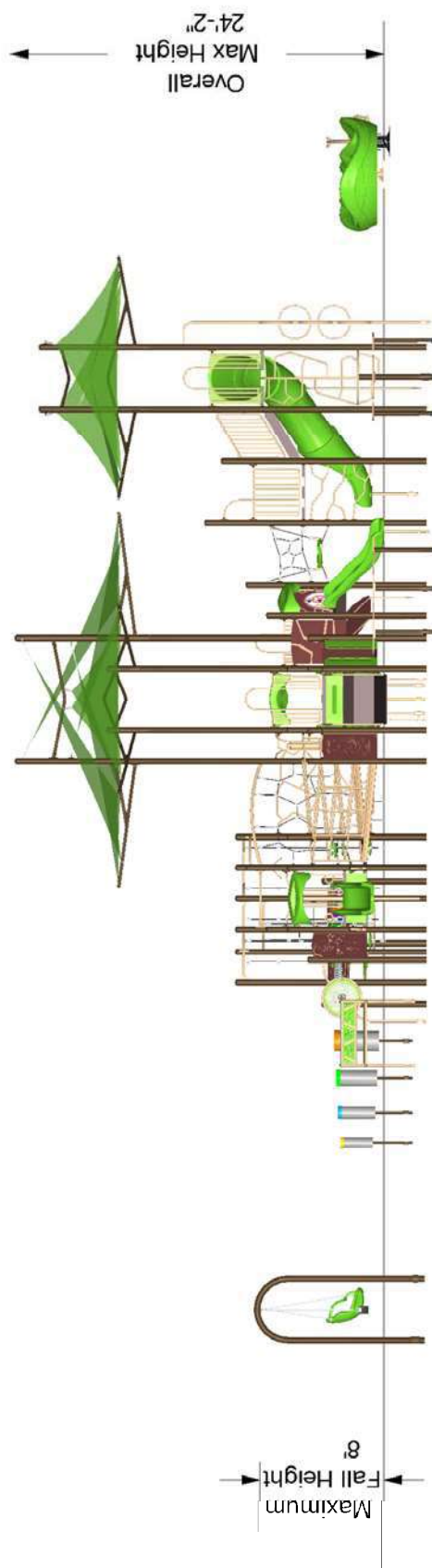
600 West Eighth St.

Gilroy, CA 95020

Specified Play Equipment Company

137-118743-5





The protective surfacing for this design must accommodate the critical fall height.

**Burke**

July 29, 2020

SERIES: Basics, Intensity, Nucleus

Glen View Elementary

Specified Play Equipment Company

ELEVATION PLAN

600 West Eighth St.

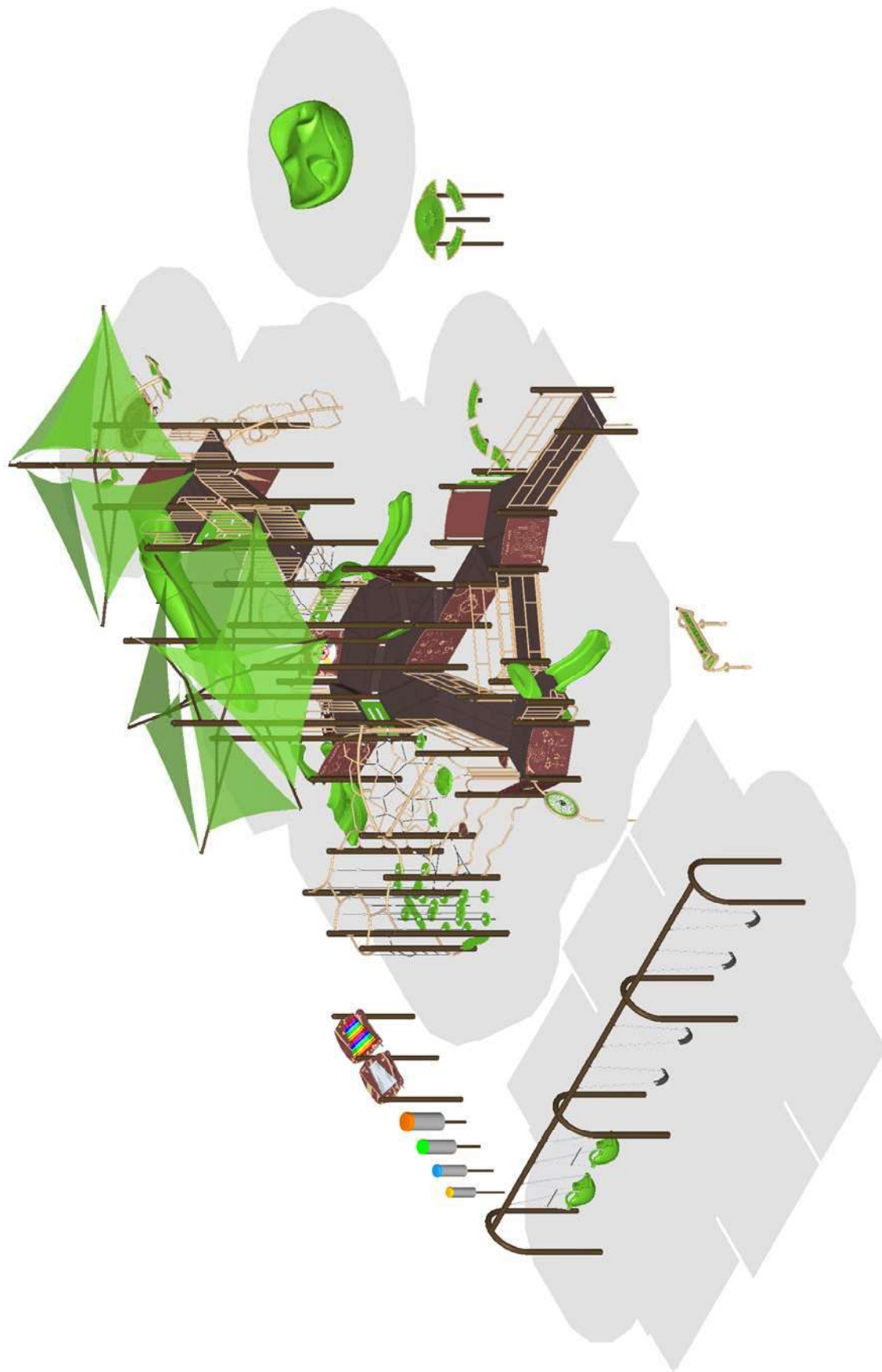
137-118743-5

DRAWN BY: Pa Der Vang

Gilroy, CA 95020

BCI Burke Company, LLC PO Box 549 Fond du Lac, Wisconsin 54936-0549 Telephone 920-921-9220

**Page 83**



# Burke

July 29, 2020

SERIES: Basics, Intensity, Nucleus

Glen View Elementary

Specified Play Equipment Company

ISOMETRIC PLAN

600 West Eighth St.

137-118743-5

DRAWN BY: Pa Der Vang

Gilroy, CA 95020

BCI Burke Company, LLC PO Box 549 Fond du Lac, Wisconsin 54936-0549 Telephone 920-921-9220

Page 84

**Specified Play Equipment Co.**

121 #1 Industrial Road  
 Belmont, CA 94002  
 800.475.1071  
 www.specplay.com

**ADDRESS**

Paul Nadeau  
 Gilroy Unified School District  
 7810 Arroyo Circle,  
 Gilroy, CA 95020

**SHIP TO**

Paul Nadeau  
 Gilroy Unified School District  
 Corp Yard  
 Gilroy, CA 95020

**Estimate 1833****DATE 07/31/2020****EXPIRATION DATE 10/31/2020****TRACKING NO.**

Glen View 137-118743-5

**CSLB# 1050307**

-

**DIR# 1000064237**

-

ACTIVITY	QTY	RATE	AMOUNT
<b>BCI Burke Equipment</b> Burke equipment per plan #137-118743-5	1	122,480.00	122,480.00T
<b>Design Development</b> Design, drafting, fabrication, production and shop drawings.	1	52,903.00	52,903.00
<b>Demolition</b> Demo of existing Plastic Timbers approx.290LF Concrete seat wall area to remain.	1	2,780.00	2,780.00
<b>Site Work</b> Removal of EWF from main play box to be loaded in district trucks and disposed of/re-used at district corp yard	1	10,164.00	10,164.00
<b>Demolition</b> Demo existing play structures in both areas	1	4,851.00	4,851.00
<b>Site Work</b> Excavate Soil to 8" depth-5000 SF, remove and dispose to include saw cut of asphalt for straight edge	1	27,188.00	27,188.00
<b>Site Work</b> Concrete Curb for pour in place containment	1	17,950.00	17,950.00
<b>Site Work</b> Supply and install compacted base rock 4" depth over 5000 sf for rubber surfacing subbase	1	13,938.00	13,938.00

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 Belmont, CA 94002

ACTIVITY	QTY	RATE	AMOUNT
<b>Installation Service</b> Installation of equipment per plan 137-118743-5 to manufacturer's specifications. Factory certified installers. Prevailing wages applied.	1	69,825.00	69,825.00
<b>Protective Safety Surfacing Installation</b> Pour in place 5000 SF @ 3.5" depth for 8' CFH. Black/blue and black/grey simple wavy design	1	88,750.00	88,750.00
<b>Temporary Fencing</b> Security Fence for duration of project	1	1,900.00	1,900.00
<b>Receive and Offload</b> Offload Equipment at corp yard by installers	1	2,350.00	2,350.00
<b>Site Work</b> Cap and re-route irrigation as needed	1	1,250.00	1,250.00
<b>Field Inspection</b> 3rd Party CPSI inspection	1	900.00	900.00
<b>Freight</b> Freight and packaging	1	14,600.00	14,600.00

## PLEASE NOTE:

- Permits, if required, are the responsibility of the owner
- Engineered drawings not included. Quote available upon request.
- Bonding not included, but can be quoted upon request.
- Location of underground utility conflicts required prior to installation, quote available upon request for 3rd party locator.
- EWF in EWF areas to be re-used
- EWF removed from sites to be loaded in district trucks for disposal/re-use at corp yard.
- SPEC Turnkey Guarantee included

By signing below you acknowledge and agree to our Contract. The values shown above represent a specific scope; no other work should be assumed unless specifically noted in the text of the above line items. Unless otherwise specified we Exclude Responsibility for: offloading equipment, removal of packaging, project security, landscape & hardscape repair, delays due to conflicts, removal of spoils, locating underground; utilities, pipes, obstructions, conditions unforeseen and/or not disclosed at time of estimate, permits, engineering, soil samples. We are experienced with State & Federal prevailing wage and certified payroll requirements from DIR/DOL and will process when applicable. Union Agreements, including PLA's, are the responsibility of others and not to be included in our contract.

SUBTOTAL	431,829.00
TAX	11,023.20

Please write checks to SPEC

121 #1 Industrial Road

Belmont, CA 94002

Conditions: Grades; stable, compacted, & workable, (rough grade to be taken + or - one tenth of one inch), adequate access to work site provided for workmen, materials, tools, & equipment

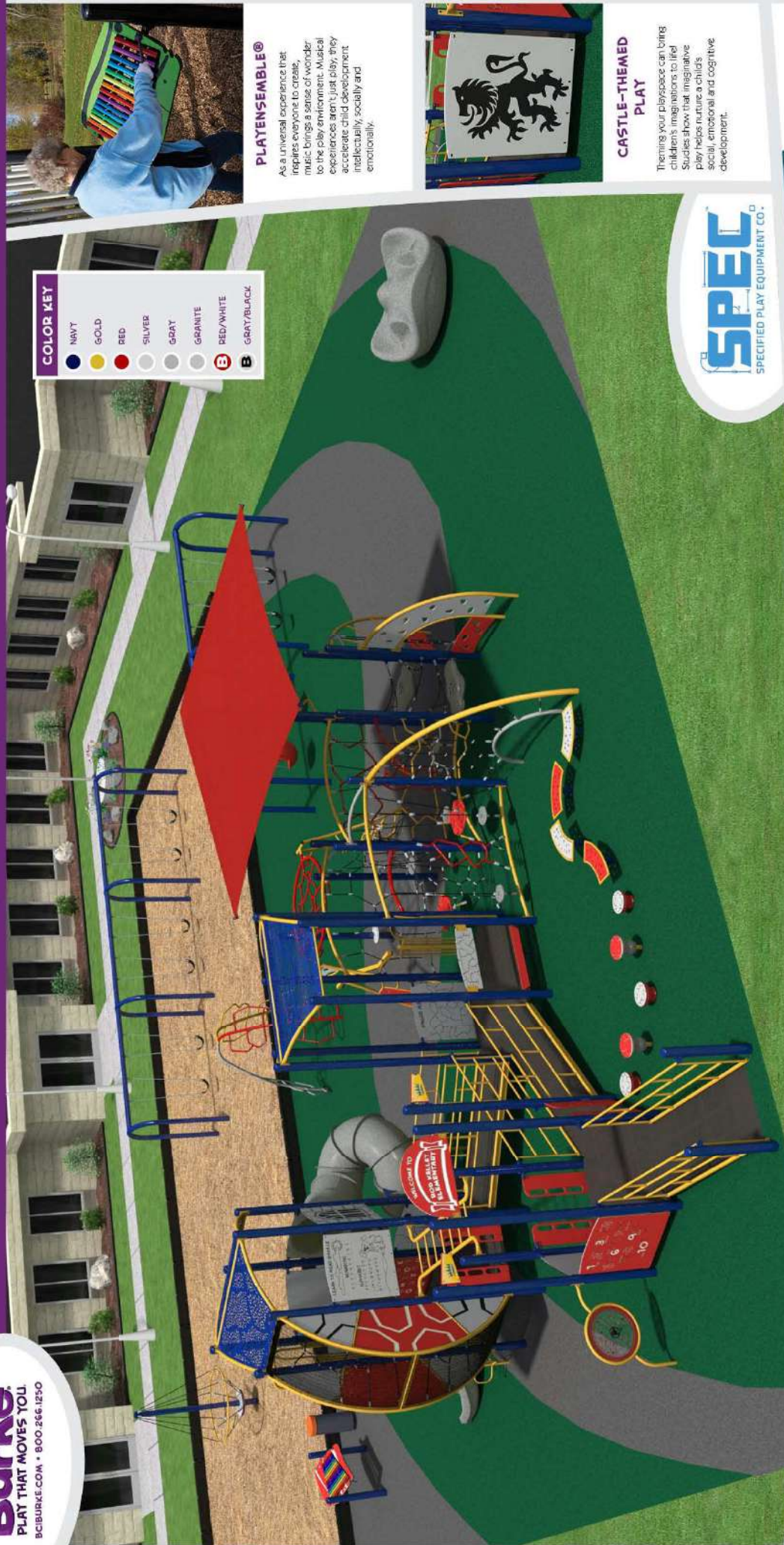
**TOTAL****\$442,852.20**

Accepted By

Accepted Date

Please write checks to SPEC  
121 #1 Industrial Road  
Belmont, CA 94002





COLOR KEY	
NAVY	●
GOLD	●
RED	●
SILVER	●
GRAY	●
GRANITE	●
RED/WHITE	●
GRAY/BLACK	●

#### PLAYENSEMBLE®

As a universal experience that inspires everyone to create, music brings a sense of wonder to the play environment. Musical experiences aren't just play, they accelerate child development, intellectually, socially and emotionally.



#### CASTLE-THEMED PLAY

Theming your playspace can bring children's imaginations to life! Studies show that imaginative play helps nurture a child's social, emotional and cognitive development.

**SPEC**  
SPECIFIED PLAY EQUIPMENT CO.

**COGNITIVE**

So many life skills are learned through play! Skills such as cognitive planning, mastering new concepts, problem solving and expression are developed naturally through play events like climbing, sliding and spinning.



#### CLIMBING

Climbing brings adventure and challenge to the playground while providing necessary developmental benefits such as balance, agility, upper and lower body strength and decision-making skills! When children climb, they develop confidence and take age-appropriate risks that help build skills that will help them throughout their lives.



#### RAMP SYSTEM

Providing access to the most exciting areas of the playspace is vital for inclusion. Ramps allow everyone to move freely through the space and get much-needed physical exercise and socialization.



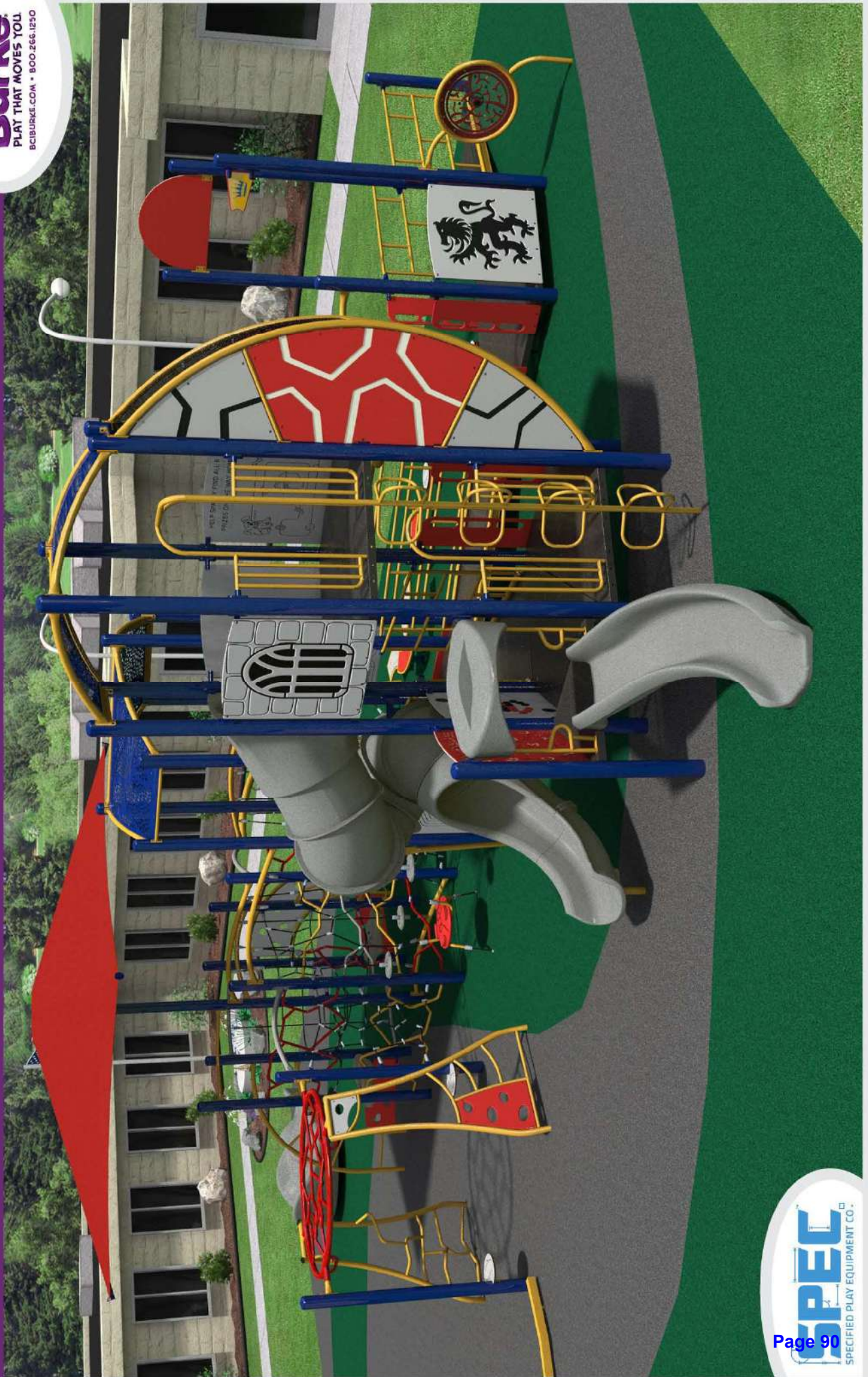
#### SWINGING

The joy of swinging is a childhood staple and kids LOVE it! Best of all, it has so many developmental benefits, including inner ear development, social awareness and sensory integration.













# FEATURED PLAY EVENTS



## COBRA SLIDE® CORKSCREW

Excitement can't be contained when it comes to COBRA SLIDES! They are twisting, turning, in and out of light and SO MUCH FUN! Fun aside, sliding has a variety of developmental benefits ranging from core strength and balance to taking turns and imagination.



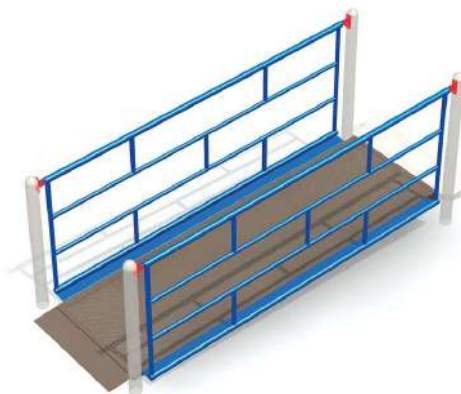
## Nucleus® Evolution® Arch Climber

Climbing up ropes to view the world from a different angle. Inspiring new panoramas, creating new vistas. You're protected but it looks open and new. A perspective like nothing you've ever experienced before.



## Horizontal Overhead

Overhead events build upper body strength and endurance, improve eye-hand coordination and elevate children's self-confidence.

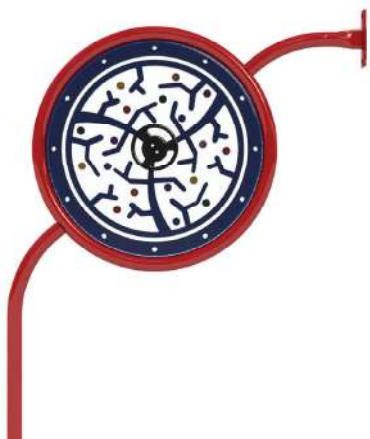


## ADAAG Ramp

Ramps and stairs build lower body strength and improve kids' coordination.



# FEATURED PLAY EVENTS



## COLLISION RING PANEL

Interact with Burke's Collision Panel to encourage exploration, interaction and develop fine-motor skills for children with all abilities.



## 15' X 15' SHADEPLAY CANOPY

ShadePlay Canopies can reduce playground temperature by up to 30 degrees and block up to 90 percent of harmful UV radiation.



## Pennant Post Topper

Post Toppers are a fun way to provide a finishing touch to any playground structure. Place one, two, three or more of these post toppers on your structure to create an aesthetic appeal or a fun, imaginative play concept.



## EVOLUTION HEX ROOF

Intricate climbers. Fast slides. The Next Evolution in Play is here. The Nucleus Evolution collection will move children to experience adventure, develop narratives and create experiences like no one has seen on the playground before.

# DESIGN SUMMARY

Specified Play Equipment Company is very pleased to present this proposal for consideration for the Rod Kelley Elementary located in Gilroy. BCI Burke Company, LLC has been providing recreational playground equipment for over 90 years and has developed the right mix of world-class capabilities to meet the initial and continuing needs of Gilroy Unified School District. We believe our proposal will meet or exceed your project's requirements and will deliver the greatest value to you.

The following is a summary of some of the key elements of our proposal:

- Project Name: Rod Kelley Elementary
- Project Number: 137-118742-5
- User Capacity: 251
- Age Groups: Ages 5-12 years
- Dimensions: 79' 3" x 95' 11"
- Designer Name: Pa Der Vang

Specified Play Equipment Company has developed a custom playground configuration based on the requirements as they have been presented for the Rod Kelley Elementary playground project. Our custom design will provide a safe and affordable playground environment that is aesthetically pleasing, full of fun for all users and uniquely satisfies your specific requirements. In addition, proposal # 137-118742-5 has been designed with a focus on safety, and is fully compliant with ASTM F1487 and CPSC playground safety standards.

We invite you to review this proposal for the Rod Kelley Elementary playground project and to contact us with any questions that you may have.

Thank you in advance for giving us the opportunity to make this project a success.

**INFORMATION**  
MINIMUM FALL ZONE  
SURFACED WITH  
RESILIENT MATERIAL  
AREA

5077 SQ. FT.

**PERIMETER**  
699 FT.

**STRUCTURE SIZE**  
79' 3" x 95' 11"

STRUCTURE IS DESIGNED  
FOR CHILDREN AGES:

☐ 6-23 MONTH OLDS  
☐ 2-5 YEAR OLDS  
☒ 5-12 YEAR OLDS  
☐ 13 + YEAR OLDS

**NSF** **NSF**  
Registered  
to ISO 9001

Registered  
to ISO 14001

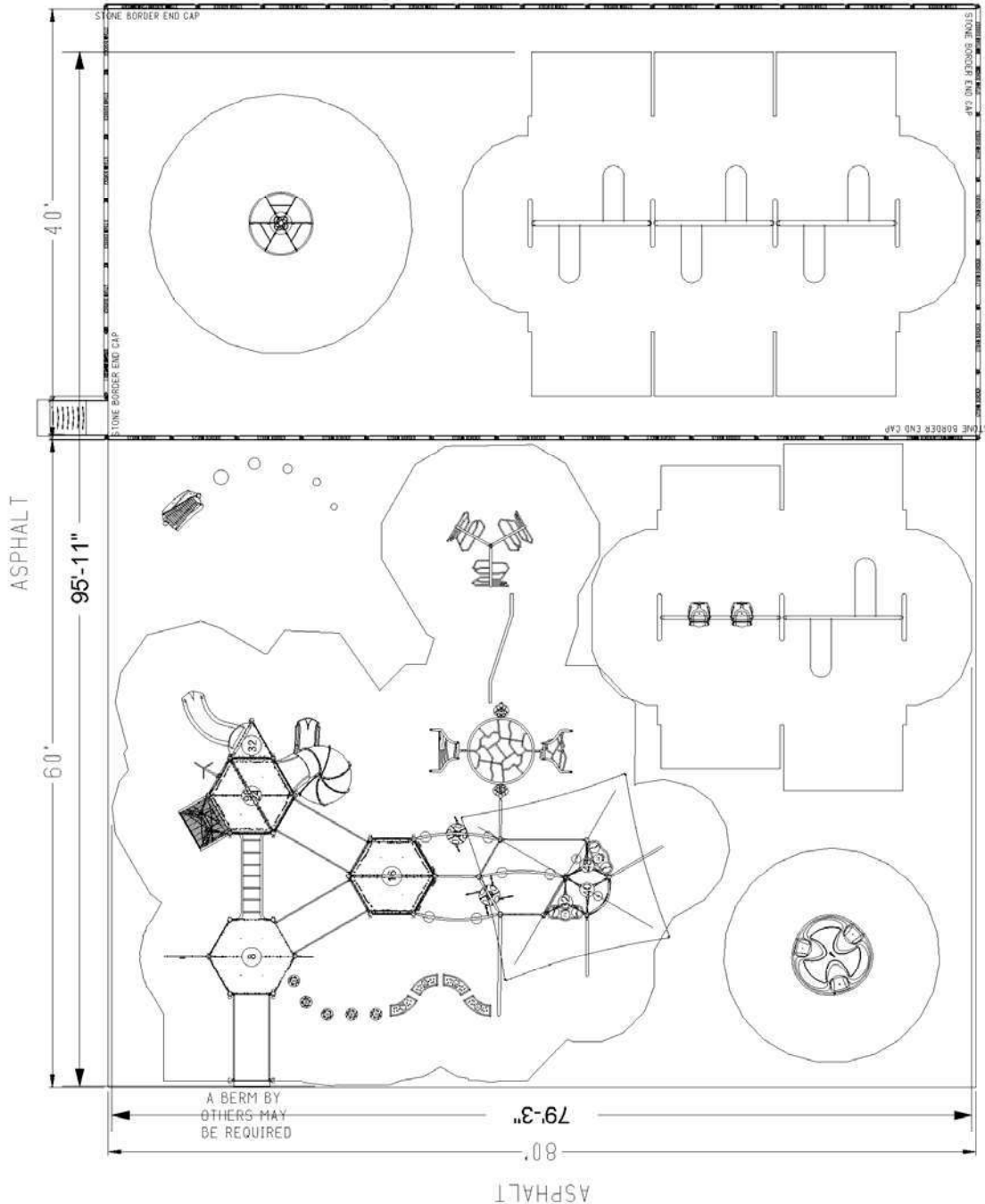
**IPEMA**  
INTERNATIONAL PLAY EQUIPMENT  
**CERTIFIED**  
ASTM  
F1487  
MANUFACTURERS ASSOCIATION

To verify product certification,  
visit [www.ipema.org](http://www.ipema.org)

The play components identified  
in this plan are IPEMA  
certified. The use and layout of  
these components conform to the  
requirements of ASTM F1487.  
To verify product certification,  
visit [www.ipema.org](http://www.ipema.org)

The space requirements shown  
here are to ASTM standards.  
Requirements for other standards  
may be different.

The use and layout of play  
components identified in this plan  
conform to the CPSC guidelines.  
U.S. CPSC recommends the  
separation of age groups in  
playground layouts.



PIP AREA: 4,800 SQ. FT.  
EWF AREA: 3,200 SQ. FT.

SCALE IN FEET  
0 5 10

NOTE: ALTHOUGH ALL ATTEMPTS HAVE  
BEEN MADE TO PROVIDE AN ACCURATE SITE  
PLAN, THE ACTUAL SITE MAY VARY FROM  
WHERE THIS STRUCTURE IS TO BE PLACED.

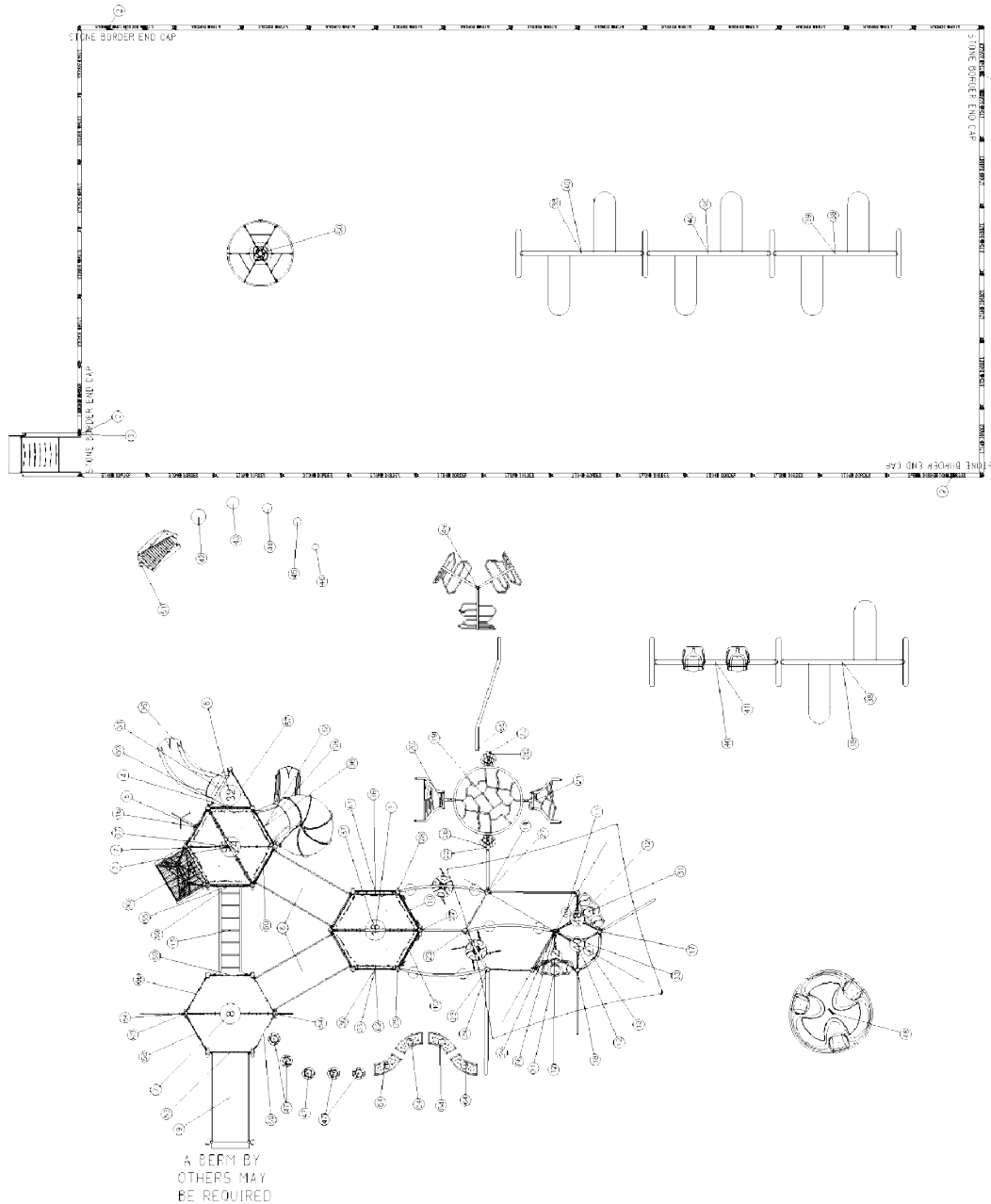
#### ADA ACCESSIBILITY GUIDELINE (ADAAG CONFORMANCE)

NUMBER OF PLAY EVENTS:	58
NUMBER OF ELEVATED PLAY EVENTS:	14
NUMBER OF ELEVATED PLAY EVENTS ACCESSIBLE BY RAMP:	PROVIDED: 9
NUMBER OF ELEVATED PLAY EVENTS ACCESSIBLE BY TRANSFER SYSTEM:	PROVIDED: 9
NUMBER OF ELEVATED PLAY EVENTS ACCESSIBLE BY RAMP OR TRANSFER SYSTEM:	PROVIDED: 44
NUMBER OF GROUND LEVEL PLAY EVENTS:	PROVIDED: 12
NUMBER OF TYPES OF GROUND LEVEL PLAY EVENTS:	PROVIDED: 12
RECD: 0	RECD: 0
RECD: 7	RECD: 0
RECD: 0	RECD: 0

#### WARNING!

ACCESSIBLE SAFETY SURFACING MATERIAL IS REQUIRED BENEATH  
AND AROUND THIS EQUIPMENT.  
FOR SLIDE FALL ZONE SURFACING AREA SEE CPSC's Handbook for  
Public Playground Safety.  
PLATFORM HEIGHTS ARE IN INCHES ABOVE RESILIENT MATERIAL.

ITEM	COMP.	DESCRIPTION
1	046-0053	6II STONE BORDER/2 DRIVE PINS
2	046-0055	END CAP
3	046-0153	BORDER RAMP W/STAKES
4	270-0090	8" CLOSURE PLATE
5	270-0112	UNITARY ENCLOSURE
6	270-0129	TRIANGLE PLATFORM
7	270-0131	HEXAGONAL PLATFORM S5P
8	270-0221	8" RISE RAMP W/ GUARDRAILS
9	270-0223	8" RISE ENTRANCE RAMP W/ GU
10	270-0286	CENTER MOUNT ENCLOSURE
11	370-0001	AGILITY ARC
12	370-0009	HEALTHY HAMMOCK
13	370-0026	LINER LADDER ROPE CLIMBER
14	370-0033	ODYSSEY POST LINK DOUBLE
15	370-0205	LONG HORIZONTAL OVERHEAD
16	370-0556	ATOM CLIMBER 80"-96"
17	370-0812	CREST POINT CLIMBER
18	370-0813	RIDGE POINT CLIMBER
19	370-0829	PLEXUS OVERHEAD
20	370-0830	PLEXUS HOLE CLIMBER
21	370-0832	PLEXUS TANGLE CLIMBER
22	370-0834	OVERHEAD POST ATTACHMENT
23	370-0888	TREE BRANCH CLIMBER-4
24	370-1583	APEX ROPE CLIMBER
25	370-1589	TAKTIKS BOLT CLIMBER
26	370-1608	OVISTEP LAUNCH PAD
27	370-1616	TAKTIKS, TALL ROPE WALL
28	370-1620	TAKTIKS BOW CLIMBER
29	370-1621	TAKTIKS, SHORT ROPE WALL
30	370-1649	EVOLUTION, DECK TO ROOF CL
31	470-0101	DYNAMIC PAD
32	470-0108	COBRA SLIDE CORKSCREW RIG
33	470-0773	EZ TENSION 16" X 15" SHADEPLA
34	470-0802	MONACO SLIDE, 32"-40"
35	470-0804	SLIDE HOOD, LOW SIDE WALL
36	470-0808	EVOLUTION ROOF BOTTOM EDG
37	470-0813	EVOLUTION HEX ROOF
38	550-0112	BELT SEAT, 8" PAIR, STD CHAIN
39	550-0135	5" OD ARCH SWING
40	550-0136	5" OD ARCH SWING ADD-ON
41	550-0175	FREEDOM SWING SEAT, PAIR, 8
42	560-0055	PLAYENSEMBLE CIRQUE DRUM
43	560-0056	PLAYENSEMBLE CIRQUE DRUM
44	560-0057	PLAYENSEMBLE CIRQUE DRUM
45	560-0058	PLAYENSEMBLE CIRQUE DRUM
46	560-0059	PLAYENSEMBLE CIRQUE DRUM
47	560-0453	STEP SPOT, POOL 8-16"
48	560-2579	VOLTA INCLUSIVE SPINNER
49	560-2580	VERVE III CLIMBER
50	560-2611	SPINETIC W/O SPEED LIMITER
51	570-0411	PLAYENSEMBLE SUPINE CHIMES
52	570-0584	CUSTOM ARCH SIGN
53	570-0622	PLATFORM ROLL GUARD
54	570-0737	PENNANT FULL COLOR CUSTOM
55	570-0811	BRaille PANEL
56	570-0842	ABC 2-SIDED PLAY PANEL
57	570-0848	SIGNING 2-SIDED PLAY PANEL
58	570-1858	3-IN-A-ROW PANEL, ABOVE PLAT
59	570-1865	HDPE UNITARY ENCLOSURE, IN
60	570-2635	CUSTOM CURVED 41
61	570-2662	GAZY MAZE 2-SIDED PLAY PAN
62	570-2669	MAZE ACCESSIBLE REACH PAN
63	570-2703	COLLISION RING PANEL
64	560-1312	NOVO ARC BENCH
65	590-0058	S BALANCE BEAM ASSY
66	670-0423	POST, FOOTER EXTENSION 5'-0



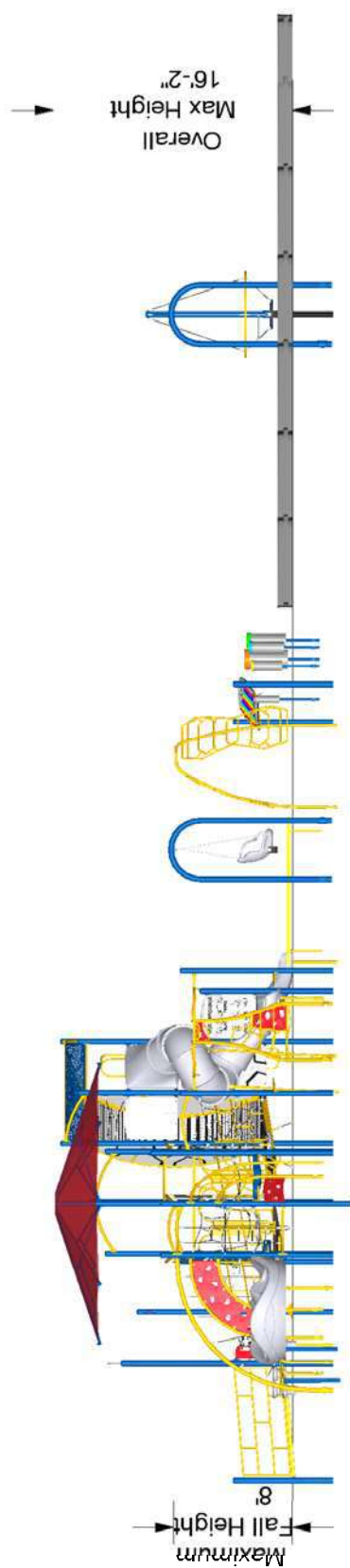
**Burke**

SERIES: Basics, Intensity, Nucleus  
COMPONENT PLAN  
DRAWN BY: Pa Der Vang

Rod Kelley Elementary  
8755 Kern Ave.  
Gilroy, CA 95020

Specified Play Equipment Company  
137-118742-5





The protective surfacing for this design must accommodate the critical fall height.

**Burke**

July 29, 2020

SERIES: Basics, Intensity, Nucleus

Rod Kelley Elementary

Specified Play Equipment Company

ELEVATION PLAN

8755 Kern Ave.

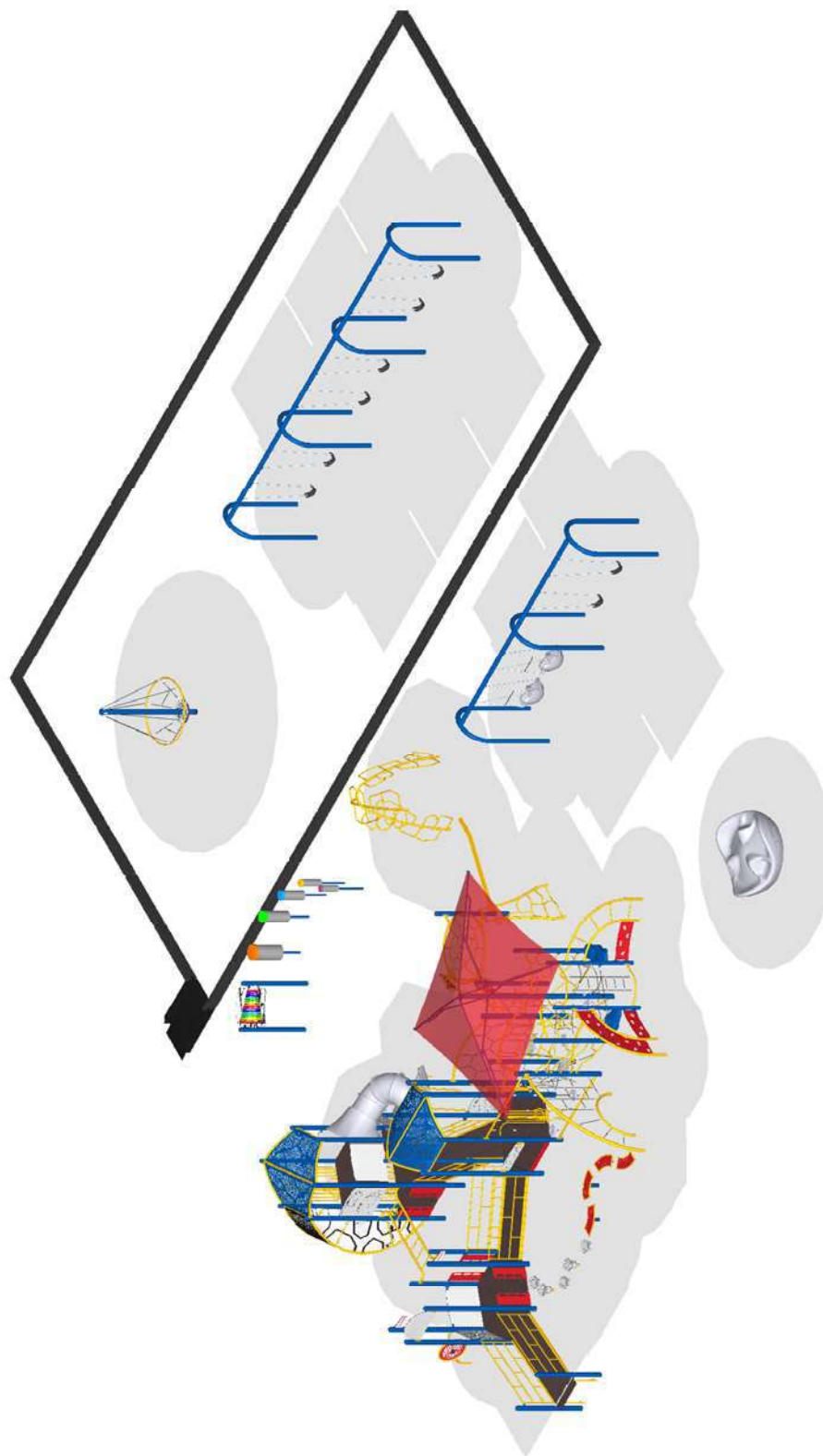
137-118742-5

DRAWN BY: Pa Der Vang

Gilroy, CA 95020

BCI Burke Company, LLC PO Box 549 Fond du Lac, Wisconsin 54936-0549 Telephone 920-921-9220

**Page 97**



**Burke**

July 29, 2020

SERIES: Basics, Intensity, Nucleus

ISOMETRIC PLAN

DRAWN BY: Pa Der Vang

Rod Kelley Elementary

8755 Kern Ave.

Gilroy, CA 95020

Specified Play Equipment Company

137-118742-5

**Specified Play Equipment Co.**

121 #1 Industrial Road  
 Belmont, CA 94002  
 800.475.1071  
 www.specplay.com

**ADDRESS**

Paul Nadeau  
 Gilroy Unified School District  
 7810 Arroyo Circle,  
 Gilroy, CA 95020

**SHIP TO**

Paul Nadeau  
 Gilroy Unified School District  
 Corp Yard  
 Gilroy, CA 95020

**Estimate 1834****DATE 07/31/2020****EXPIRATION DATE 10/31/2020****TRACKING NO.**

Rod Kelley 137-118742-5

**CSLB# 1050307**

-

**DIR# 1000064237**

-

ACTIVITY	QTY	RATE	AMOUNT
<b>BCI Burke Equipment</b> Burke equipment per plan #137-118742-5	1	120,147.00	120,147.00T
<b>Design Development</b> Design, drafting, fabrication, production and shop drawings.	1	50,789.00	50,789.00
<b>Demolition</b> Demo/Disposal of Timbers 360 LF	1	3,110.00	3,110.00
<b>Site Work</b> Removal of EWF from pour in place area. To be loaded in district trucks and to corp yard for disposal/re-use.	1	10,823.00	10,823.00
<b>Demolition</b> Demo existing play Equipment	1	6,185.00	6,185.00
<b>Site Work</b> Excavate Soil to 8" depth- 4800 SF, remove and dispose	1	27,144.00	27,144.00
<b>Site Work</b> Concrete Curb for pour in place area containment	1	17,075.00	17,075.00
<b>Site Work</b> Supply and install compacted base rock 4" depth over 4800 sf for rubber surfacing subbase	1	13,915.00	13,915.00

Please write checks to SPEC  
 121 #1 Industrial Road  
 Belmont, CA 94002

ACTIVITY	QTY	RATE	AMOUNT
<b>Installation Service</b> Installation of equipment per plan 137-118742-5 to manufacturer's specifications by factory certified installers. Prevailing wages. To include installation of new border timbers in EWF area.	1	78,969.00	78,969.00
<b>Protective Safety Surfacing Installation</b> Pour in place 4800 SF @ 3.5" depth for 8' critical fall height. Green and Black mix with wavy design	1	85,920.00	85,920.00
<b>Temporary Fencing</b> Security Fence for duration of project	1	1,200.00	1,200.00
<b>Receive and Offload</b> Offload Equipment at corp yard by installers and move to site when ready.	1	2,350.00	2,350.00
<b>Freight</b> Freight and packaging	1	14,400.00	14,400.00

- Permits if required are the responsibility of the owner
- Engineered drawings not included. Quote available upon request.
- Bonding not included, but can be quoted upon request.
- Location of underground utility conflicts required prior to installation, quote available upon request for 3rd party locator.
- EWF in EWF areas to be re-used
- EWF removed from sites to be loaded in district trucks for disposal/re-use at corp yard.
- SPEC Turnkey Guarantee included

By signing below you acknowledge and agree to our Contract. The values shown above represent a specific scope; no other work should be assumed unless specifically noted in the text of the above line items. Unless otherwise specified we Exclude Responsibility for: offloading equipment, removal of packaging, project security, landscape & hardscape repair, delays due to conflicts, removal of spoils, locating underground; utilities, pipes, obstructions, conditions unforeseen and/or not disclosed at time of estimate, permits, engineering, soil samples. We are experienced with State & Federal prevailing wage and certified payroll requirements from DIR/DOL and will process when applicable. Union Agreements, including PLA's, are the responsibility of others and not to be included in our contract. Conditions: Grades; stable, compacted, & workable, (rough grade to be taken + or - one tenth of one inch), adequate access to work site provided for workmen, materials, tools, &

SUBTOTAL	432,027.00
TAX	10,813.23

Please write checks to SPEC

121 #1 Industrial Road

Belmont, CA 94002



equipment

TOTAL

\$442,840.23

Accepted By

Accepted Date

Please write checks to SPEC  
121 #1 Industrial Road  
Belmont, CA 94002



OUR MISSION IS TO CONSULT, DESIGN  
COLLABORATE & CONSTRUCT SELF REGULATED  
PLAY EXPERIENCES FOR ALL AGES & ABILITIES  
TO EXERCISE RISK, FAILURE & MASTERY.

9  
A5-2  
1.5

SECTION DETAIL: CONNECTION

2700 A.F.F.



EXPERTS IN PLAY,  
SPORT AND PARK

## SPEC Company Profile



### DAVID YOSSO, PRINCIPAL OWNER

Yosso holds a Bachelor's Degree in Recreation Management along with a Master's Degree in Parks Management from California Polytechnic State University, San Luis Obispo. For nearly 15 years, Yosso has managed more than 350 park and playground projects throughout California and the United States. Yosso is passionate about parks and play area design. He believes strongly that play should be spontaneously selected, individually directed, and inherently educational. As a former NCAA Division I student athlete he holds a record for the most yellow cards in a single season. He has coached soccer at all age levels from U5 to NCAA Division II. He now coaches his son, Dylan, in the hopes he does not break Yosso's illustrious NCAA Division I yellow card record. BTW, Dylan frankly is way too nice on the pitch to threaten the record and likely will be a Lego Master builder before he is 10.



### CHRIS OLSEN, CPSI, SR. PROJECT MANAGER

A Bay Area native and current resident of the Livermore Tri-Valley, Chris Olsen brings years of playground experience and passion to every project he works on. Chris' past experience as a social worker helping severely emotionally disturbed children, combined with his extensive experience in customer service, has given Chris a unique perspective on play, child development, and making sure his customers receive the utmost in service and value. During his "down time" you'll most likely find Chris in his kitchen roasting vegetables (the guy really likes healthy food), or possibly visiting the plethora of amazing parks in the region with his wife, Adrienne and 7 year old son, Nicholas (who is also his go to "playground test pilot" and resident "fun consultant") and family dog "Harley". A lifelong Star Wars nerd and Sci-Fi enthusiast, Chris is also a serial optimist who's personal and professional goal is to bring memorable, fun, and enriching play experiences to children (and adults) of all ages and abilities.



### DAYA SANCHEZ, COMMUNITY OUTREACH COORDINATOR

Sánchez grew up in San José and went on to attend UC Berkeley where she majored in Political Economies of Industrialized Societies and played outside center for the rugby team. Daya brings over 15 years of experience in education and community. She has served in AmeriCorps, taught bilingual fifth grade, migrant education and preschool and worked as a volunteer firefighter and EMT. Daya coaches youth soccer, serves on the boards of two nonprofits and is the author of the nonfiction children's book *This is Gymnastics*. Daya also has her own team of professional playground testers—her sons Sebastian (shortstop, freeskier) and Dominic (gymnast, ballet dancer), her daughter Adrienne (futbolista, taekwondo).



blue belt and giant slalom racer), and her husband Stephen (educator and CrossFit rock star). When they're not out competing, Daya and her family love to learn about the world around them through books, outdoor exploration and play.



### **LISA CRESSON, CPSI PROJECT.MANAGER**

Cresson holds a B.A. in psychology from San Francisco State University and an M.A. in marital and family from Loyola Marymount University. For the last ten years she has been applying her psychological foundation to sales and business management. Cresson believes wholeheartedly that play and community space can combine to exert a powerfully enriching influence on child, family and community development. She loves learning new things, spending time with her husband and 9 yr old daughter Chloe, and training for/ competing in triathlon and aquabike races.



### **CAROLINE O'NEAL, CPSI, ASLA, PROJECT.MANAGER LANDSCAPE.DESIGNER**

A San Francisco native, O'Neal loves all things parks and recreation. With a master's degree in landscape architecture from the University of Colorado, Denver, she is a fierce advocate for accessibility to parks, open space and nature. She believes that these places bring communities together, foster a love of the world and ecology around us and, of course, encourage play! Her years of experience in public design and urban renewal bring a unique perspective. She is a lover of the outdoors and can be found climbing mountains, backpacking or growing her own food on her urban farm.



### **IAN PARSONS, CPSI, JR.PROJECT.MANAGER**

A recent graduate of Cal Poly's Experience Industry Management program with a minor in Entrepreneurship, Ian combines a passion for play with a love for everything outdoors. He is excited to contribute to SPEC's impressive portfolio with dynamic play areas that encourage independent thinking and social problem-solving. When not surfing or hiking, you can catch Ian enjoying a soccer game on his couch with his plus-sized orange cat named Andretti.



## SPEC Guarantee

**Specified Play Equipment provides FREE warranty labor on all SPEC installed equipment in California**

- Equipment must have been originally installed by SPEC installers
- Labor covered must be on Equipment under manufacturer's warranty
- Covers all SPEC Playground and Sport Equipment brands
- Applies only to customers in California

### Manufacturer + SPEC:

- Slide breaks 14 years after installation
- Manufacturers Warranty + SPEC
- Cost to replace slide
  - \$0 equipment
  - \$0 freight
  - \$0 installation
  - Total: \$0
- SPEC provides FREE Lifetime Warranty labor on SPEC installed equipment
- Slide then comes with new 15-year warranty

### Other Companies:

- Slide broken 14 years after installation
- Cost to replace broken slide:
  - \$4,700 equipment
  - \$1,300 freight
  - \$3,000 installation
  - Total: \$9,000
- New slide does not come with new warranty

## Professional Project References

**Pete Chiamos**

Parks Manager  
City of Foster City  
650.286.3549  
pchiamos@fostercity.org

**Joseph Pandolfo, Ed.D.**

Deputy Superintendent,  
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**Geoff de Santis**

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**John Gianoli**

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**Brian Fletcher**

Principal  
Callander Associates  
650.375.1313  
bfletcher@callanderassociates.com

## Testimonials

*David Yosso provided a Free Needs Assessment for Rincon Valley School District to review all our playground equipment. We used this comprehensive report to replace our equipment with a district wide standard. We interviewed and asked other districts to make sure we did our due diligence. SPEC was suggested for our short list interviews among all the major brands and companies. SPEC has proven to be the most trustworthy, price competitive, and reliable company on the market. We can't say enough about the professionalism and honesty we receive from the SPEC staff and their products and services are amongst the highest quality at a reasonable price. RVUSD can rely on SPEC to provide what they say they will provide on time and under budget.*

**Joseph Pandolfo, Ed.D. Deputy Superintendent, Rincon Valley Union School District**

*Mr. Yosso provided a Free Needs Assessment for Cotati-Rohnert Park School District and reviewed the entire school districts playground equipment. The district came up for a bond and since our equipment was so old and out of compliance we had the opportunity to replace all our equipment with a district standard. Working with Mr. Yosso is easy and reliable. He comes through when he says he will and is extremely knowledgeable and accountable. I've worked with several other playground companies in the past but now that we work with David Yosso and SPEC we are set.*

**Josh Savage Executive Director, Cotati-Rohnert Park Unified School District**



# PLAY THAT MOVES YOU®

Creating Play That Moves You requires dedication, research and a fierce passion for bringing a higher level of play to communities. The results are more than worth the effort. Products such as Novo® Playful Furniture and Taktiks® move us to design the best play environments for all. Taking play interaction to the next level is the Konnection™ Swing. There isn't a better way to connect on the playground - whether it's an adult and a child or two kids. The fusion of traditional and active-based play lays the foundation for an environment where everyone can develop physically, emotionally, socially and cognitively through play. It fosters opportunities for the types of experiences that bring communities together and move us in so many ways. Join Our Movement and see how you can bring a higher level of play to your community!

## GET MOVING!

Burke's unique fitness offerings keep people of all ages moving! Our Intensity® and Nucleus® playgrounds feature a fusion of traditional and fitness-based play that engages children to move like never before. The ELEVATE® Fitness Course features challenging obstacles designed for healthy competition and fun for ages 5-12 or 13 plus. Our variety of fitness play options ensures everyone has the opportunity to reap the benefits of movement at any age and skill level.

## MOVE YOUR MIND

Extensive research suggests that play provides tremendous developmental benefits to children. In fact, it's been said that children learn through play - it helps their brains and bodies develop. There's no such thing as too much of a good thing when it comes to play!

## INTERACTIONS THAT MOVE US

Play brings communities together and strengthens families and friendships. Burke's playgrounds provide amazing opportunities for kids to develop socially from playing independently at a young age, transitioning to parallel play and learning how to cooperatively play together as their development continues.

## MOTION THAT MOVES YOU

Movement is essential to life and to play. Motion play creates movement for children of all abilities and assists with many developmental areas, including increased spatial awareness, inner ear stimulation and balance. Motion can be soothing to children with sensory processing differences and offers an exciting activity for everyone to enjoy.

## PLAY THAT MOVES DEVELOPMENT

Play is an important part of a child's emotional development and it is often through play that they learn necessary skills such as patience and empathy. Play also helps children learn how to express and manage their feelings, which is the grounds for much of a child's future success and well-being.





# WORK THAT MOVES US

What we bring to work every day is more than just ourselves. Our ideas, craftsmanship and collaboration form our culture and help us bring a higher level of play to communities around the world.

## HANDCRAFTED IN AMERICA'S HEARTLAND

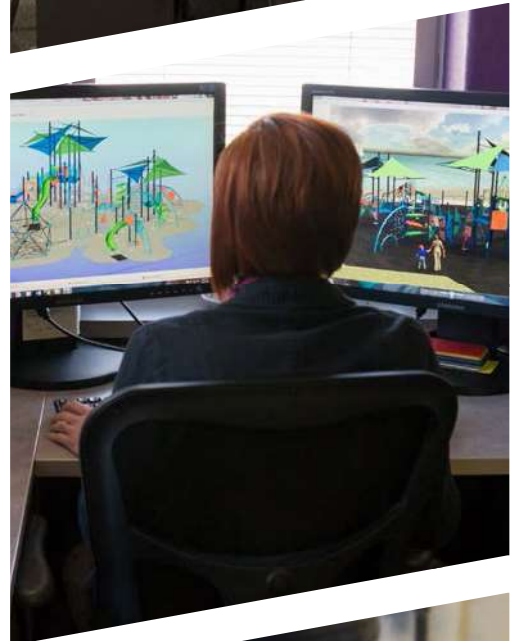
Walk through our Fond du Lac, WI manufacturing facility and you will see playgrounds coming to life through the hands of our people. In the age of assembly lines, we work to combine efficiency with a personal touch that makes every playground special. Bringing quality playgrounds to communities like yours is Work That Moves Us, and we hope the playgrounds we make move you too.

## SUPERIOR SERVICE

Customer Service is a hallmark of Burke and we take pride in the fact that when you call, we answer. Yes, a real-live person will answer your call and help to direct you to the proper person. We have factory-direct customer service representatives that are available to answer questions, help with replacements parts or field inquiries about installations.

## YOUR BURKE REPRESENTATIVE

We as Burke Representatives are passionate about bringing play to your community and helping you design your perfect play environment! We are knowledgeable and experienced about the entire playground process from site evaluation to design to maintenance and will work with you beyond installation to make sure your playground is, and remains, all you dreamed!





# BURKE'S HISTORY

John Edward was a farmer in Fond du Lac, Wisconsin and farmed the land the Burke company headquarters stands on today. In 1920, he incorporated a weather-stripping company that quickly expanded to include the design and production of designer radiator furniture. After receiving a request to fabricate a slide for a family friend, Burke entered the playground industry! Soon playground products were the company's main focus and they introduced Swing King, a residential line of play equipment.

When World War II began, Burke, like many companies, changed their focus to the war effort. J. E. Burke, always an inventor, devised a self-contained ammunition cart that could be parachuted to army personnel. The Parachute, as it was suitably named, was also used to deliver food and medical supplies. The company's dedication earned special recognition, and in 1943, the J.E. Burke Company was awarded an Excellence in War Production citation. Over the next 40 years, the Burke family grew the business and began to add interesting color and material combinations. In 1972, Burke invented the original Funnel Ball® that became a staple on playgrounds across the country.

In the late 1990's, Greg Burke, grandson of founder J.E. Burke, determined it was time to find a successor to lead the business into the 21st Century. Tim Ahern became the president/CEO of Burke in 1997 and remained until 2015 when Incline Equity Partners invested in Burke and Michael Phelan became the new president/CEO.

Most recently, in May 2017, The Halifax Group joined Burke's management team as an investment partner to continue the company's growth plans. All design and manufacturing operations continue to be located in Fond du Lac, Wisconsin on the same plot of land where J.E. Burke founded the company nearly 100 years ago.

Burke remains committed to the original innovation, customer service and superior quality that sustained the company for generations. We are bringing play to the next level with our focus on "Play That Moves You" and innovating products that move all of us in so many ways.



# BURKE BUILT QUALITY

## Discover the value of investing in a Burke Playground:

**KOREKONNECT® DIRECT-BOLT CLAMP SYSTEM:** Nucleus® and Voltage® feature our Industry-leading KoreKconnect direct-bolt clamp system resulting in the strongest and most accurate connection system ever. Factory located connection points make for easy, precise installation and an error-free fit. Best of all, KoreKconnect is covered for 100 years under our non-prorated Generations Warranty®.

**DIRECT-BOLT CONNECTION SYSTEM:** Intensity, ELEVATE® Fitness Course, ACTIVATE® Fitness Circuit and Little Buddies® feature Burke's trusted direct-bolt connection that uses a durable, straightforward direct-bolt system to ensure a trouble-free installation and provide the necessary strength to accommodate the demands of playing children. Like our KoreKconnect system, Direct-Bolt connections are covered for 100 years under our Generations Warranty.

**EZKONNECT® DECK MOUNTING SYSTEM:** Our exclusive self-leveling deck attachment and factory CNC construction allows for faster and more precise location of decks during installation. The 2-bolt per corner deck attachment increases overall structure strength and stability.

**PLATFORMS:** Burke's oversized non-slip platforms are constructed of heavy-duty punched steel that can support more than 2 tons. Our vinyl coating is California compliant, free of lead and other hazardous heavy metals.

**TAMPER-RESISTANT STAINLESS STEEL HARDWARE:** All hardware is covered for 100 years under our Generations Warranty.

**PREMIUM POWDER COATINGS:** Our industry-leading powder coatings and finishes prevent fading, last longer and deter rust. We also offer a "coastal package" powder coat system. This special powder coat system for metal components and upright posts will provide additional corrosion and chemical protection along with added longevity to the color and gloss retention of the powder coated parts. Contact your Burke Representative for more information on colors, price and warranty.

**COMPOUND PLASTICS WITH UV-16:** You'll get long wear and bright, vibrant colors that hold up for years thanks to our thick, durable rotomolded plastics with UV-16 protection. This is why we can cover them for 15 years under our non-prorated Generations Warranty.

**CLIMBING CABLES:** Our climbing cables are flexible enough to provide movement, yet strong enough to last. Our ropes are made from 6 polyester cords with steel reinforcement wrapped around a synthetic fiber core. Each cord contains 8 galvanized steel strands tightly covered with polyester multi-fibers. Our RopeVenture® cables consist of 6 strands, each containing 24 stainless steel reinforcing strands within a nylon sleeve, wrapped around a solid nylon core.

**ALUMINUM CONNECTORS:** Swivel connectors at the end of our ropes allow assembly at any angle with no unwanted twists in the net. The aluminum fittings used to secure the joints are swaged in place to prevent any movement between the rope and fittings that could cause wear.





# FREE RESOURCES

## NPPS SAFETY KIT

Burke truly gives you the most value for your money. As part of our Total Cost of Ownership Package, we offer value-added resources FREE with every playground structure purchase. The National Program for Playground Safety (NPPS) Playground Supervision Safety Kit helps supervisors and educators be prepared on the playground. Learn more at [bciburke.com/safety](http://bciburke.com/safety).

## CUSTOM MAINTENANCE KIT

To help maintain a safe, functioning playground we include a custom maintenance schedule, touch-up paint, graffiti remover and carrying case FREE with every playground structure purchase.

## PLANNING & FUNDING TOOLS

We provide you with FREE tools to plan your playground from fundraising and design to installing a community build playground. At Burke, we understand the dedication and hard work it takes to raise the funds for playground equipment. That's why we created Funds for Fun, a direct donation fundraising program to help your organization raise the funds it needs for your new playground. We've also partnered with The School Funding Center to provide up-to-date grant information along with expert grant writing services. Learn more at [bciburke.com/funding](http://bciburke.com/funding).



**FREE FUNDRAISING TOOLS!**





# BURKE GENERATIONS WARRANTY®

## The Longest and Strongest warranty in the industry

BCI Burke Company, LLC ("Burke") warrants that all standard products are warranted to be free from defects in materials and workmanship, under normal use and service, for a period of one (1) year from the date of shipment.

### We stand behind our products.

In addition, the following products are warranted, under normal use and service from the date of shipment as follows:

- One Hundred (100) Year Limited Warranty on aluminum and steel upright posts (including Intensity®, Synergy™, Nucleus®, Voltage®, Little Buddies®, ELEVATE®, ACTIVATE®, INVIGORATE™) against structural failure due to corrosion, deterioration or workmanship.
- One Hundred (100) Year Limited Warranty on KoreConnect® clamps against structural failure due to corrosion, deterioration or workmanship.
- One Hundred (100) Year Limited Warranty on Hardware (nuts, bolts, washers)
- One Hundred (100) Year Limited Warranty on bolt-through fastening and clamp systems (Synergy™, Intensity®, Nucleus®, Voltage®, Little Buddies®, ELEVATE®).
- Twenty-Five (25) Year Limited Warranty on spring assemblies and aluminum cast animals.
- Fifteen (15) Year Limited Warranty on structure platforms and decks, metal roofs, table tops, bench tops, railings and barriers against structural failure due to materials or workmanship.
- Fifteen (15) Year Limited Warranty on all plastic components including StoneBorders against structural failure due to materials or workmanship.
- Ten (10) Year Limited Warranty on ShadePlay Canopies fabric, threads, and cables against degradation, cracking or material breakdown resulting from ultra-violet exposure, natural deterioration or manufacturing defects. This warranty is limited to the design loads as stated in the specifications.
- Ten (10) Year Limited Warranty on NaturePlay® Boulders and GFRG products against structural failure due to natural deterioration or workmanship. Natural wear, which may occur with any concrete product with age, is excluded from this warranty
- Ten (10) Year Limited Warranty on Full Color Custom Signage against manufacturing defects that cause delamination or degradation of the sign. Full Color Custom Signs also carry a two (2) year warranty against premature fading of the print and graphics on the signs.
- Five (5) Year Limited Warranty on Intensity® and RopeVenture® cables and LEVEL X® flex bridge against premature wear due to natural deterioration or manufacturing defects. Determination of premature wear will be at the manufacturer's discretion.
- Five (5) Year Limited Warranty on moving parts, including swing components, against structural failure due to materials or workmanship.
- Five (5) Year Limited Warranty on PlayEnsemble® cables and mallets against defects in materials and workmanship.
- Three (3) Year Limited Warranty on electronic panel speakers, sound chips and circuit boards against electronic failure caused by manufacturing defects.

The warranty stated above is valid only if the equipment is erected in conformity with the layout plan and/or installation instructions furnished by BCI Burke Company, LLC using approved parts; have been maintained and inspected in accordance with BCI Burke Company, LLC instructions. Burke's liability and your exclusive remedy hereunder will be limited to repair or replacement of those parts found in Burke's reasonable judgment to be defective. Any claim made within the above stated warranty periods must be made promptly after discovery of the defect. A part is covered only for the original warranty period of the applicable part. Replacement parts carry the applicable warranty from the date of shipment of the replacement from Burke. After the expiration of the warranty period, you must pay for all parts, transportation and service charges.

Burke reserves the right to accept or reject any claim in whole or in part. Burke will not accept the return of any product without its prior written approval. Burke will assume transportation charges for shipment of the returned product if it is returned in strict compliance with Burke's written instructions.

**THE FOREGOING WARRANTIES ARE EXCLUSIVE AND IN LIEU OF ANY OTHER WARRANTY, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. IF THE FOREGOING DISCLAIMER OF ADDITIONAL WARRANTIES IS NOT GIVEN FULL FORCE AND EFFECT, ANY RESULTING ADDITIONAL WARRANTY SHALL BE LIMITED IN DURATION TO THE EXPRESS WARRANTIES AND BE OTHERWISE SUBJECT TO AND LIMITED BY THE TERMS OF BURKE'S PRODUCT WARRANTY. SOME STATES DO NOT ALLOW THE EXCLUSION OF CERTAIN IMPLIED WARRANTIES, SO THE ABOVE LIMITATION MAY NOT APPLY TO YOU.**

**Warranty Exclusions:** The above stated warranties do not cover: "cosmetic" defects, such as scratches, dents, marring, or fading; damage due to incorrect installation, vandalism, misuse, accident, wear and tear from normal use, exposure to extreme weather; immersion in salt or chlorine water, unauthorized repair or modification, abnormal use, lack of maintenance, or other cause not within Burke's control; and

**Limitation of Remedies:** Burke is not liable for consequential or incidental damages, including but not limited to labor costs or lost profits resulting from the use of or inability to use the products or from the products being incorporated in or becoming a component of any other product. If, after a reasonable number of repeated efforts, Burke is unable to repair or replace a defective or nonconforming product, Burke shall have the option to accept return of the product, or part thereof, if such does not substantially impair its value, and return the purchase price as the buyer's entire and exclusive remedy. Without limiting the generality of the foregoing, Burke will not be responsible for labor costs involved in the removal of products or the installation of replacement products. Some states do not allow the exclusion of incidental damages, so the above exclusion may not apply to you.

The environment near a saltwater coast can be extremely corrosive. Some corrosion and/or deterioration is considered "normal wear" in this environment. Product installed within 500 yards of a saltwater shoreline will only be covered for half the period of the standard product warranty, up to a maximum of five years, for defects caused by corrosion. Products installed in direct contact with saltwater or that are subjected to salt spray are not covered by the standard warranty for any defects caused by corrosion.

Contact your local Burke Representative for warranty information regarding Burke Turf® and Burke Tile products.

### Terms of Sale

**Pricing:** Prices published in this catalog are in USD, are approximate and do not include shipping & handling, surfacing, installation nor applicable taxes. All prices are subject to change without notice. Contact your Burke representative for current pricing. Payments are to be made in USD.

**Weights:** Weights are approximate and may vary with actual orders.

**Installation:** All equipment is shipped unassembled. For a list of factory-certified installers in your area, please contact your Burke representative.

**Specifications:** Product specifications in this catalog were correct at the time of publication. However, product improvements are ongoing at Burke, and we reserve the right to change or discontinue specifications without notice.

**Loss or Damage in Transit:** A signed bill of lading is our receipt from a carrier that our shipment to you was complete and in good condition upon arrival. Before you sign, please check the Bill of Lading carefully when the shipment arrives to make sure nothing is missing and there are no damages. Once the shipment leaves our plant, we are no longer responsible for any damage, loss or shortage.

For more information regarding the warranty, call Customer Service at 920-921-9220 or 1-800-356-2070.

01/2020

# COLORS THAT MOVE YOU

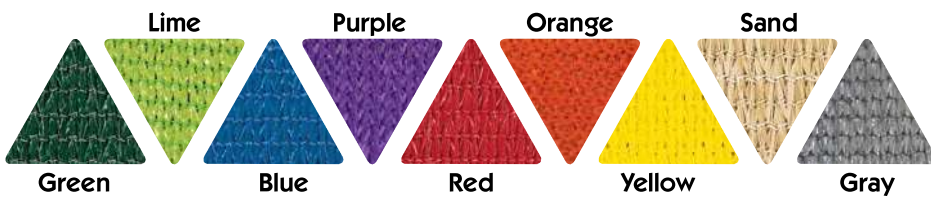
## HDPE PLASTIC PANELS



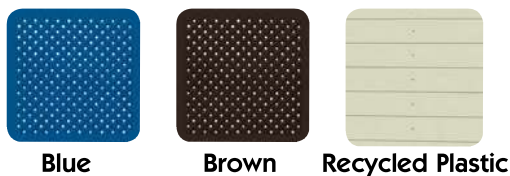
## POWDER COAT PAINT



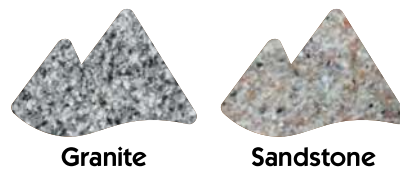
## SHADE CANOPIES



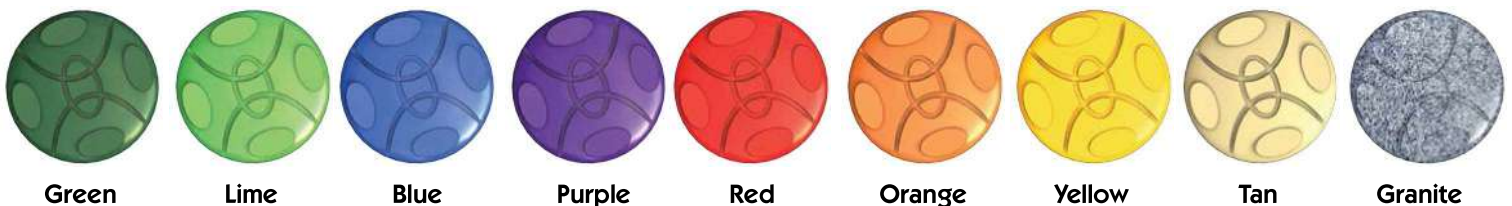
## PLATFORMS



## ROCKIT CLIMBERS



## ROTOMOLD PLASTIC



VISIT [BCIBURKE.COM/COLORSELECTION](http://BCIBURKE.COM/COLORSELECTION) TO CUSTOMIZE YOUR PLAYGROUND COLORS!

## Next Steps – Please Contact

**Chris Olsen and David Yosso**

Specified Play Equipment Company

121 #1 Industrial Road Belmont, CA 94002

### Contact Information

**M:** 650.863.5006-David

650.769.0775-Chris

**O:** (800) 475-1071

David@specplay.com

C.Olsen@specplay.com

Thank you!

**www.SPECPLAY.com**





121 N 27th St. | San Jose, CA 95116

Tel: (408) 226-TREE (8733) | Fax: (408) 281-8733 | Lic #705171

[www.andersonstrecare.com](http://www.andersonstrecare.com)

Proposal #13807

Date: 09/09/2020

**Gilroy Unified School District**7810 Arroyo Circle  
Gilroy, CA 95020

main: 669.205.4000

mobile: 408 710-8480

[dan.mcauliffe@gilroyunified.org](mailto:dan.mcauliffe@gilroyunified.org)Location: 475 Old Gilroy St  
Gilroy, CA 95020**Terms**

Due on receipt

475 Old Gilroy St 95020

ITEM DESCRIPTION	QUANTITY	UNIT PRICE	AMOUNT
<b>1) Tree Removal - Moderate - Sycamore</b> Safely remove the tree(s) as close to grade level as practical. Remove resulting debris. Location: Inside courtyard at Kinder Play area	1	\$2,360.00	\$2,360.00
<b>2) Stump Grinding - Moderate - Sycamore</b> Removal of all or part of the concrete retaining wall may be required for stump grinder access. Grind stump below surface to a depth of 12-20 inches or until woody stump material is removed. Spread excess grindings adjacent to stump site. Location: Inside courtyard at Kinder Play area	1	\$640.00	\$640.00
<b>3) Planting - 36 Inch Box - To be determined</b> Supply and install a 36-inch boxed tree of a species to be determined. Tree will be planted according to ANSI A300 standards. It will be staked and mulched as appropriate. Aftercare is the responsibility of the property owner to ensure survival and plant survival is not guaranteed as part of this proposal. This is our base price for installation of a tree of this size, and applies to most species in most locations. This price may increase based on tree species, site access, and other factors outside our control. If this price must increase for any reason, we will notify the client prior to tree installation. Location: Inside courtyard at Kinder Play area	1	\$1,860.00	\$1,860.00
<b>4) Saw Cut Concrete - Sycamore</b> Saw cut concrete to allow for grinder access. Re-pour section upon completion of stump removal and tree replacement. Location: Inside courtyard at Kinder Play area	1	\$2,160.00	\$2,160.00





All work will be completed in accordance with these plans unless subsequent changes are agreed upon in writing. Balances not paid by the due date are subject to late fees.

SUBTOTAL \$7,020.00

SALES TAX \$0.00

TOTAL \$7,020.00

Signature

x

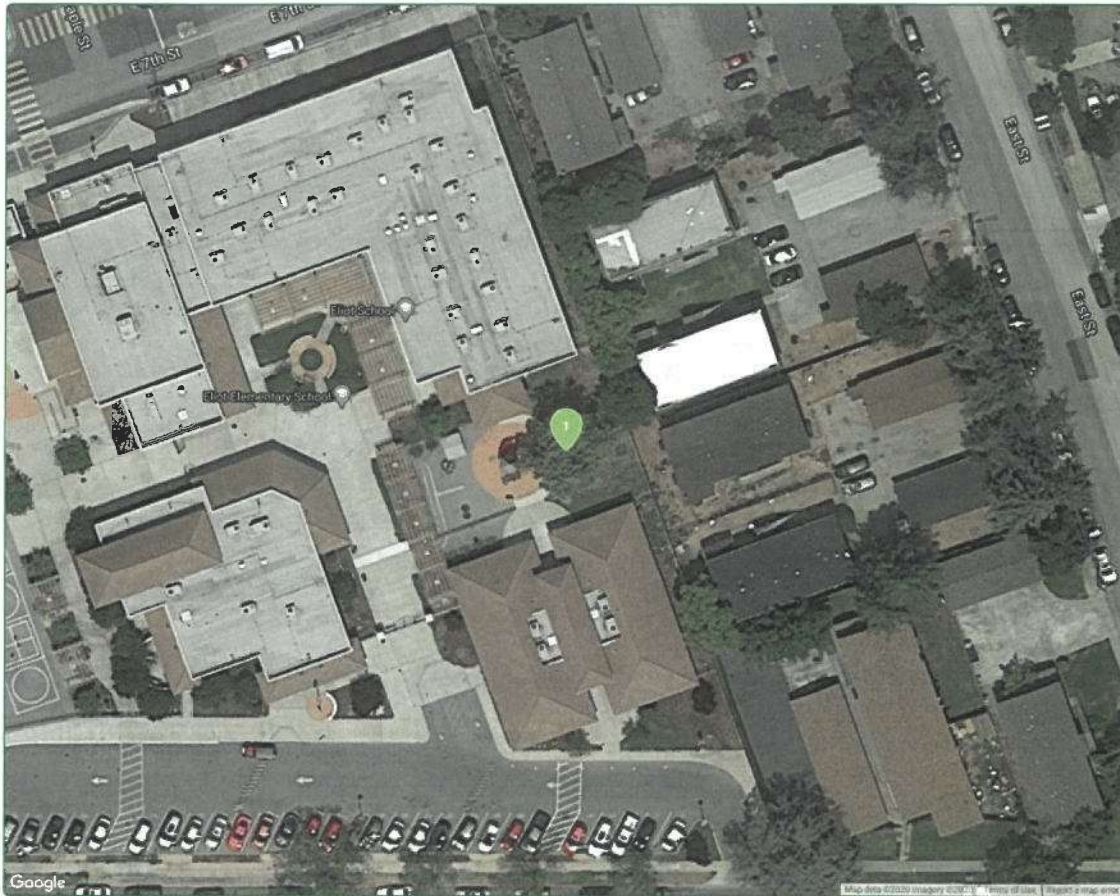
Please sign here to accept the terms and conditions

Item 1



Item 1





ID	DESCRIPTION	COLOR
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1		
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### Terms and Conditions

It is agreed by and between Anderson's Tree Care Specialists, Inc. and the authorizing party (customer and/or customer's agent) that the following provisions are made as part of this contract:

**Insurance by Contractor:** Anderson's Tree Care Specialists, Inc. warrants that it is insured for liability resulting from injury to person(s) or property and that all employees are covered by Workers' Compensation as required by law. Certificates of coverage are available upon request.

**Cancellation Fee:** Anderson's Tree Care Specialists, Inc. kindly requests that the authorizing party provide at least 24 hours' notice of any full or partial work cancellation or postponement. If a crew has been dispatched to the job site during normal work hours and is unable to perform the agreed upon work due to variables within the customer's control, the customer will be assessed a mobilization fee of \$600.00 for incurred expenses. If this occurs outside of normal business hours, the mobilization fee will be \$900.

**Completion of Contract:** Anderson's Tree Care Specialists, Inc. agrees to do its best to meet any agreed upon performance dates but shall not be liable in damages or otherwise for delays because of inclement weather, labor, or any other cause beyond its control; nor shall the customer be relieved of completion for delays.

**Tree Ownership:** The authorizing party warrants that all trees listed are located on the customer's property, and, if not, that the authorizing party has received full permission from the owner to allow Anderson's Tree Care Specialists, Inc. to perform the specified work. Should any tree be mistakenly identified as to ownership, the customer agrees to indemnify Anderson's Tree Care Specialists, Inc. for any damages or costs incurred from the result thereof.

**Safety:** Anderson's Tree Care Specialists, Inc. warrants that all arboricultural operations will follow the latest version of the ANSI Z133.1 industry safety standards. The authorizing party agrees to not enter the work area during arboricultural operations unless authorized by the crew leader on-site.

**ANSI A300 Tree Care Standard Definitions:** The following definitions apply to specifications detailed in this proposal.

**Clean:** Selective pruning to remove one or more of the following parts: dead, diseased, and/or broken branches. Unless noted otherwise on this proposal, all cleaning will be of branches 1 inch diameter or greater throughout the entire crown.

**Crown:** The leaves and branches of a tree measured from the lowest branch on the trunk to the top of the tree.

**Leader:** A dominant or co-dominant, upright stem.

**Raise:** Selective pruning to provide vertical clearance.

**Reduce:** Selective pruning to decrease height and/or spread by removing specified branches.

**Restore:** Selective pruning to improve the structure, form, and appearance of trees that have been severely headed, vandalized, or damaged.

**Thin:** Selective pruning to reduce density of live branches, usually by removing entire branches.

**Vista pruning:** Selective pruning to allow a specific view, usually by creating view "windows" through the tree's crown.

**Stump Removal:** Unless specified in the proposal, stump removal is not included in the price quoted. Grindings from stump removal are not hauled unless specified in this proposal. Surface and subsurface roots beyond the stump are not removed unless specified in this proposal.

**Concealed Contingencies:** Any additional work or equipment required to complete the work, caused by the authorizing party's failure to make known or caused by previously unknown foreign material in the trunk, the branches, underground, or any other condition not apparent in estimating the work specified, shall be paid for by the customer on a time and material basis. Anderson's Tree Care Specialists, Inc. is not responsible for damages to underground sprinklers, drain lines, invisible fences or underground cables unless the system(s) are adequately and accurately mapped by the authorizing party and a copy is presented before or at the time the work is performed.

**Clean-up:** Unless otherwise specified in the proposal, clean-up shall include removing wood, brush, and clippings, and raking of the entire area affected by the specified work.

**Lawn Repair:** Anderson's Tree Care Specialists, Inc. will attempt to minimize all disturbances to the customer's lawn. However, lawn repairs are not included in the contract price, unless noted otherwise on this proposal.

**Terms of Payment:** Unless otherwise noted in this proposal, the customer agrees to pay the account in full within 30 days of work completion. Failure to remit full payment within the payment term will result in a finance charge of 3.00% per month. A 3.00% Finance Charge will be added to credit card payments.

**Returned Check Fee:** There will be a \$25.00 fee charge for all checks returned to our office for non-sufficient funds.





### City Tree Permit Regulations and Forms

Location	Website	Additional Information	Email	Phone	Office Hours	Address
City of Campbell City of Cupertino	<a href="http://www.ci.campbell.ca.us">www.ci.campbell.ca.us</a> <a href="http://cupertino.org">cupertino.org</a>	Search 'Tree Removal Permit' > 'Our City' > 'Departments' > 'Community Development' > 'Planning' > 'Residential Development' > 'Tree Protection & Tree Removal'	<a href="mailto:planning@campbellca.gov">planning@campbellca.gov</a>	408-866-2140 408-777-3200	Monday - Friday, 8am - 5pm Monday - Thursday, 7:30am - 5:30pm Friday, 7:30 - 4:30	70 North First Street, Campbell, CA 95008 10300 Torre Avenue, Cupertino, CA 95014
City of Gilroy	<a href="http://www.cityofgilroy.org">www.cityofgilroy.org</a>	Under 'Your Government' > 'Community Development' > 'Planning' > 'Tree Removal Permits'		408-845-0451	Monday - Friday, 9am - 5pm	7351 Rosanna St., Gilroy, CA 95020
City of Menlo Park	<a href="http://menlopark.org">menlopark.org</a>	Under 'Government' > 'City Departments' > 'Public Works' > 'Maintenance Division' > 'Trees'	<a href="mailto:cbornet@menlopark.org">cbornet@menlopark.org</a>	650-330-6793	Monday - Thursday, 7am - 4:30pm Friday, 7am - 3:30pm, Closed every other Friday	701 Laurel St., Menlo Park, CA 94025
City of Monte Sereno	<a href="http://montesereno.org">montesereno.org</a>	Under 'Form Center' > Search 'Tree Removal Permit Application' Under 'Government' > 'Development Services' > 'Planning' > 'Applications / Permits'		408-354-7635	Monday - Friday, 9am - 5pm	18041 Saratoga - Los Gatos Road, Monte Sereno, CA 95030
City of Morgan Hill	<a href="http://www.ci.morganhill.ca.us">www.ci.morganhill.ca.us</a>	Under 'Departments' > 'Community Development' > 'Planning' > 'Regulations' > 'Zoning' > 'Trees and Landscaping'	<a href="mailto:planning@morganhill.ca.gov">planning@morganhill.ca.gov</a>	408-778-6480	Monday - Friday, 8am - 5pm	17575 Peak Avenue, Morgan Hill, CA 95037
City of Mountain View	<a href="http://mountainview.gov">mountainview.gov</a>	Under 'Tree Removal' > Search 'Tree Removal Permit Application' Under 'Government' > 'Development Services' > 'Planning' > 'Applications / Permits' > 'Departments' > 'Community Development' > 'Planning' > 'Regulations' > 'Zoning' > 'Trees and Landscaping'		650-903-6306	Monday - Friday, 8am - 4pm	500 Castro St., Mountain View, CA 94041
City of Palo Alto	<a href="http://www.cityofpaloalto.org">www.cityofpaloalto.org</a>	Search 'Tree Removal' Under 'Community Development and Transportation' > 'Planning Services' > 'Tree Preservation & Maintenance' Under 'Planning, Building & Code Enforcement' > 'Planning Division' > 'Tree Removal Permits'	<a href="mailto:pwps@cityofpaloalto.org">pwps@cityofpaloalto.org</a>	650-617-3173 650-780-7295	Monday - Thursday, 9am - 12pm Monday - Friday, 8am - 5pm	285 Hamilton Avenue, Palo Alto, CA 94301 1017 Middlefield Road, Redwood City, CA 94063
City of San Jose	<a href="http://www.ci.sanjoseca.gov">www.ci.sanjoseca.gov</a>	Under 'Planning, Building & Code Enforcement' > 'Planning Division' > 'Tree Removal Permits'	<a href="mailto:cdrecher@redwoodcity.org">cdrecher@redwoodcity.org</a>	408-794-1901		200 E. Santa Clara St., San Jose, CA 95113
City of Saratoga	<a href="http://www.saratoga3.ca.us">www.saratoga3.ca.us</a>	Search 'Tree Removal' Under 'Homes, Streets and Property' > 'Tree Removal'	<a href="mailto:arborist@saratoga3.ca.us">arborist@saratoga3.ca.us</a>	408-868-1276 408-730-7506	Mondays 8:00am - Noon, Or by appointment Monday - Friday, 7am - 4pm	13777 Fruitvale Avenue, Saratoga, CA 95070 456 W. Olive Ave., Sunnyvale, CA 94086
County of Santa Clara	<a href="http://www.sccp.humanities.org">www.sccp.humanities.org</a>	Under 'I Want To...' > 'Apply for a Permit' > 'Tree Removal'		408-299-5700	Monday - Friday, 8am - 4:30pm	70 W. Hedding St., San Jose, CA 95110
Town of Atherton	<a href="http://ci.atherton.ca.us">ci.atherton.ca.us</a>	Under 'Town Government' > 'Departments' > 'Building' > 'Arborist Services & Tree Protection'	<a href="mailto:sberntz@ci.atherton.ca.us">sberntz@ci.atherton.ca.us</a>	650-752-0526		150 Watkins Avenue, Atherton, CA 94027
Town of Los Gatos	<a href="http://www.ci.losgatosca.gov">www.ci.losgatosca.gov</a>	Under 'Living in Los Gatos' > 'Town, Departments and Services' > 'Parks and Public Works' > 'Trees'	<a href="mailto:manager@osgatosca.gov">manager@osgatosca.gov</a>	408-399-5771	Monday - Friday, 8am - 1pm	41 Milos Avenue, Los Gatos, CA 95030

























## Farm Safety Updates Proposal

We are looking to improve the safety of the school farm through improved plumbing and added Wi-Fi for courses and security camera functions.

### Updated Plumbing

Swine Barn- Updating the plumbing from PVC to a more durable metal. The hogs frequently are breaking the PVC causing excess costs and potential water damage. The broken pieces of PVC can also be ingested by the animal or cause a laceration. This can lead to infections and more cost on our students and the potential loss of their project. Because there is no one on the farm facility 24/7 many of these damages are not caught for several hours. Better plumbing material and proper mounting will decrease the likelihood of the hogs being able to physically break the pipes. This adds to greater safety for the animals as well as less damage to clean up multiple times a summer.

Sheep and Goat Barns- Updating the plumbing to the sheep and goat barns so that each pen will have an automatic waterer available with a shutoff right behind each pen. This is important because the goats often knock over their buckets and will then be out of water for the majority of the day. Also, when school is in session and it is very warm, they typically drink all of the water in their buckets and are low by 2:00 and students will not be at the farm until their designated evening feeding hour of 6:00. This means that animals are without water during peak heat of the day. By providing plumbing with spigots at each pen, we will be able to set up hanging automatic waterers for each animal, thus ensuring cool and clean water to them at all times of the day.

### Wi-Fi and Security Cameras

Wi-Fi- this is needed at the farm so that courses and summer forms can be filled out. It is our hopes to utilize the farm on a more regular basis for our courses. Now that students are 1-1 with devices, they will be recording notes for observations on their computers. It will also be nice to set up for virtual labs and demonstrations during virtual learning for many of our courses. All entries for fairs are online and filled out with the advisors during the summer, typically at the farm. Until now, we have been using personal hotspots to ensure that all entries are made in a timely manner. This will also help us when instructing our students on livestock evaluation. They will be able to quickly reference videos on their devices and look for similar characteristics in the animals at the farm.

Cameras- These cameras are needed for extra security reasons. It is important to have eyes on all the animals at the farms during all hours of the day. Being that they are living creatures, accidents can happen, and this will allow us to be able to identify if there is something of concern to be addressed.

Cameras will also help with watching the breeding animals when they are close to being due. If an animal is in distress for too long, it can lead to death of the mother and offspring. The cameras will also bring added security at the farm in identifying who may have left an item unlocked or forgot to lock the gate. It is also a great benefit to make sure that only approved members are at the farm (students and parents ONLY). This extra level of security would be a great benefit. As both advisors do not live in town, it is an added level of security for us to be able to keep eyes on the farm and ensure that everyone/thing is safe, even from a greater distance.

# MISSION VALLEY

## Truck Center

**Quote #**  
2202310

**PO Box 611150, San Jose, CA 95161**  
**780 East Brokaw Road, San Jose, CA 95112**

**Telephone (408) 933-2300**  
**Fax (408) 436-0313**

<b>Contact:</b> Dan McAuliffe	<b>Email:</b> <a href="mailto:dan.mcauliffe@gilroyunified.org">dan.mcauliffe@gilroyunified.org</a>	<b>VIN#:</b> 1FTMF1CB8LKE64696
<b>Purchaser:</b> Gilroy Unified School District	<b>Phone:</b> 408-842-8297	<b>Stock#:</b> 2202310
<b>Address:</b> 7810 Arroyo Circle	<b>City:</b> Gilroy	<b>State:</b> CA
<b>Quantity:</b> 1	<b>Year:</b> 2020	<b>Make:</b> FORD
<b>Model:</b> F150 RC	<b>Miles:</b> 6	<b>Date:</b> 9/29/2020
		<b>Zip:</b> 95020
		<b>PO Number:</b>

### Specifications

**I/We hereby order from you, subject to all terms, conditions and agreements contained herein, and the ADDITIONAL PROVISIONS, attached as Sales Agreement, the following:**

Wheel Base: 141	CA:	GVW: 6170	Type: PK	Exterior Color: WHITE
Engine: 3.3L		Body: PICK-UP 8FT BED.	Interior Color:	
Trans: AUTO				
Axle, Front: 4X2				
Axle, Rear:				
Tires:				
Wheels: STEEL				
Brakes: ABS				
Steering: POWER				
Fuel Tanks:				

**Other Vehicle Information: See Attached**

**Special programs, terms and conditions listed below**

**Email: dan.mcauliffe@gilroyunified.org**

### Special Equipment:

A/C, AM/FM/RADIO, .  
**NEW 2020 F150 RC, WORK TRUCK PKG, 8FT BED.**  
**REGULAR CAB. Power Group.**



### Legal or Lien

**Legal Name:**  
**Address:**  
**City:**  
**State:** **Zip:**

Purchaser has read all of this Order and the attached Sales Agreement, Including the reference to Warranty and NO WARRANTIES OF MERCHANTABILITY OR FITNESS. The Purchaser agrees that all such provisions are part of this Order and that this Order supersedes any prior agreements and is the complete and exclusive agreement on the subject matters covered by this Order. THIS ORDER SHALL NOT BECOME BINDING UNTIL ACCEPTED BY THE DEALER'S AUTHORIZED REPRESENTATIVE. IN THE CASE OF A TIME SALE, THE DEALER SHALL NOT BE OBLIGATED TO SELL UNTIL A FINANCE SOURCE APPROVES THIS ORDER AND AGREES TO PURCHASE A RETAIL INSTALLMENT CONTRACT BETWEEN THE PURCHASER AND THE DEALER BASED ON THIS ORDER. Purchaser certifies he is of majority age and has received a true copy of this Order and Sales Agreement. All fees subject to change after 7/1/2012.

**Net  
Selling  
Price After  
All  
Rebates**

Trade-In	Down Payment	Selling Price:	24722.91	24722.91
Year Make:	Commercial Upfit: 0.00	Doc Fee:	85.00	
Trade Model:	Rebates: 0.00	Sales Tax: 9.000%	2232.71	
Trade Miles:	Cash On Delivery: 0.00	FET:		
Trade ID#:	Trade-In Equity: 0.00	License Reg: (est.):	E-Plates	
Trade Allowance:		Tire Fee:	5	8.75
Less payoff: 0		Electronic Reg Fee	30.00	
		Used Emsn Test Charge-Taxable	0.00	
		Used Emsn Cert 4YR>	0.00	
		Used Emsn Exempt 3YR<	0.00	
		Extended Service Plan:	0.00	
		Total Delivered Price:	27079.37	
		Total Rebate/Down:	0.00	
		<b>Unpaid Balance:</b>	<b>27079.37</b>	<b>27079.37</b>
		Finance Rate OAC:		
		Payment Factor:		
		# of Months:		
		Payment:	#NUM!	

**Tare W.  
lbs**

**THIS IS NOT A VALID ORDER UNTIL  
ACCEPTED BY MANAGEMENT**

X \_\_\_\_\_

Purchaser

X **Saul Perez\_**

Account Manager

X \_\_\_\_\_

Manager

Credit Approved By: \_\_\_\_\_

X \_\_\_\_\_

**NOTE\*\*\*any of the special interest rates or rebates are subject to change at any time\*\*\***





Disclaimer: This window sticker is only representative of the information contained on an actual window sticker, and may or may not match the actual window sticker on the vehicle itself. Please see your retailer for further information.

## Vehicle Description

**F-150**

2020 F150 4X2 R/C  
3.3L V6 PFDI  
ELEC 6-SPEED AUTO W/TOW MODE

VIN 1FTMF1CB8LK E64696

## Exterior

OXFORD WHITE

## Interior

MEDIUM EARTH GRAY VINYL 40/20/40  
FRONT SEAT

## Standard Equipment INCLUDED AT NO EXTRA CHARGE

### EXTERIOR

- EASY FUEL® CAPLESS FILLER
- HALOGEN HEADLAMPS
- HEADLAMPS - AUTOLAMP
- LOCKING REMOVABLE TAILGATE
- TRAILER SWAY CONTROL

### INTERIOR

- CONTROL, SINGLE ZONE
- OUTSIDE TEMP DISPLAY
- TILT/TELESCOPE STR COLUMN

### FUNCTIONAL

- AUTO START STOP TECH
- DYNAMIC HITCH ASSIST
- FADE-TO-OFF INTERIOR LIGHT
- GAS-CHARGED SHOCKS
- MANUAL FOLD MIRRORS
- PRE-COLLISION ASSIST W/AEB
- REAR VIEW CAMERA

### SAFETY/SECURITY

- AIRBAGS - FRONT SEAT
- AIRBAGS - SAFETY CANOPY®
- SECURILOCK® ANTI-THEFT SYS
- TIRE PRESSURE MONIT SYS
- 3YR/36,000 BUMPER / BUMPER
- 5YR/60,000 ROADSIDE ASSIST

- DAYTIME RUNNING LIGHTS
- FULLY BOXED STEEL FRAME
- HEADLAMPS - AUTO HIGH BEAM (ON/OFF)
- PICKUP BOX TIE DOWN HOOKS
- WIPERS- INTERMITTENT
- A/C W/MANUAL CLIMATE
- DUAL SUNVISORS
- POWERPOINT - 12V (FRONT)
- 4-WHEEL ANTILOCK BRAKE SYS
- CURVE CONTROL
- ELECTRIC-ASSIST PARK BRAKE
- FAIL-SAFE COOLING SYSTEM
- HILL START ASSIST
- OUTBOARD MNTD REAR SHOCKS
- PWR RACK AND PINION STEER
- SELECTSHIFT®
- ADVANCETRAC® WITH RSC®
- MOUNTED SIDE IMPACT
- CTR HIGH MOUNT STOP LAMP
- SOS POST-CRASH ALERT SYS

### WARRANTY

- 5YR/60,000 POWERTRAIN

## Price Information STANDARD VEHICLE PRICE

**MSRP**

**\$29,045**

## Included on this Vehicle

EQUIPMENT GROUP 101A **2,280**  
XL SERIES  
XL POWER EQUIPMENT GROUP  
SYNC  
FORDPASS CONNECT 4G WIFI  
MOD  
CRUISE CONTROL

## Optional Equipment

2020 MODEL YEAR  
OXFORD WHITE  
MEDIUM GRAY VINYL 40/20/40  
.17" SILVER STEEL WHEELS  
3.3L V6 PFDI  
ELEC 6-SPEED AUTO W/TOW  
MODE  
.245/70R 17 BSW ALL-SEASON  
3.55 RATIO REGULAR AXLE  
6170# GVWR PACKAGE  
FRONT LICENSE PLATE BRACKET  
CALIFORNIA EMISSIONS SYSTEM  
CLASS IV TRAILER HITCH **150**  
VINYL 40/20/40 FRONT SEAT  
FLEX FUEL VEHICLE

TOTAL VEHICLE & OPTIONS **31,475**  
DESTINATION & DELIVERY **1,695**

TOTAL BEFORE DISCOUNTS **33,170**  
XL MID DISCOUNT **-750**  
**TOTAL SAVINGS -750**

**TOTAL MSRP \$32,420**

Disclaimer: Option pricing will be blank for any item that is priced as 0 or "No Charge".



Estimated Annual  
Fuel Cost: \$

## Vehicle Engine Information

Actual mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between \_ and \_ mpg in the city and between \_ and \_ mpg on the highway. For Comparison Shopping all vehicles classified as \_ have been issued mileage ratings from \_ to \_ mpg city and \_ to \_ mpg highway.



**EXTENDED  
SERVICE  
PLAN**

Ford Extended Service Plan is the ONLY service contract backed by Ford and honored by the Ford and Lincoln dealers. Ask your dealer for prices and additional details or see our website at [www.Ford-ESP.com](http://www.Ford-ESP.com).







Find Number 130250 Salesperson BYLER,JORDAN Date 09/28/2020

Buyer Gilroy Unified School District Co Buyer \_\_\_\_\_

Address 7810 Arroyo Circle City GILROY State CA Zip 95020

Home \_\_\_\_\_ Work \_\_\_\_\_ Cell \_\_\_\_\_ Email \_\_\_\_\_

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New/Used New Stock# 400568 Year 2020 Make Ford Model F150

Mileage 7 Color Oxford White Body Style PK CYL \_\_\_\_\_ Trans \_\_\_\_\_

VIN# 1FTMF1CP7LKE80397 ☐ Walk-in ☐ Phone ☐ Internet ☐ Referral

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PAYOFF TO: \_\_\_\_\_ PAYOFF AMT: \_\_\_\_\_ Good Until \_\_\_\_\_ PerDiem \_\_\_\_\_

Address City, State Zip \_\_\_\_\_ Phone: \_\_\_\_\_

Account No. \_\_\_\_\_ Quoted by: \_\_\_\_\_

Retail Payments		Cash Down		
		0.00	0.00	0.00
Term	APR	Estimated Payments		
1	0.00	28210	28494	28492
0	0.00	0	0	0
0	0.00	0	0	0

**Disclaimer:**

Subject to credit approval.

Service  
Contract

Miles

Months

**Disclosure Summary for Purchase**

Price	33,415.00
Less Discount	-7,733.00
<b>Vehicle Price</b>	<b>25,682.00</b>
Trade Value	0.00
Trade Difference	25,682.00
Accessories	5.00
<b>Sub Total</b>	<b>25,687.00</b>
Tax	2,319.48
Documentation Fee	85.00
	0.00
	0.00
Trade Payoff	0.00
M.V.S.C. Elec Fee	30.00
License Fees	0.00
Title/Reg Fees	80.00
Tire Fee	8.75
Smog Fee	0.00
<b>Total</b>	<b>28,210.23</b>
Less Down Payment	0.00
<b>Amount Due</b>	<b>28,210.23</b>



## Notice

Our rental and sales departments are open with reduced hours:

8:00 am to 5:00 pm Monday - Friday

Closed Saturday

Closed Sunday

Among other safety measures, all inbound and outbound rental vehicles and test drives are disinfected.

Thank you and stay safe!



**Offices Open Mon-Fri, 8am-5pm**

### 2017 FORD F150 6.5' SHORT BED SUPER CAB PICKUP



Stock No.	22103
Year	2017
Make	Ford
Model	F150
Body	6.5' Short Bed SUPER CAB Pickup
Engine	2.7L V6 Gas Eco Boost
Transmission	Auto
GVW	6.3K
Miles	69K
Exterior Color	White
Interior Color	Grey
Price	\$25,995

#### Vehicle Features

- Eligible for Section 179 write-off!  
Click [here](#) for more info.
- Priced Far Under Kelley Bluebook!
- 2.7L V6 EcoBoost Fuel Economy
- AC
- FM-CD-Aux Input-USB-Sync Bluetooth
- Tilt Telescope Wheel with Audio Controls
- Cruise Control
- Power Windows
- Power Door Locks
- Keyless Entry
- Power Mirrors
- Stop-Start System
- Privacy Glass
- Bedliner
- Receiver Hitch & Lamp Plug
- Step Bumper
- Four Doors
- Seats Six
- Traction Control
- LOW MILES
- WARRANTY AVAILABLE
- Extended or Additional [WARRANTY](#) Available!

## Notice

Our rental and sales departments are open with reduced hours:

8:00 am to 5:00 pm Monday - Friday

Closed Saturday

Closed Sunday

Among other safety measures, all inbound and outbound rental vehicles and test drives are disinfected.

Thank you and stay safe!



**Offices Open Mon-Fri, 8am-5pm**

### 2019 FORD F150 8' LONG BED REGULAR CAB PICKUP WITH RACK



Stock No.	22048
Year	2019
Make	Ford
Model	F150
Body	8' Long Bed Regular Cab Pickup with RACK
Engine	5.0L V-8 Gas
Transmission	Auto
GVW	6.8K
Miles	11K
Exterior Color	White
Interior Color	Charcoal
Price	\$29,995

#### Vehicle Features

- Eligible for Section 179 write-off!

Click [here](#) for more info.

- 11,000 MILES
- 5.0L V8 GAS ENGINE
- Balance of Bumper to Bumper  
FACTORY WARRANTY & 5 Year/60K  
Mile POWERTRAIN WARRANTY
- AC
- FM-Aux Input
- Tilt Telescope Wheel
- Cruise Control
- Power Windows
- Power Door Locks
- Keyless Entry
- Power Mirrors
- Backup Camera
- Materials Rack
- Collision Mitigation System
- Stop - Start Feature
- Fog Lamps
- Ford Alloy Wheels
- Chrome Package
- Bedliner
- Receiver Hitch & Lamp Plug
- Step Bumper, Traction Control
- VERY LOW MILES
- ADDITIONAL WARRANTY AVAILABLE









Gilroy Unified School District  
7810 Arroyo Cir.  
Gilroy, CA 95020

September 16<sup>th</sup>, 2020

Assumes: 16 Sites

### RAPTOR VISITOR MANAGEMENT & EMERGENCY MANAGEMENT SYSTEM

The Raptor Visitor Management system instantly screens all visitors, volunteers, and contractors against a national 50-state sex offender registry and a district created custom database (that can flag for custody issues, restraining orders, expelled students and gang affiliations). It includes 5 modules: Visitor, Volunteer, Student, Staff and Contractor.

The Raptor Emergency Management system combines proven practices with 21st century technology to provide your district with a comprehensive solution that includes three integrated products: Drill Management, Active Incident Management, and Parent-Student Reunification and robust real-time dashboards and full reporting capabilities. Mobile apps and desktop access are included.

Included in the package (*per site*) Annual License Subscription to Visitor Management Module, Annual Kiosk Software License, Annual License Subscription to Emergency Management. Weekly updates to our 50 State National sex offender registry, Directory Integration, RaptorLink – SIS Integration, Implementation Services, End User Training, Shipping and Software Updates.

Hardware Included: Raptor Small Kiosk  
11" MS Touchscreen Tablet (transportable)  
MS Docking Station with Power & USB  
Custom Black Base  
Integrated Camera  
Wireless Keyboard  
Integrated 2D Barcode Scanner  
Dymo Label Printer  
4 Rolls (1,300 labels) of white visitor badges



This set up will allow each school site (15) and the district office (1) to have an unassisted self-service kiosk station for visitors, staff, parents, volunteers, contractors to check-in/out. The kiosk station will allow first time visitors to securely check-in/out and print visitors badges at the kiosk stations.

First Year List Price, (16 Sites): \$86,944

Discount: (-\$11,600)

**First Year, Total Cost: (16 Sites): \$75,344**

Year 2 Breakdown:

Raptor Visitor Management (16 Sites) = \$12,720

Raptor Emergency Management (16 Sites) = \$19,200

**Year 2: Total Annual License Fee (16 Sites): \$31,920 /year**

Year 3 Breakdown:

Raptor Visitor Management (16 Sites) = \$12,720

Raptor Emergency Management (16 Sites) = \$19,200

**Year 3: Annual License Fee (16 Sites): \$31,920/ year**

### **3 Year Summary:**

3 Year Total = \$ 139,184

2020 COPS Grant can cover (75%) = \$104,388

Gilroy USD responsible for (25%) = \$34,796

Or \$11,600 per year over 3 years

\*\*\* Quote Expires 12/31/2020

Opportunity Owner Jason Upshaw  
 Quote Number 202009-35086  
 Created Date 9/23/2020  
 Expiration Date 12/11/2020

Account Name Gilroy Unified School District

Billing Address 7810 Arroyo Cir.  
 Gilroy, CA 95020  
 United States

Product	Product Description	Sales Price	Quantity	Total Price
Raptor Alert Annual Access Fee	One (1) year Raptor Alert Annual Software Access Fee (per location). Renewal Fee is due on the anniversary month of purchase. Raptor technical support is included.	\$1,200.00	16.00	\$19,200.00

Quote Notes Annual Recurring Fees: RaptorAlert - \$1,200/site Total Annual Recurring Fees: \$19,200

Grand Total \$19,200.00

SUBMIT PO's: To purchase, send purchase order to [jupshaw@raptortech.com](mailto:jupshaw@raptortech.com) or fax to 713-880-2577.

NOT PAYING WITH A PURCHASE ORDER?

REMIT CHECK PAYMENTS TO:

Dept. 141 :: P.O. Box 4458 :: Houston, TX :: 77210-4458

For any other questions, email [accounting@raptortech.com](mailto:accounting@raptortech.com)

To order additional or replacement equipment and supplies with a credit card, visit [www.shop.raptortech.com](http://www.shop.raptortech.com)

#### TERMS AND CONDITIONS:

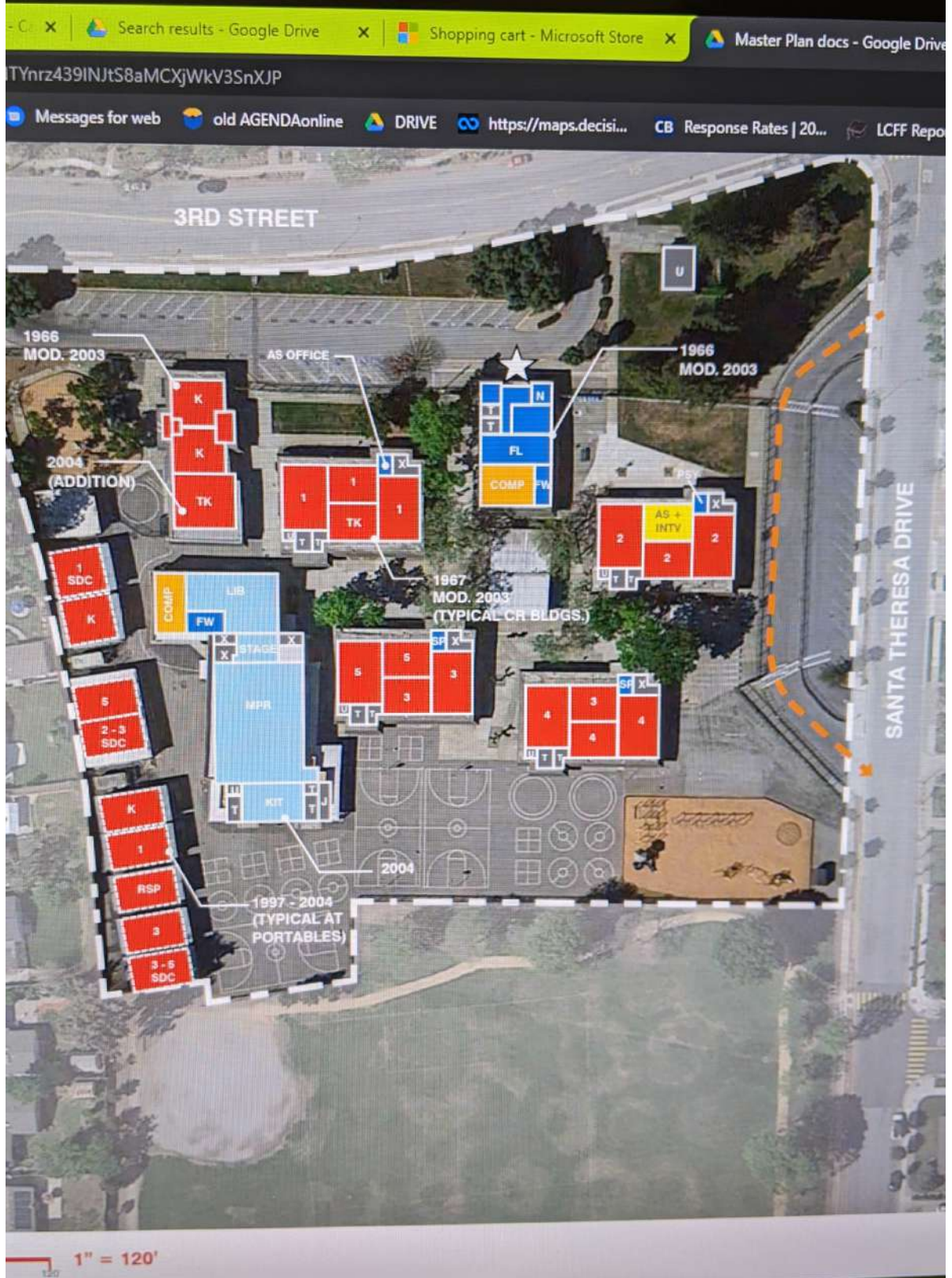
1. Only hardware and supplies purchased through Raptor Technologies, LLC are approved for use with the Raptor System. Use of any hardware or supplies not approved by Raptor Technologies may void all warranties and guarantees.

2. Restocking fee of 25% of purchase price will apply to all returns. Shipping/handling fees are non-refundable.

3. All purchases from Raptor are subject to the terms and conditions of the Raptor Subscription Agreement, which can be found at <https://www.raptortech.com/agreement>

Please be aware that use tax may apply and you may be required to remit use tax on this purchase based on your state's tax rules.





OFFICE OF COUNTY ASSESSOR

THIRD

PTN. RCH. LOT 16 LAS ANIMAS RCHO.

GILROY UNIFIED SCHOOL DISTRICT

11.285 AC. GR.

DRIVE

WOOD PARK UN. N°4

THE PRESIDENT